

# Our nearest branch.

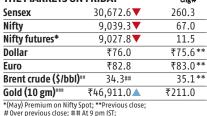
Life under lockdown is different in a number of ways. Instead of having the news delivered to your doorstep every morning, you have received this free ePaper.

And instead of going out to a Kotak Mahindra Bank branch for your banking needs, you can stay at home and enjoy 24x7 banking services with Kotak Net Banking and the Kotak Mobile Banking App.

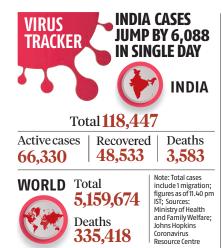








### Market rate exclusive of VAT; Source: IBJA



#### **AT LEAST 56 DEAD AS PAKISTANI PLANE CRASHES IN KARACHI**

A Pakistan International Airlines Airbus jet with 99 people on board crashed into a crowded residential district of the city of Karachi on Friday afternoon while approaching the airport. At least 56 people were confirmed to have died, hospital officials said, though other officials gave different figures. Two passengers survived, including Zafar Masood, president of the Bank of Punjab, a Sindh provincial government spokesman said. The bank said he had suffered fractures but was "conscious and responding well". PTI

#### COMPANIES P2 FMCG sector shrinks 34% in April due to lockdown

The extent of disruption to the ₹4.3-trillion fast-moving consumer goods market in India due to the Covid–19 pandemic and lockdown has now become clear. On Friday, Nielsen said the domestic market contracted 34 per cent in April. Traditional trade, which contributes 87 per cent in terms of sales to the overall market, saw a bigger drop of 38 per cent in April.



#### WEEKEND RUMINATIONS His son's father

7) The all-encompassing Jio's 385 million customers are manifestly worth a fortune. Dhirubhai may or may not have owned the government; it would seem his son wants to own the market. **TN NINAN** writes

#### NATIONAL INTEREST The power of three: One



ANUP ROY

Mumbai, 22 May

on the rise again.

Friday morning.

banks borrow from the RBI.

The repo rate is the rate at which

The six-member monetary policy

committee (MPC) kept the policy

stance unchanged at "accommoda-

tive" "as long as necessary" to revive

growth. "It is in the growth outlook

that the MPC judged the risks to be

Das said in an online address on

initially anticipated the impact

of the pandemic to be as severe.

And so, judging that the risks to

growth were acute while those to

inflation were likely to be short-

lived, the MPC felt it was essen-

ment impulses", Das said.

the red or orange zones.

financial conditions further", in order

to "facilitate the flow of funds at

affordable rates and rekindle invest-

The RBI governor painted a grim

address. The two months of lockdown

have severely affected industrial pro-

duction as the top six industrialised

will depress economic activity in the

PAGE 4 LAST RATE CUT FOR NOW BUT THERE'RE

**RBI'S CHAMBER, TAMAL BANDYOPADHY** 

Das noted the MPC had not



WEEKEND SEPARATE SECTION NOTES FROM THE COVID **FRONT LINE WARRIORS** 



PUBLISHED SIMULTANEOUSLY FROM AHMEDABAD, BENGALURU, BHUBANESWAR, CHANDIGARH, CHENNAI, HYDERABAD, KOCHI, KOLKATA, LUCKNOW, MUMBAI (ALSO PRINTED IN BHOPAL), NEW DELHI AND PUNE

# **RBI snips rates, growth forecast** REPO RATE SLASHED 40 BPS TO 4%, REVERSE REPO TO 3.35% FY21 GDP GROWTH TO BE NEGATIVE; INFLATION TO EASE IN SECOND HALF

that even if economic activity got restored in a phased manner in the second half, recovery would be gradrojecting a contraction in ual. "Given all these uncertainties, GDP growth in 2020-21 is estimated to

growth for the current fiscal year, the Reserve Bank of remain in negative territory," Das said. India (RBI) on Friday went "The biggest blow from Covid-19 for a further cut of 40 basis points in has been to private consumption, the policy reporte even as it warned which accounts for about 60 per cent of domestic demand," Das said. that inflation, particularly in food, is

AVIATION, Hospitality, In Meet

WITH FM

However, agriculture and allied activities have "provided a beacon of hope" on the back of an increase of 3.7 per cent in foodgrains production, which is a record.

According to Das, the inflation rate will fall below the target by the third quarter even as there has been some spurt now due to supply pressure. gravest," RBI Governor Shaktikanta Once the central bank gets a better handle on the inflation situ-

ation, more room for rate cuts would open up. BANKS SEEK Package for

The MPC voted with a 5-1 majority to reduce the policy rate by 40 basis points from 4.4 per cent to 4.0 per cent. External member Chetan Ghate voted for a 25-basis-

tial now to "instill confidence and ease point cut. Since March 27, in the midst of the lockdown, the central bank has reduced its policy rate by 115 basis points in two out-of-turn MPC meetings, each lasting three days. On April 17, the RBI governor held another such picture of the economy in his morning televised address, where reverse repo rate was reduced by 25 basis points, for which MPC nod was not needed. This is the lowest repo rate on record, and states, which account for about 60 per such rapid downward revisions were cent of industrial output, are largely in last seen during 2008-09, when then governor Duvvuri Subbarao brought it The combined impact of demand down from 9 per cent in September compression and supply disruption 2008 to 4.75 per cent in April 2009.

