

19<sup>th</sup> November 2025

|                                                                                                                                                                                                          |                                                                                                                                                                                                            |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>The National Stock Exchange of India Limited</b><br>Exchange Plaza, 5 <sup>th</sup> Floor<br>Plot No.C/1, G Block<br>Bandra Kurla Complex Bandra (East)<br>Mumbai -400 051<br><b>Code: EIIAHOTELS</b> | <b>BSE Limited</b><br>Corporate Relationship Dept.<br>1 <sup>st</sup> Floor, New Trading Ring<br>Rotunda Building<br>Phiroze Jeejeebhoy Towers<br>Dalal Street, Fort, Mumbai-400001<br><b>Code: 523127</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**Sub: Submission of Presentation to Investors / Analysts**

Dear Sir / Madam,

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed the copy of the presentation to investors/analysts in respect of the unaudited Financial Results of the Company for the quarter ended 30<sup>th</sup> September 2025 declared on 10<sup>th</sup> November 2025.

The above may please be taken on record.

Thank you,

Yours faithfully,

**For EIH Associated Hotels Limited**

**Tejasvi Dixit**  
**Company Secretary**

# EIH Associated Hotels Limited

Investor Presentation : Q<sub>2</sub>FY26



The Oberoi Rajvilas, Jaipur voted the 'Best Hotel In The World'  
at Travel + Leisure World's Best Awards, 2024.

# Performance at a Glance



## Geo-political Disruptions

- International travel continued to be impacted by geo-political disruptions across key markets.
- Domestic air passenger traffic declined by 2.4% over Q2FY25



## Adverse Weather Conditions

Domestic travel was adversely affected by extended monsoon and above normal rainfall in several regions



## Like-to-Like Performance

(Without Trident Jaipur and Trident Cochin)

### H1FY26

Revenue Growth : 3%

EBITDA Growth : 1%

### Q2FY26

Revenue Growth : (3%)

EBITDA Growth : (18%)



## Cash Position

Healthy Fund Position to drive expansion  
INR 247 Cr

# Industry Performance

| Q2 FY25-26<br>Occupancy | Q2 FY25-26<br>ARR (Rs.)       | Q2 FY25-26<br>RevPAR          |
|-------------------------|-------------------------------|-------------------------------|
| 60-62%<br>[Flat vs. PY] | 7,500-7,700<br>[+5-7% vs. PY] | 4,500-4,774<br>[+4-6% vs. PY] |

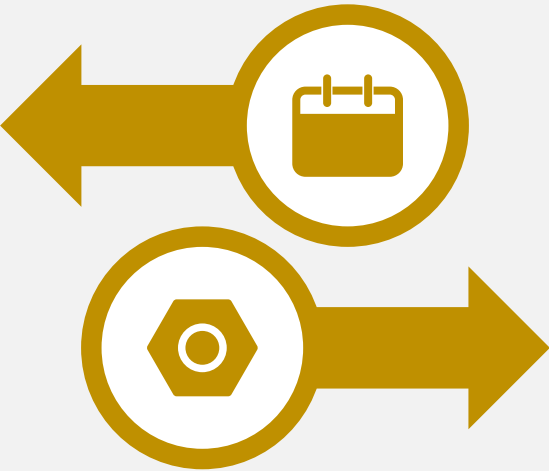
Source: HVS Anarock | Hotels & Hospitality Overview (October 2025)

| H1 FY25-26<br>Occupancy    | H1 FY25-26<br>ARR (Rs.)       | H1 FY25-26<br>RevPAR           |
|----------------------------|-------------------------------|--------------------------------|
| 60-63%<br>[+0-1 pp vs. PY] | 7,500-7,800<br>[+7-9% vs. PY] | 4,568-4,844<br>[+8-10% vs. PY] |

Source: HVS Anarock | Hotels & Hospitality Overview (July 2025 and October 2025)