The RBI is not alone in this, first half of the year, Das said, adding though. Turn to Page 8



#### LOAN MORATORIUM EXTENDED; ACCOMMODATIVE STANCE STAYS

MAKING		5 NOT ENTH	USED			
DEEP CUTS Reporate trend over he past year leporate (%) 7 - 6.25 6	<b>9,106.3</b> May 21	00-mark Nifty50 9,039.3 9,000 9,050 9,000 8,950 May 22	Banking, financial stocks lead decline Nifty Bank 17,735.1 17,278.9 17,500 17,250 17,000			
4.00 4 4 Apr 2, '19 May 22, '20	GOVT BOND YIELDS DECLINE	<b>5.78</b>	May 21 May 22 Yields in % 5.79 5.75 5.77 5.75 5.73 5.71 May 22			
RBI'S DECISIONS HAVE BEEN VERY TIMELY AND HAVE MADE A LOT OF DIFFERENCE TO THE SENTIMENTS WHICH PREVAIL, AND ALSO MMEDIATELY MADE AFFORDABLE LIQUIDITY AVAILABLE"						

### Retail, MSME loans set to be cheaper

HDFC Bank cuts base rate by 55 bps; SBI calls ALCO meeting to take call

11

#### **ABHIJIT LELE & SUBRATA PANDA** Mumbai, 22 May

W<sup>ith the 40-basis point cut in the repo</sup>rate, retail and MSME (micro, small and medium enterprise) loans linked to the external benchmarks are set to become cheaper. The deposits rates are also likely to be slashed, as lenders are focussing on protecting margins, according to bankers.

The rate transmission in the case of loans linked to an external benchmark such depositors. We will convene an ALCO meet-

as the policy repo rate will be automatic, ing and decide on rates." they said.

Banks will soon hold a meeting of their Asset-Liability Committee (ALCO) to decide on loans linked to the marginal cost of funds-based lending rate (MCLR). ALCOs will also review the deposit rates, keeping in view the huge liquidity in the system.

Rajnish Kumar, chairman of State Bank of India (SBI), said, "Interest rates are likely to go down for borrowers as well as

The country's largest private sector lender, HDFC Bank, on Friday cut its base rate by 55 basis points (bps) to 8.10 per cent, effective May 22, following the Reserve Bank of India's (RBI's) rate cut move.

The RBI said in its policy statement that monetary policy transmission to banks lending rates had continued to improve. The one-year median MCLR declined by 90 bps (February 2019-May 2020). Turn to Page 8

**AUTO, HOME SALES** 

Apr 22 Facebook 43,574 (9.99%)

TO REVIVE: CEOs

MORE BULLETS IN	6	WALKING THE EXTRA MILE,	PAGES
AY WRITES		SOUMYA KANTI GHOSH WRITES	4,5



# KKR to invest ₹11,367 crore in Jio Platforms for 2.32%

FUNDRAISING SPREE

May 22 KKR 11,367 (2.32%)

May 17

Partners

**General Atlantic** 

6,598 (1.34%)

11,367 (2.32%)

May 4 Silver Lake

**5,656** (1.15%)

May 8 Vista Equity

Figures in ₹ crore; numbers in brackets show that firm's stake in Jio

TOTAL INVESTMENT

**₹78,562**cr

TOTAL STAKE

17.12%

Source: Company announcements

UK court orders Anil Ambani to pay \$717 mn

**INFLATION: RBI, EXPERTS** 

**NOT ON THE SAME PAGE** 

#### disaster

PM, CM, DM are the three engines of India's governance. Their handling of the pandemic is going awry and exposed the downside of the three-storey dictatorship. SHEKHAR GUPTA writes

7)

#### BACK PAGE P10

#### Intrusion into Ladakh by China troops worsening

For the first time since the Kargil intrusions of 1999, Indian territory is in the hands of foreign soldiers. Starting in the third week of April, more than 5,000 Chinese soldiers have intruded into five points in Ladakh. While patrol intrusions from both sides are routine in areas where the Line of Actual Control is disputed, the LAC in the Galwan Valley corresponds to China's official claim line. AJAI SHUKLA writes

#### Sebi extends trading restrictions till June 25

The Securities and Exchange Board of India (Sebi) on Friday said the measures aimed at containing the wild swings in stock prices would continue till June 25. On March 20, the markets regulator had imposed restrictions on short-selling for one month, increased margin requirements, and hiked penalties on violators. These were later extended till May 28.

#### **RESULTS RECKONER**

Ouarter ended Mar 31, 2020: common sample of 212 companies (results available of 219) CVI EC

SALES		
Mar 31, '19	<b>16.6</b> %	₹6.06 trillion 🚺
Mar 31, '20	0.0%	₹6.06 trillion 🗾
PROFIT BEFO	ORE TAX	
Mar 31,'19	<b>51.5</b> %	₹85,264 cr 🚺
Mar 31, '20	-24.8%	₹64,089 cr N
NET PROFIT		
Mar 31, '19	<b>43.8</b> %	₹57,033 cr 🔽
Mar 31, '20	<b>-11.8</b> %	₹50,311 cr N

Companies with zero sales excluded; given the change in corporation tax rates, to give a fair comparison the profit before tax has been considered; compiled by BS Research Bureau Source: Capit Source: Capitaline

#### Cyclone-hit Bengal, Odisha get ₹1,500 cr

Prime Minister Narendra Modi and West Bengal Chief Minister Mamata Banerjee conducted an aerial survey of the North and South 24 Parganas that were ravaged by Cyclone Amphan on Friday. The cyclone killed 80 people. Modi and Banerjee also presided over

an administrative meeting to discuss the extent of damage and the financial assistance required to get the state back on its feet. Emerging from an hour-long meeting at Basirhat in North 24 Parganas, Modi announced an advance interim assistance of ₹1,000 crore for

West Bengal. The Prime Minister also announced assistance of ₹500 crore for Odisha. Apart from these, he announced an ex gratia of ₹2 lakh to the next of kin of those who died in the natural disaster.

FULL REPORT

#### RAM PRASAD SAHU Mumbai, 22 May

Jio Platforms, the digital services subsidiary of Reliance Industries (RIL), is selling a 2.32 per cent stake for ₹11,367 crore, with the transaction valuing the firm at an equity value of ₹4.91 trillion and an enterprise value of ₹5.16 trillion. Vista Equity Partners and General Atlantic had picked up stakes in Jio at similar valuations earlier this month. Total investment of the five deals announced so far is ₹78,562 crore for a 17.12 per cent stake.

Commenting on the deal, Mukesh Ambani, chairman and managing director of RIL, said, "We are looking forward to leveraging KKR's global platform, industry knowledge, and operational expertise to further grow Jio.'

For KKR, which has investments in Avendus Capital, Bharti Infratel, Coffee Day Resorts, and Max Financial Services, this is its biggest bet in Asia.

A UK court on Friday directed Reliance | Court of England and Wales in Group Chairman Anil Ambani to pay \$717 million to three Chinese banks

pursuing the recovery of funds owed to them as part of a loan agreement within 21 days. At a remotely held hearing, Justice Nigel Teare ruled at Turn to Page 8 the Commercial Division of the High

London that a personal guarantee disputed by Ambani was binding on him. A spokesperson for Anil Ambani said the matter pertained to an alleged personal guarantee for a corporate loan availed by Reliance Communications in 2012. PT

Mukesh

Ambani

Chairma

and MD,

# Health infra still a fight two months after lockdown

10

**RUCHIKA CHITRAVANSHI & SOHINI DAS** New Delhi/Mumbai, 22 May

As India approaches two months of nationwidelockdown, among the longest anywhere in the world, administrators as well as medical experts are brainstorming on whether the country is ready to lift the curbs completely. To take a call, they are assessing if the time since the lockdownbegan on March 25 was used effectively to ramp up the health infrastructure so that the country can cope with the pandemic as it returns to work.

Noted surgeon Naresh Trehan believes the lockdown has helped the country create infrastructure. "But whether it's sufficient will depend upon the velocity with which the (coronavirus) peak comes," Trehan, chairman and managing director of Medanta-The Medicity, told Business Standard.



Rough estimates suggest a spend of around ₹1,000 crore in Covid-related manufacturing in the country during the last two months. While the government pushed the production capacities of items such as personal

#### **STATUS CHECK**

	TOTAL MANUFACTURING CAPACITY			0. OF MANUI	ACTURERS
	Before	After		Before	After
PPE	6.2 mn pieces/yr	12.7 mn pieces/yr		20	40
Ventilators	3,360/yr	314,680/yr		8	14
Sanitizer	19.5 mn ltrs/yr	41.5 mn ltrs/yr		35	47
Masks	300 mn/yr	1.2 bn/yr		21	43
RNA extraction kit	0	10.79 mn/month		0	8
RT-PCR kit	0	111.2 mn/month		0	5
Rapid test Kit	0	27 mn/month		0	2
Swabs	0	74 mn pieces/yr		0	3

PPE: Personal protective equipment; RT–PCR: Reverse transcription polymerase chain reaction Note: Data only for those manufacturers registered with Association of Indian Medical Devices Industry; refers to before and after Covid outbreak Source: AiMEL

protective equipment (coveralls). masks and sanitizers, industry experts sav ventilators and ICU beds are far from adequate. It's a challenge to get enough PPEstoo. For each patient, at least three PPEs are required in a day by doctors and paramedics, according to hospital estimates.

In this backdrop, India's coronavirus positive cases tally was at 118,447 as of Friday morning. Of this total, 3,583 have died because of a combination of reasons

including perhaps lack of right infrastructure, medical staff seem to suggest. However, the Union Health Ministry figures point at a different scenario. Only 6.39 per cent of total active cases require hospital support such as oxygen, ICU or ventilator, according to health ministry data.

Despite those projections, the government has been ramping up to cope with the increasing number of cases. For instance, it recently ordered procurement of 15,000 ventilators, to add to the 20,000 it had earlier. Out of those 20,000 ventilators, 7,000 were not in good condition, people in the know said.