## Comparison with Previous Fiscal

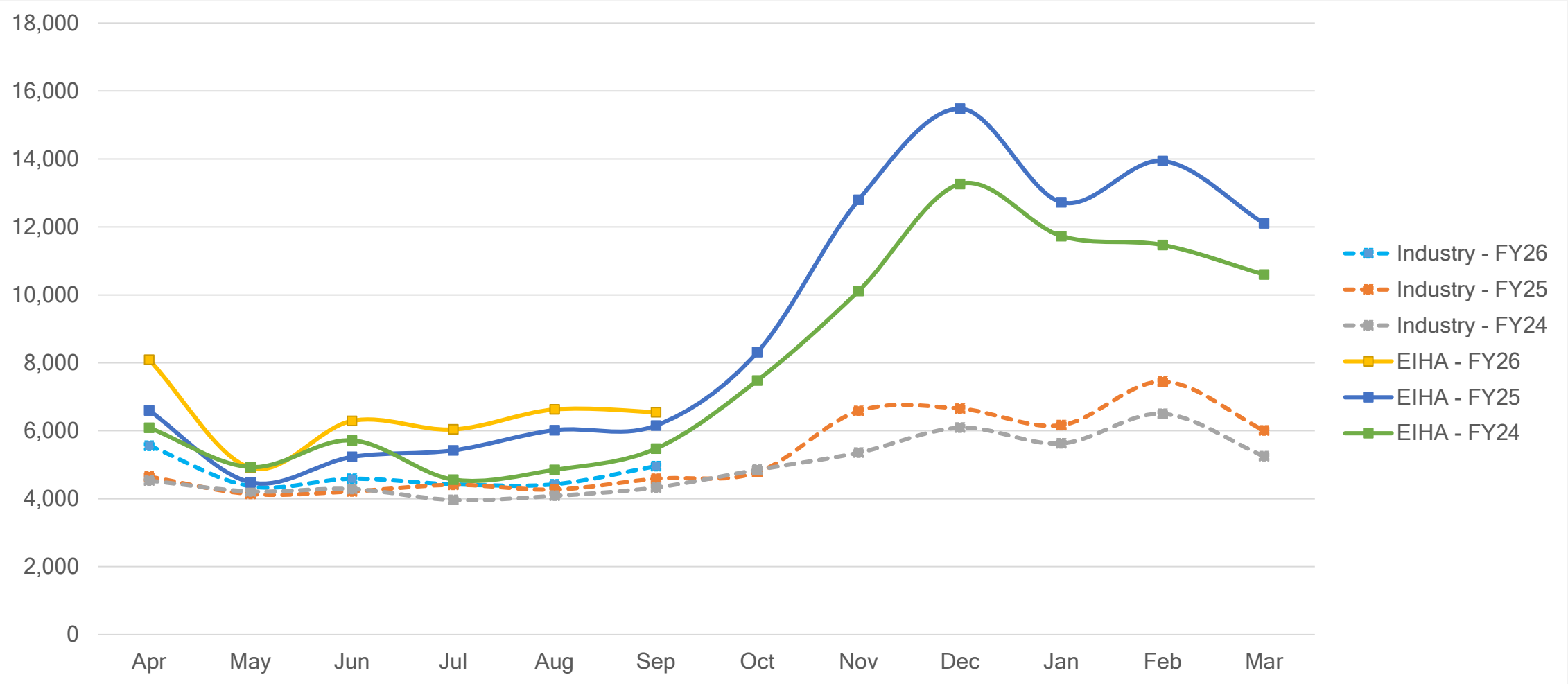
Corresponding quarter of the previous fiscal (Q2FY25) benefited from a higher number of auspicious wedding dates and pent-up demand post General Election 2024



## H1FY26 vs. H1FY25

A comparison of H1 provides a more representative view of operational performance. Performance was positive despite Operation Sindoor & the Middle East conflict