"About 14,000 ICU beds in India have ventilators attached to them. With new government orders, the capacity is about 30,000 now. This is grossly inadequate, Vishwaprasad Alva, the founder of Skanray Technologies, India's largest exporter of ventilators, said. Turn to Page 8















PAVAN LALI

Mumbai, 22 May

Restaurants

demand policy,

liquidity help

Restaurateurs on Thursday demanded

restoration of input-tax credit, low-interest

finance, and other measures, during a video-

conference meeting with Finance Minister

Nirmala Sitharaman on issues impacting

India (NRAI) claimed the lockdown was

not only choking their revenue stream but

would also lead to massive job losses in the

sector, NRAI President Anurag Katriar said

the discussion that

lasted half an hour

zeroed in on policy

and liquidity support

needed to revive the

finance minister sug-

gested we address

coronavirus issues

more urgently, and

look at larger policy

issues at a later date,

he said. "We had

asked for a new e-

commerce policy for

the sector, which will

be reviewed later.

"The

industry.

The National Restaurant Association of

the sector due to the lockdown.

### **2** COMPANIES

#### IN BRIEF **Class action lawsuit against** Infosys, top brass dismissed

Infosys on Friday said a class action lawsuit filed against the company and some of its employees in the US District Court had been dismissed. The move comes after whistle-blower complaints alleging certain unethical practices by the top management emerged in



Alibaba's revenue,

profit beat estimates

as online sales surge

Friday reported fourth-quarter

revenue and profit that topped

more people to shop online for

Alibaba Group Holding on

market expectations, as the

Covid-19 lockdowns drove

surged, with the company's

nearly 19 per cent to \$13.16

**Vodafone names** 

Heineken CEO as

Vodafone Group Plc named

Heineken NV Chief Executive

Boxmeer as its new chairman

Officer Jean-Francois Van

after more than a year of

searching. Van Boxmeer's

new chairman

core commerce business rising

billion in the quarter. **REUTERS** 

essentials.Online orders

October last year. Infosys had disclosed that it had received whistleblower complaints alleging certain unethical practices by the top management. US market regulator Securities and Exchange Commission had also investigated the matter. "The complaint was brought on behalf of a class consisting of persons or entities who purchased the firm's publicly traded securities between July 7, 2018, and October 20, 2019, and alleged claims for violations of the securities laws." Infosys said.

#### **Deadline for Jet** insolvency pushed back till August 21

The deadline for completion of Jet Airways' insolvency resolution process has been extended till August 21 due to the lockdown. The full service carrier is under the Corporate Insolvency Resolution Process and the time period given for its completion wasto end on June 13. PTI

#### **Bajaj Finserv in**, Hero MotoCorp out of Sensex

Bajaj Finserv will replace automobile firm Hero MotoCorp in the Sensex, an index that tracks performance of the country's largest companies. The change will be effective from June 22. Bajaj Finserv has a market capitalisation of₹68,727 crore. BS REPORTER

#### **ONGC, NTPC sign** pact for renewable energy business

India's top oil and gas producer ONGC and country's biggest electricity generator NTPC have signed a preliminary agreement to set up a joint venture company for renewable energy projects. The pact will enable both companies to achieve their respective targets in renewable energy business. **PTI** 

# **JSW Steel's PBT** down60%inQ4

#### ADITI DIVEKAR Mumbai, 22 May

Sajjan Jindal-led JSW Steel reported a 60 per cent fall in consolidated profit before tax at ₹953 crore in the fourth quarter of 2019-20 financial year, as



# FMCG market contracts 34% in April amid Covid–19 crisis

#### Traditional trade sees bigger drop: Nielsen

#### **VIVEAT SUSAN PINTO** Mumbai, 22 May

he extent of disruption to the ₹4.3-trillion fast-moving con-

sumer goods (FMCG) market in India due to the Covid-19 pandemic and lockdown has now become clear.

On Friday, market research agency Nielsen said the domestic market contracted 34 per cent in April, the first full month of the curbs. Traditional trade, which contributes 87 per cent in terms of sales to the overall market, saw a bigger drop of 38 per cent in April. Modern trade, which contributes 10 per cent, slowed to 5 per cent in April. This is after modern trade reported 26 per cent growth in March and traditional trade saw 1 per cent growth.

How sharp the overall FMCG decline is can be gauged from its performance in previous months.

For the three-month period extending from December 2019 to February 2020, the growth rate, said Nielsen, of the overall FMCG market was 6 per cent. This declined to 3 per cent in March after the lockdown, first partially and then fully, was announced from the middle of the month.

considered, then the FMCG growth term was difficult, though the medi-



rate was 5.3 per cent, excluding e-commerce. After adding the ecommerce sales, the growth rate improves to 6.3 per cent for the quarter, Nielsen says.

Clearly, the domestic market has taken sharp knocks in April, which is likely to be visible in May as well, said analysts tracking the market, as FMCG companies are grappling with improving capacity utilisation and dealing with labour shortage.

In a recent note, ratings agency CRISIL said it saw FMCG resilience being tested in the April-June period, with financial year 2020-21 being largely challenging for companies in the sector.

In recent interactions with the Source: Nielsen media, Hindustan Unilever Chairman and Managing Director Sanjiv Mehta and Nestlé India CMD If the January-March period is Suresh Narayanan, said the near



#### OVERALL FMCG (% growth)

		<u>. U</u>
Dec-Feb '2	20 <b>6.0</b>	
Mar '20	3.0	
Apr '20	-34.0	
TRADITION	IALTRADE	(% growth
Dec-Feb '2	20 <b>5.0</b>	
Mar '20	1.0	
Apr '20	-38.0	
MODERNT	RADE	(% growth
Dec-Feb '2		
Mar '20	26.0	
Apr '20	5.0	

um to long-term scenario for the market would improve.