# RevPAR Growth of Oberoi and Trident Hotels consistently higher than industry



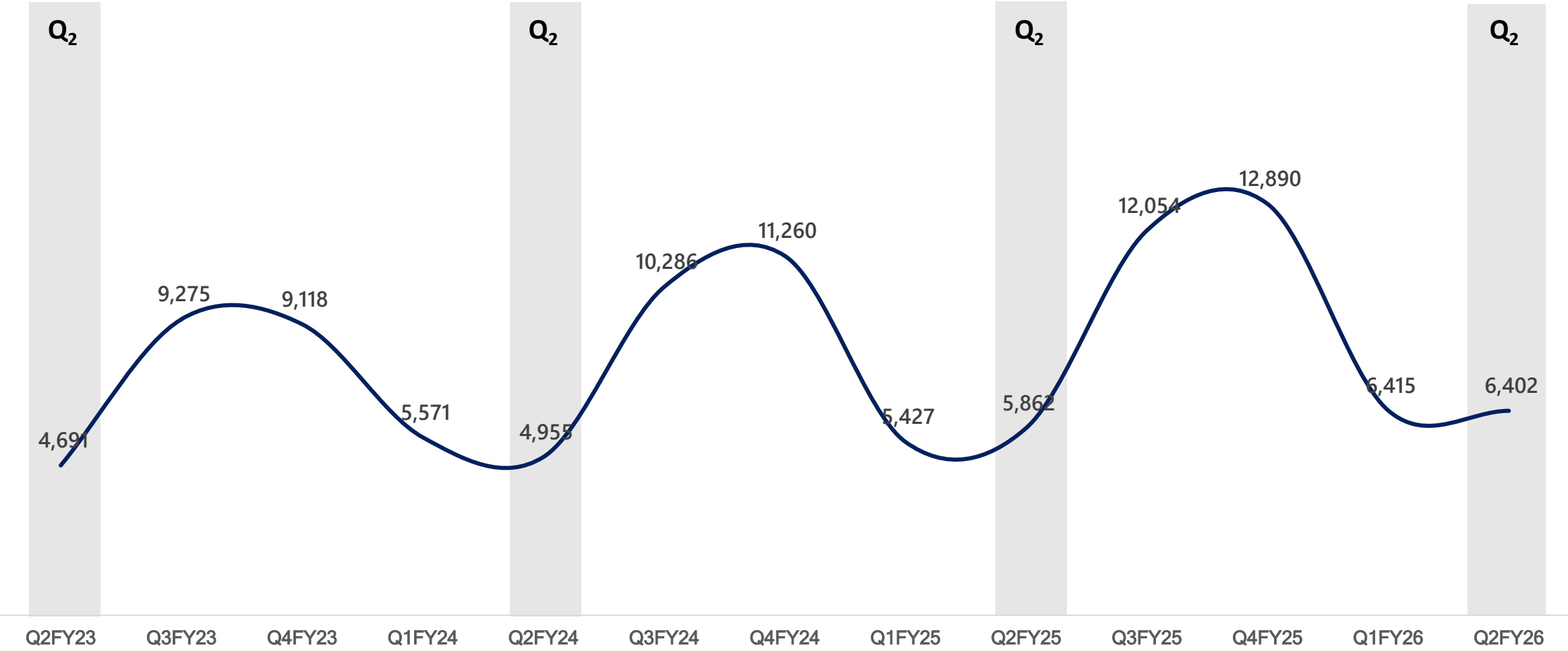