"At this juncture, there are many variables at play," Mehta had

said. "A lot will depend on the trajectory of the virus, the success of the containment efforts, and the severity and duration of the economic impact.'

Narayanan, on the other hand. said the reverse migration of labour could boost FMCG sales in rural areas. "From our experience over the past two months (of the lockdown), we are identifying brands and products that have a better prospect during the crisis. This exercise is also helping us to reschedule our innovation pipeline," he had said.

Prasun Basu, president (South Asia) of Nielsen, said he saw traditional trade rebounding as early as June. "The first two phases of the lockdown were severe owing to the nature of the crisis. As the nation got into the third and now the fourth phase of the lockdown, the curbs have eased. This will continue into June. Resurgence in traditional trade sales, therefore, could be visible in June," he said.

Nielsen said the emphasis of consumers would continue to be on essential categories such as food and hygiene, with segments such as staples and convenience foods doing well in the next few months. In home and personal care, essential categories such as soaps. shampoos, hand sanitizers and conditioners as well as floor cleaners and detergents would do well, while beauty and cosmetics would con-

tinue to be stagnant for some time.

WISH LIST Force majeure towards rent Working capital support Employment pay support Restoration of input tax credit Income tax refund

#### E-commerce support Source: NRAI

However, the force majeure element is likely to be addressed sooner." This is similar to the invocation of force majeure made in the real estate sector.

The meeting was also attended by the economic affairs secretary and the revenue secretary. Some of the key talk points included allowing for finance for the industry, lower industry rates as well as a sixmonth moratorium, Katriar said, citing that there was little or no liquidity in the sector.

# **Nasscom warns** of job cuts if biz doesn't improve

Bengaluru/New Delhi, 22 May

Indian IT services companies may have to resort to job cuts to ratonalise costs in the short term if the global economy doesn't improve in the next three quarters, industry body Nasscom has said.

However, companies may be com-President Debjani Ghosh said in an interimpacted, there will be business impact. We have to do cost rationalisation said Ghosh.

pelled to take this route for survival as the "last option", given the importance of talent for the industry, Nasscom action. "As the economy continues to get whether we like it or not. So, in the short run, I definitely see some level of impact and I don't know how much it will be. I am hoping that this will be minimal,"

"If the business doesn't recove



#### THE BIG PICTURE

• Currently, IT firms are honouring their job offers, plan to go to campuses

• While many IT firms have frozen salary hikes, no big company has resorted to layoffs

# Delhi-Patna most booked as flights prepare to resume ops

#### NEHA ALAWADHI New Delhi, 22 May

Online travel agents (OTAs) saw massive demand a day after airlines opened bookings, even though only a few flights are set to resume from Monday, with several restrictions.

Bookings began on airlines' web platforms and OTAs on Thursday night, and among the most searched and booked was the New Delhi-Patna route.

According to both MakeMyTrip and ixigo, New Delhi to Patna flights were the most booked and secondmost searched, respectively. Other popular routes were Pune-New Delhi, Mumbai-Patna, New Delhi-Ranchi, Bengaluru-Patna, and New Delhi-Kolkata, said Rajesh Magow, co-founder and group CEO of MakeMyTrip.

ixigo said the top searched routes were Mumbai-Kolkata, Bengaluru-New Delhi, Hyderabad Chennai-Lucknow Kolkata-Guwahati, and Kochi-Bengaluru. Both aggregators said they witnessed a 10x increase in searches and bookings on Thursday, compared to the day before."We have received an overwhelming response for nearly all metro routes, on account of pentup demand. Bookings are trending at almost 40 per cent of pre-Covid levels. With the government capping air fares, we anticipate bookings to Indiver Rastogi, president and group increase," said Dhruv Shringi, head (global business travel) of co-founder and CEO of Yatra.com. Thomas Cook (India) . Employee Bookings have been allowed with safety is a key concern across corposeveral restrictions and new operatrates and bookings being received ing procedures, including customers cover unavoidable or essential travel. for example those working at factohaving to print their own boarding passes, web check-in being mandaries, plants, audits and finance relattory, checking in limited baggage ed, and IT projects, he added. online, and scanning own boarding tomer complaints had already startpasses at gates. Thomas Cook said it was received pouring in on social media by late ing queries for corporate travel, too. Thursday. Magow said there were on or after May 22.





Stee

evenues declined sharp FEELING THE BLUES BSE price (₹)

departure from Heineken was announced several BLOOMBERG

Suzuki Motorcycle India on Friday said 50 per cent of its dealership had reopened following relaxation in lockdown. The firm, which resumed dispatch from had been sold and 50,000 serviced at dealerships.

months ago. Suzuki India's 50% dealership in India after lockdown

# Monday, said 5,000 vehicles



**DEBASIS MOHAPATRA & NEHA ALAWADHI** 

the back of weak demand scenario amid economic slowdown. Net sales stood at ₹17,556 crore in the quarter, down 20 per cent from the year-ago period.

The company's bottom line took a further hit as the steel producer made an impairment provision of ₹1,309 crore in the quarter. The consolidated net profit in the quarter stood at ₹188 crore, down 87 per cent from the same period last year.

The impairment provision made includes ₹852 crore towards a diminution in value of investments and increased uncertainty in restarting iron ore mine in Chile, ₹377 crore for shortfall in interest recovery, and ₹80 crore towards retirement of certain fixed assets in India.



The company has resumed operations at all facilities and is trying to gradually ramp up

capacity utilisation, but the domestic demand outlook is expected to remain subdued in the near term. It has reduced the capex for

FY21 to ₹9,000 crore, against the earlier guidance at ₹16.340 crore, as the lockdown impacted activities.

#### next 6-10 months, there might be a situation where there would be some lay-offs...That may be required for sur-172.0 vival and to ensure livelihood to millions of people." 168.0

164.0

 $_{-160.0}$ 

The IT industry is going through tough times, as many clients have been forced to close their establishments globally as part of the containment measures to check the spread of Covid-19. Enterprises in travel and hospitality, aviation, retail, automotive, and manufacturing sectors have been hit the hardest in the past three months. This has led to

delays in renewals of new projects to cancellations of ongoing outsourcing projects. Despite this hardship, the Indian IT industry has not resorted to cutting jobs and is currently pursuing other cost optimisation moves. Many of the IT biggies such as TCS, Infosys, HCL Technologies, Wipro, and Tech Mahindra have said that they would continue hiring from college campuses, even

**Situation may change** if demand environment doesn't change in next three quarters

Work from home can't be the sole model of operations as projected by some quarters

if they recruit fewer people in 2020.

"In IT business, talent is the most important thing. So, letting talent go is the hardest decision any company can take. As an industry, we take all our efforts to keep our people. We honour our job offers. Companies are trying all kinds of steps, including reducing salaries (to save jobs)," said Ghosh.

Most IT companies are operating on work from home (WFH) mode with more than 90 per cent of their employees are working from remote locations. Despite relaxation in the lockdown norms, Nasscom sees the model to continue for some more time.

Mumbai-Mumbai- Mumbai-Delhi-Kochi-Delhi-Goa-Mumbai Hyderabad Bengaluru Delhi Bengaluru Delhi Port Blair Source: Motilal Oswa

"Sectors in demand (one way/return) teething issues given the opening up include Delhi-Mumbai/Bengaluru, of flight bookings with entirely new requirements, but said he expected Mumbai-Chennai/Bengaluru/ Kolkata/ Hyderabad as well as them to smoothen out. Chandigarh, Vijayawada," said

MakeMyTrip and others in the travel and hospitality industry have taken a "safety pledge" to maintain high hygiene standards, and follow new protocols.

To reduce travel anxiety, AI-based ixigo has announced the launch of ixigo assured' fares — allowing full refund guarantee up to ₹5,000 for cancellations made by travellers, for any reason whatsoever, prior to their date of departure. This option will be available for all new bookings made

# Used car trade picks up pace as demand stages comeback

#### Buyers choosing personal vehicles over public transport, shifting from 2-wheelers to 4-wheelers

#### PAVAN LALL

Mumbai, 22 May

Mahindra First Choice Wheels (MFCW), the country's largest multibrand used car platform, has seen sales decrease by around 50 per cent over the past two months. However, the good news is that bookings are still happening with orders being executed during the lockdown.

Ashutosh Pandey, chief executive officer (CEO) at MFCW, says that the decline in shared taxi operations has led to growing inquiries for smaller and used cars on its platform.

It's not just window-shopping. MFCW has seen 1,500 bookings being executed in the last two months for cars that would likely be used for short-haul drives and trips by family members during the lockdown.

Consumers are looking to opt for

personal vehicles over public transport and there is shift from two-wheelers to four-wheelers. They are revising their budget downwards, given the  $economic\,malaise\,spreading\,across\,the$ country, said Pandey. Some top brands that consumers have on their list include Maruti Suzuki, Honda and Hyundai.

Other sales platforms are also seeing a similar revival of interest. albeit with smaller bookings and sales.

Banwari Lal, CEO at Carwale, a classifieds marketplace, says the volume of searches is down by around 40 per cent, but has slowly picked up again in the last 10 days.

"People are sticking to the same car. They are not downsizing their budgets and the quality of demand has not come down either," he said. "The ticket size for our average enquiry is around ₹3.75 lakh.

Sandeep Aggarwal, CEO of Droom,



an online market place for vehicles. says while February was one of its best months with transactions valued at over₹600 crore, the lockdown weeks that followed saw zero business.

Searches crashed from 14,000 enquires per day to 4,000, but that have picked up again with about 7,000 enquires in recent times. "We saw a glimmer of activity starting in the last week with around 100 cars being sold," he said.

"BS-VI cars are much more expensive than the BS-IV versions,



and so, some buyers are also going for versions that are a couple of years old," he adds

Arshdeep Singh, director of marketing at Spinny, a used car platform, is also seeing similar traction but at a smaller scale. Spinny has sold around 6,000 cars since starting its business. Singh says it's the price point between ₹4 lakh and ₹6 lakh that is getting the most interest." Spinny sold 60 cars in the last two weeks in Bengaluru and Gurugram to younger buyers, mostly under the age of 40.