# Operations

Q<sub>2</sub>FY26

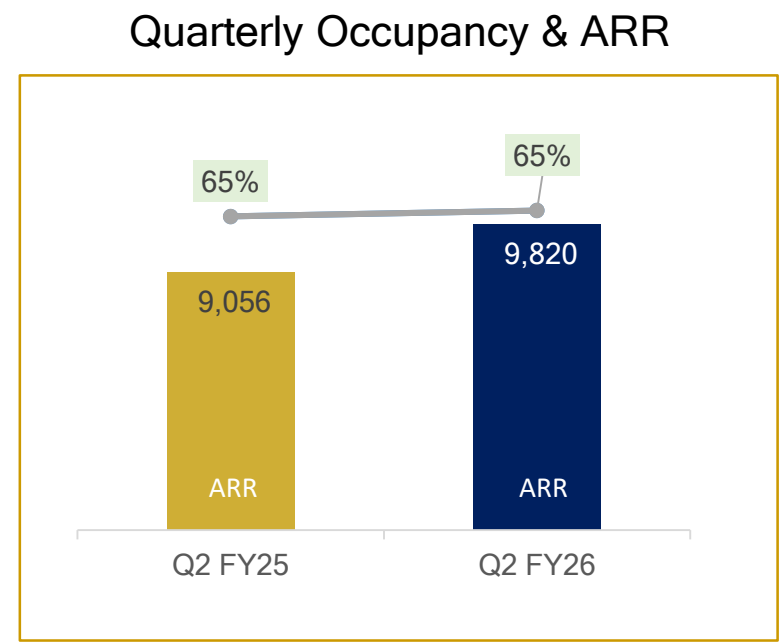
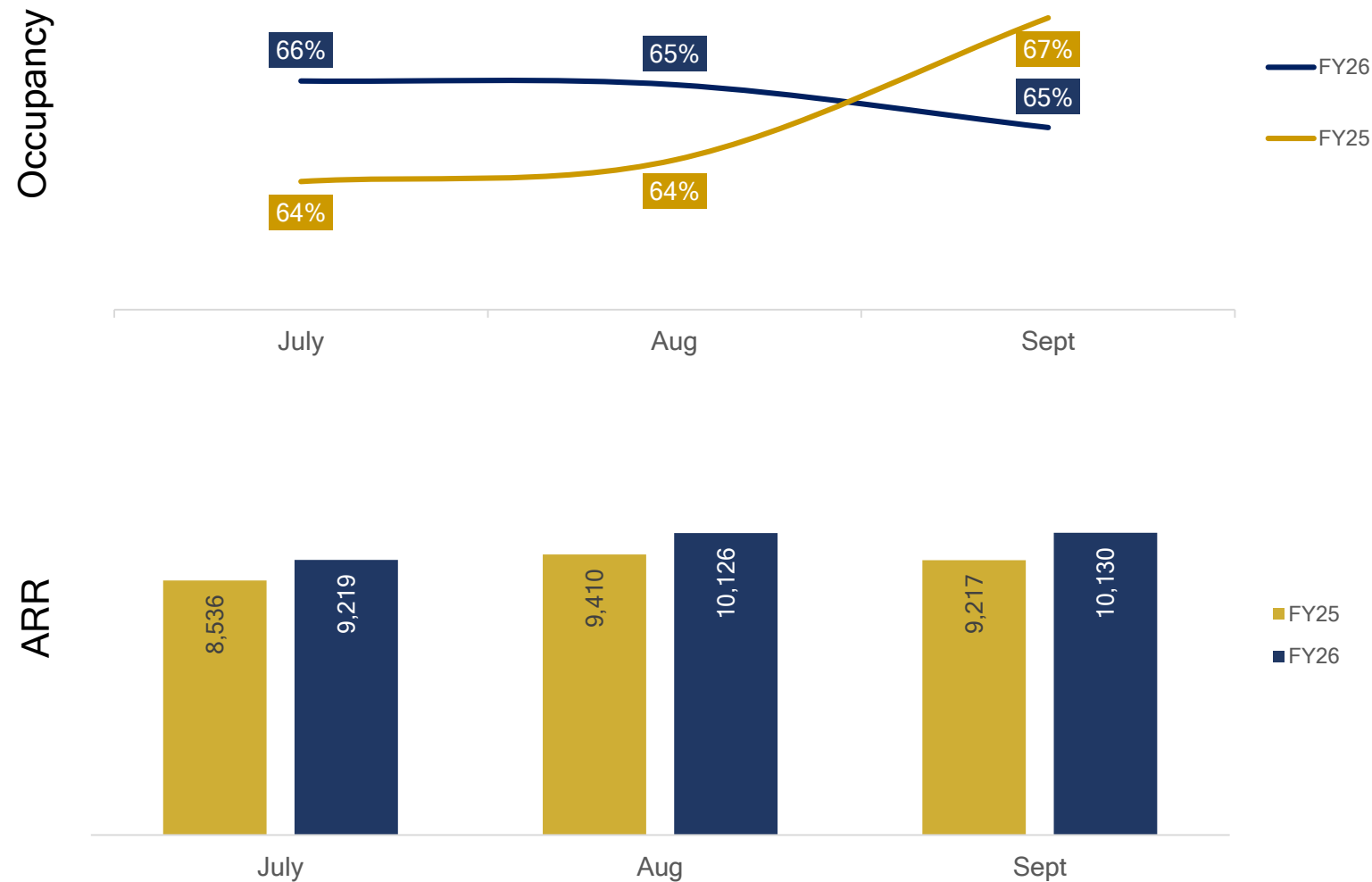
Operational Performance

# Q-o-Q RevPAR Movement

Figures in INR

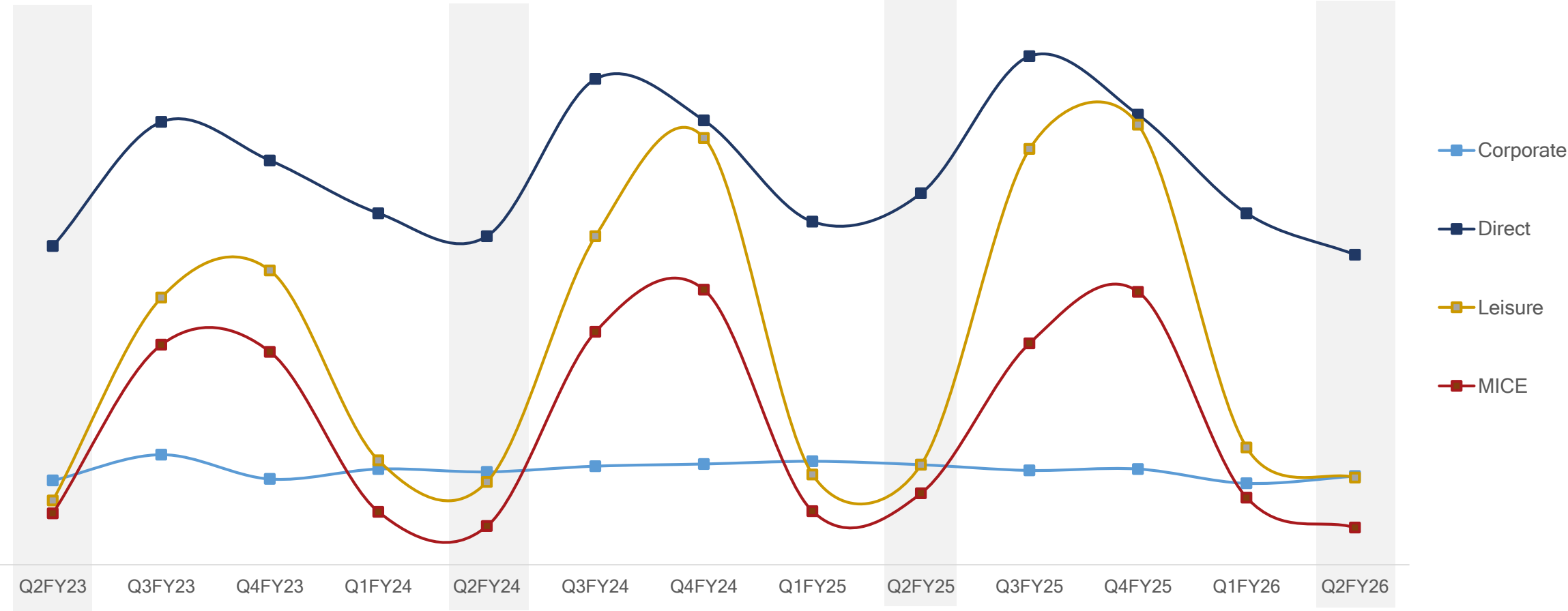


# Q<sub>2</sub> ARR/Occupancy trends by month



In Rs

# Room Revenue Trends



# Financials

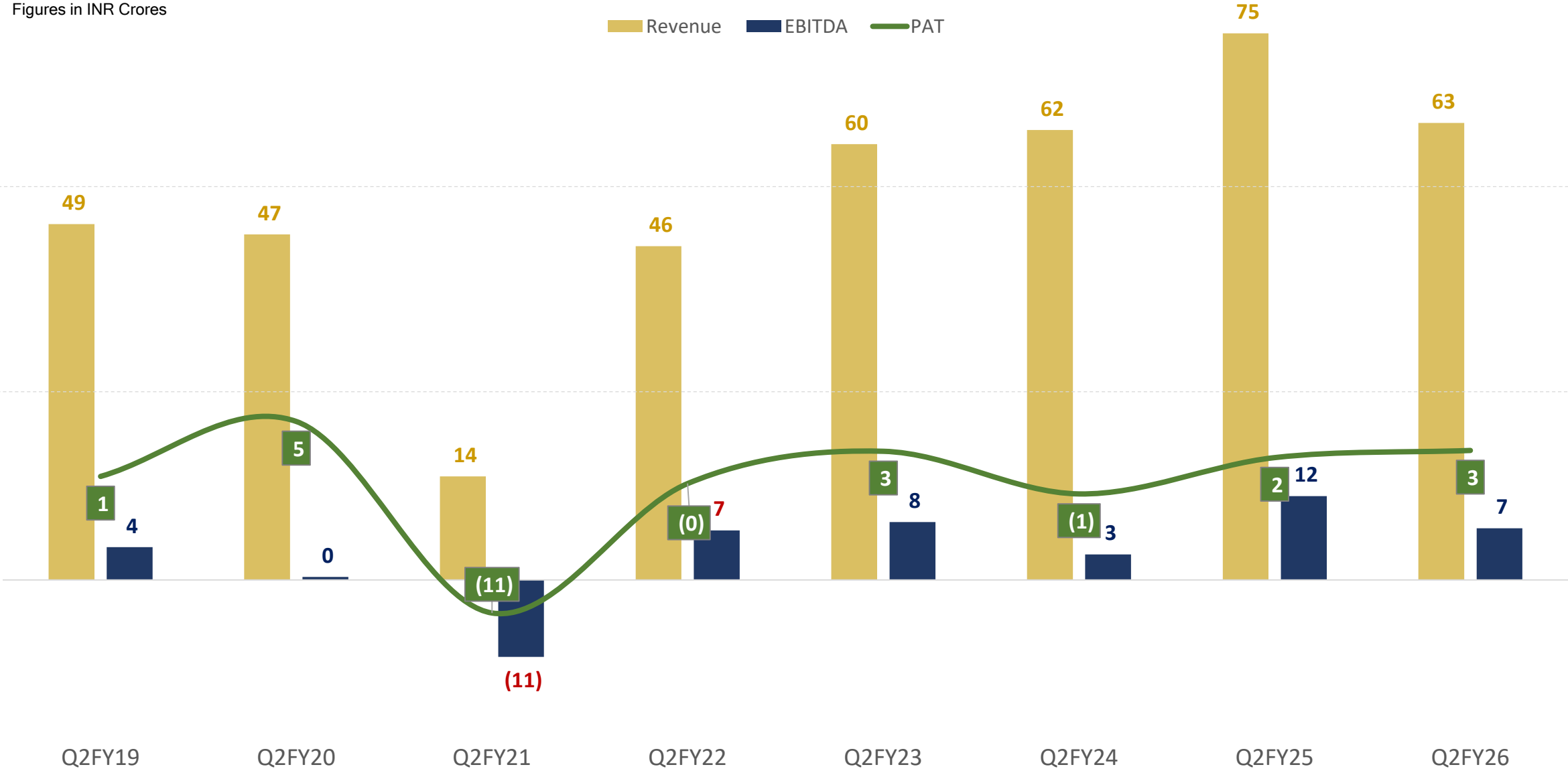
Q<sub>2</sub>FY26

**Growth in Financial Performance**



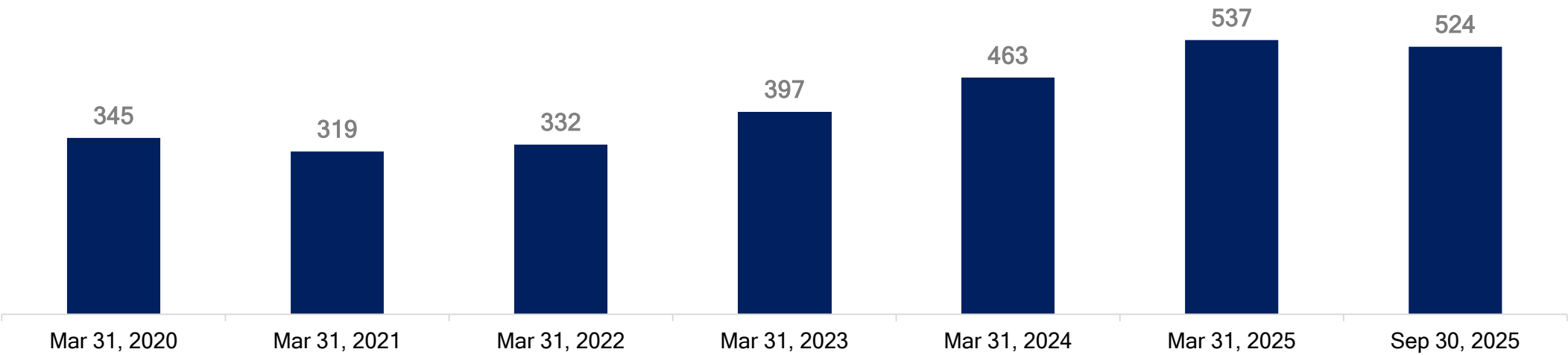
# Performance Snapshot

Figures in INR Crores

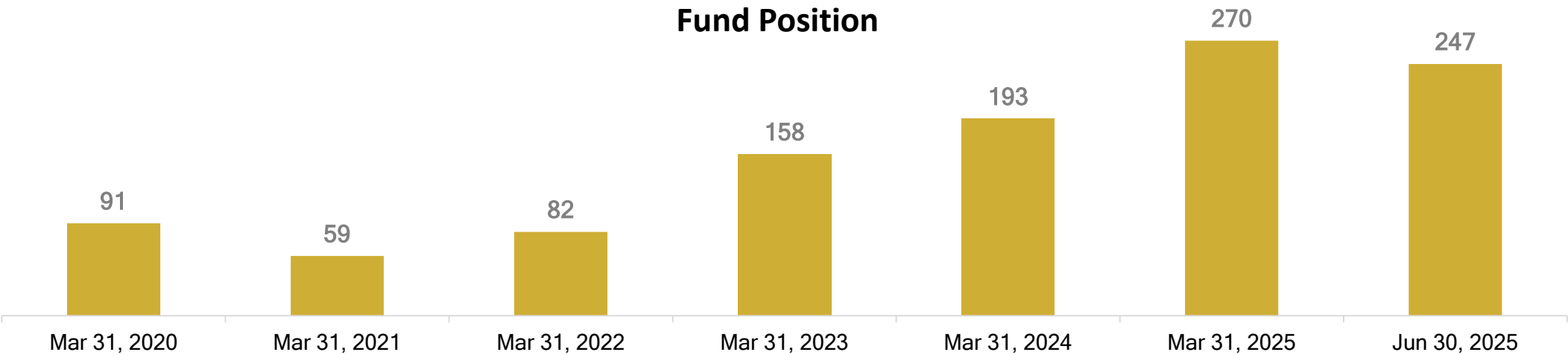


# Strong Balance Sheet

Net Worth



Fund Position



Figures in INR Crores



# Financial Statements

Q<sub>2</sub>FY26

# Performance Highlights

| STATEMENT OF PROFIT & LOSS ACCOUNT            |  | QTR 2 |      |       |
|-----------------------------------------------|--|-------|------|-------|
| Figures in Rs Crores rounded to first decimal |  | FY26  | FY25 |       |
| Revenue from Operations                       |  | 58.3  | 70.8 |       |
| Other Income                                  |  | 4.5   | 4.3  |       |
| TOTAL INCOME (A)                              |  | 62.8  | 75.1 | ↓ 16% |
| Consumption                                   |  | 5.0   | 6.0  |       |
| Employee Benefits                             |  | 18.0  | 18.0 |       |
| Power, Fuel & Light                           |  | 4.8   | 6.4  |       |