#### IN THE DRIVER'S SEAT

What customers are booking and buying in the used car market

Even bookings increased, cus-

Maruti Suzuki Swift Maruti Suzuki Hyundai i 20 Wagon R Honda Amaze Hyundai i10

Earlier, MFCW would see sales of anywhere between 12,000 and 13.000 vehicles a month. This started to slide with the general auto slowdown even before the lockdown began says Pandey.

The sales and bookings we see are also being driven by car exchanges. That means the company is also buying a lot of vehicles." There is also a greater supply of high range older vehicles that customers are selling when they want to buy other cars.

MFCW has revenue of about ₹373

crore a year and its other business lines include an auto portal that serves as an advisory as well as a fleet business for b2b clients. The portal sells repossessed cars that are acquired by corporate fleets and is growing fast.

'The repossessed vehicles that come from non-banking financial companies (NBFCs), banks and entities that have seen purchase defaults, are part of the business that has been growing 100 per cent year-onyear in the recent past," said Pandey. We expect that to continue.'

A car sees 10 per cent value erosion the moment it is taken out of a dealership. And, in the first year, there is between 15 per cent and 20 per cent value erosion.

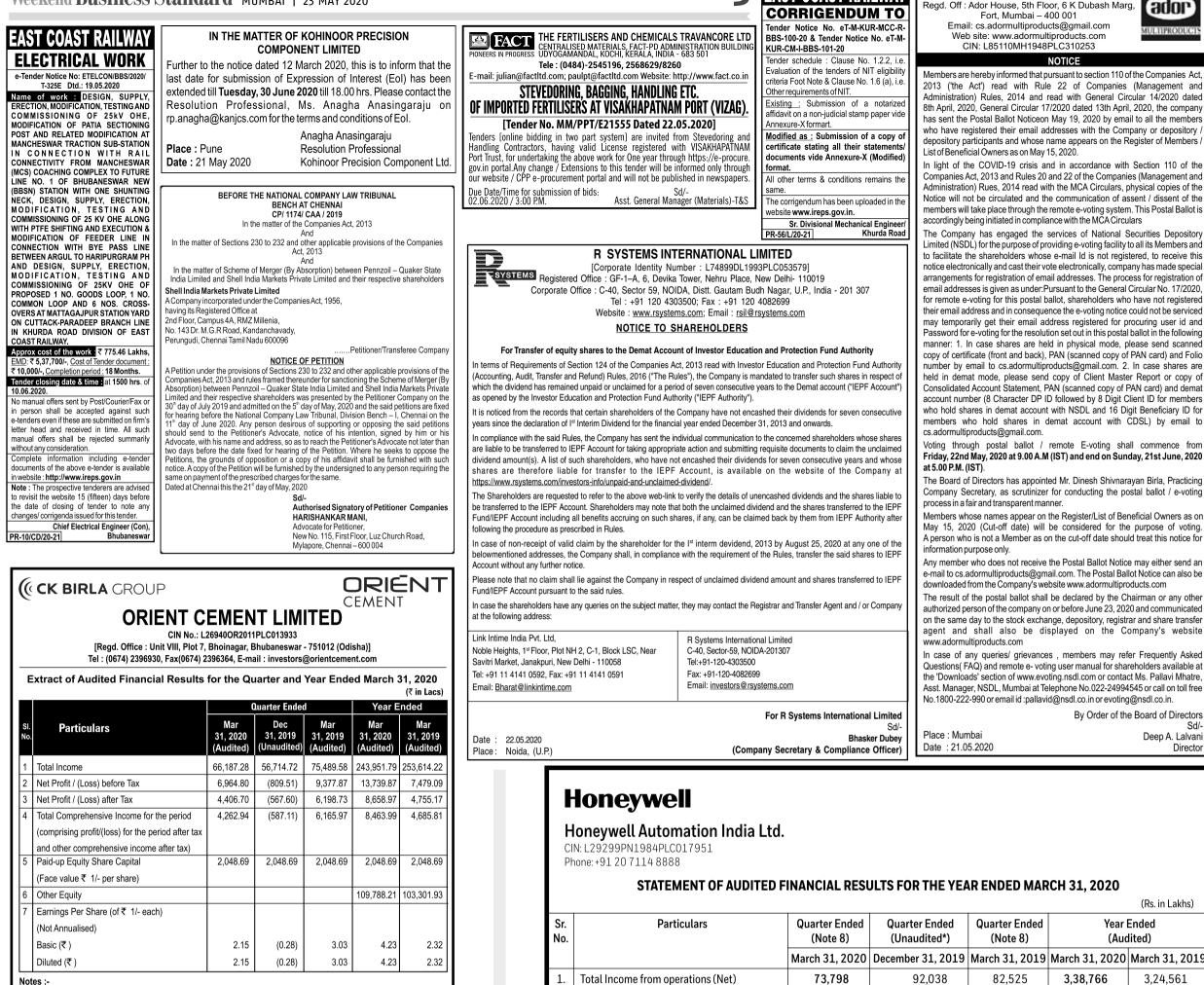
"In three or four years, you can get a car for half the price," said Aggarwal. "I even think used cars may lead the way forward for recovery of the sector in India." he adds.

What do clients look for most in the used car market? "People value reliability more than anything else in this business," says Pandey.