| Administrative & Other Expenses               |  | 27.9  | 33.1 |       |
| TOTAL EXPENDITURE (B)                         |  | 55.7  | 63.5 |       |
| EBITDA = (A) - (B)                            |  | 7.1   | 11.6 | ↓ 39% |
| Less: Depreciation & Amortization             |  | 4.2   | 4.5  |       |
| EBIT                                          |  | 2.9   | 7.1  |       |
| Less: Finance Costs                           |  | 0.1   | 0.1  |       |
| PBT                                           |  | 2.8   | 7.0  |       |
| Less: Exceptional Items                       |  | -0.8  | 4.2  |       |
| Less: Tax including Deferred Tax              |  | 0.9   | 0.7  |       |
| PAT                                           |  | 2.7   | 2.1  | ↑ 27% |

# Performance Highlights

| STATEMENT OF PROFIT & LOSS ACCOUNT            |                    | H1    |       |       |
|-----------------------------------------------|--------------------|-------|-------|-------|
| Figures in Rs Crores rounded to first decimal |                    | FY26  | FY25  |       |
| Revenue from Operations                       |                    | 127.1 | 135.3 |       |
| Other Income                                  |                    | 9.4   | 8.8   |       |
|                                               | TOTAL INCOME (A)   | 136.5 | 144.1 | ↓ 5%  |
| Consumption                                   |                    | 10.8  | 11.3  |       |
| Employee Benefits                             |                    | 35.5  | 35.4  |       |
| Power, Fuel & Light                           |                    | 10.4  | 12.7  |       |
| Administrative & Other Expenses               |                    | 58.8  | 63.9  |       |
| TOTAL EXPENDITURE (B)                         |                    | 115.4 | 123.3 |       |
|                                               | EBITDA = (A) - (B) | 21.0  | 20.8  | ↑ 1%  |
| Less: Depreciation & Amortization             |                    | 8.4   | 8.8   |       |
| EBIT                                          |                    | 12.6  | 12.0  |       |
| Less: Finance Costs                           |                    | 0.2   | 0.2   |       |
| PBT                                           |                    | 12.4  | 11.8  |       |
| Less: Exceptional Items                       |                    | 0.5   | 4.2   |       |
| Less: Tax including Deferred Tax              |                    | 3.0   | 1.9   |       |
|                                               | PAT                | 8.9   | 5.7   | ↑ 56% |

# Business Footprint

Period ended 30<sup>th</sup> September 2025





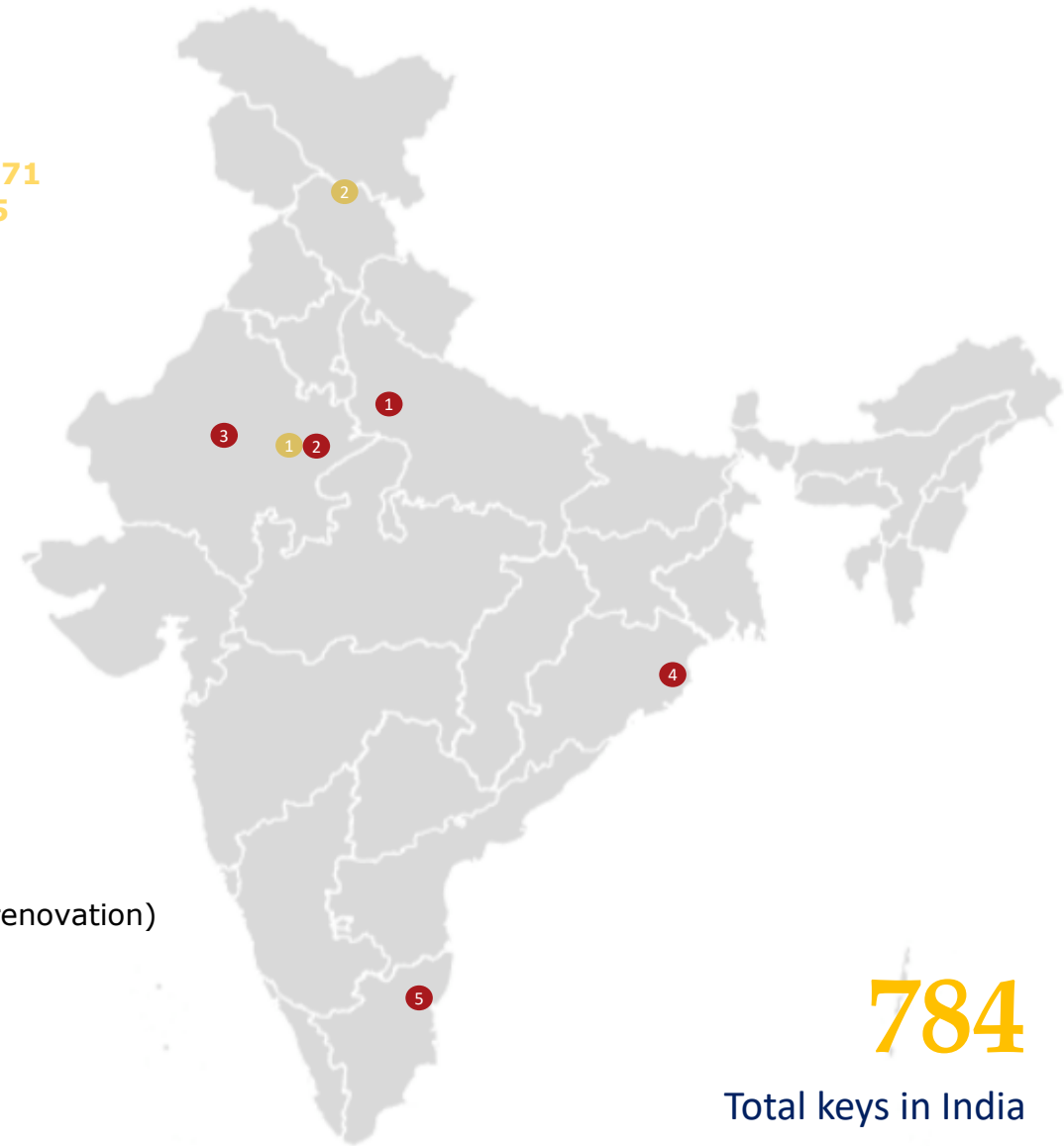
## National presence



1. The Oberoi Rajvilas, Jaipur | **71**
2. The Oberoi Cecil, Shimla | **75**



1. Trident, Agra | **135**
2. Trident, Jaipur | **132** (under renovation)
3. Trident, Udaipur | **142**
4. Trident, Bhubaneswar | **62**
5. Trident, Chennai | **167**



**784**

Total keys in India

● ROOMS

# Projects Pipeline

| Name                               | No. of Keys | Estimated Capex | Period of Opening |
|------------------------------------|-------------|-----------------|-------------------|
| Trident Vishakhapatnam (New Hotel) | 125         | 160             | March 2027        |
| Trident Jaipur (Renovation)        | 127         | 156             | January 2027      |
| Banquet at Trident Agra (New)      | N.A.        | 29              | November 2026     |

# Disclaimer

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THANK YOU