Mahindra Scorpio Hyundai Eon Maruti Suzuki Swift Hyundai Verna D'Zire Honda City Source: Spinny, Car & Bike

#### Weekend Business Standard MUMBAI | 23 MAY 2020



2.

3.

4.

5.

Notes :-

New Delhi

Date : 22<sup>nd</sup> May 2020

The Board has recommended a dividend of ₹ 0.75 per share on Equity Shares of ₹ 1 each of the Company.

2 The above is an extract of the detailed format of financial results for the quarter and year ended on March 31, 2020 filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the financial results for the quarter and year ended on March 31, 2020 are available on the Company's website www.orientcement.com, BSE website: www.bseindia.com and NSE website www.nseindia.com

For and on behalf of the Board of Directors Sd/-D. D. Khetrapa

(Managing Director & CEO) DIN No. 02362633

Dirla	. 44	

March 31, 2020 December 31, 2019 March 31, 2019 March 31, 2020 March 31, 2019 73,798 92,038 82,525 Total Income from operations (Net) 3.38.766 3,24,561 Net Profit for the period (before Tax, 14,894 19,444 13,170 68,655 55,489 Exceptional and/or Extraordinary items) Net Profit for the period before tax (after 19,444 13,170 68,655 55,489 14,894 Exceptional and/or Extraordinary items) Net Profit for the period after tax (after 11,114 14,474 8,412 49,148 35,884 Exceptional and/or Extraordinary items) Total Comprehensive Income for the period 11,456 13.734 8.590 47.819 36.155 [Comprising Profit for the period (after tax)

EAST COAST RAILWAY

ADOR MULTI PRODUCTS LIMITED Read, Off : Ador House, 5th Floor, 6 K Dubash Mara

BIRLA.A1	-	-	4			
PREMIUM CEMENT	Stro	ngCre	ete	6.	Equity share capital	884
Mazbooti mein A1. Bharose mein A1.		orever Ceme	nt	7.	Reserves excluding revaluation reserves	
			Weekend	8.	Earnings per share (EPS) - (a) Basic and Diluted before extraordinary	125.70
Alembic Touching Lives over 1000 Ph: +91 26	C PHARMACEUT ce: Alembic Road, Vado 00GJ2010PLC061123 5 2280550 Fax: +91 26	dara 390 003 5 2282506	Business Standard		items (Rs.) (Not annualised) (b) Basic and Diluted after extraordinary items (Rs.) (Not annualised)	125.70
	investors@alembic.co.ir /ww.alembicpharmaceut		Printed and Published by Sangita Kheora		*Limited Review	
Extract of Statement of Consolidated for the year ended 31st Pursuant to Regulation 52(8) read with F (Listing Obligations and Disclosure Requ	March, 2020 Regulation 52(4) c	of the SEBI	on behalf of Business Standard Private Limited and Printed at M/s. Dangat Media Private Limited, 22 Digha M.I.D.C., TTC Industrial Area, Vishnu Nagar, Digha, Navi Mumbai, 400708 and M/s. Nai Dunia 23/4, 23/5, Sector-D, Industrial Area, J.K. Road, Near Minal Residency, Bhopal	1. 2.	tes: The above results have been reviewed by the Audit Co The Company has only one segment viz. "Automat requirement. Effective April 1, 2019, the Company adopted Ind AS	tion & Control Sys
	(₹ in Crs. e	except per share data)	(M.P.)-462023. & Published at		retrospective method, recognizing the cumulative effective and a	
	Year E		H/4 & I/3, Building H, Paragon Centre, Opp. Birla Centurion, P.B.Marg, Worli, Mumbai- 400013		Accordingly, comparatives for the year ending or end	led March 31, 2019
Particulars	31.03.2020 Audited	31.03.2019 Audited	Editor : Shyamal Majumdar		During the quarter ended September 30, 2019, the impact of such change was recognized in that quart	
Total Income from Operations	4,605.75	3,934.68	RNI No. MAHENG/2013/53717		above selection option.	
Net Profit for the period (before Tax, Exceptional and/ or Extraordinary items)	1,043.47	749.32	Readers should write their feedback at feedback@bsmail.in Fax : +91-11-23720201		Estimation of uncertainties relating to the global he The duration and severity of COVID-19 pandemic	and the disruptior
Net Profit for the period before tax (after Exceptional and/ or Extraordinary items)	999.82	749.32	For Subscription and Circulation enquiries please contact:		estimated. The Company has business presence in o situations. However, the extent of impact of this pand	lemic on Company'
Net Profit for the period after tax (after Exceptional and/ or Extraordinary items)	828.82	584.37	Ms. Mansi Singh Head-Customer Relations Business Standard Private Limited.		on numerous evolving factors that currently cannot b The Company has evaluated and factored in the pos	sible impact that m
Total Comprehensive Income for the period	798.88	589.12	H/4 & I/3, Building H, Paragon Centre, Opp. Birla Centurion,		approval of these financial results on the carrying va conditions, the Company expects to recover the carry	
Paid up Equity Share Capital	37.70	37.70	P.B.Marg, Worli, Mumbai - 400013		31, 2020 because of any events and developments l	
Reserves (excluding Revaluation Reserve) as shown in the Audited Balance Sheet of previous year	-	2,681.12	E-mail: subs_bs@bsmail.in "or sms, SUB BS to 57007"		approval of these financial results and will be recogni	ized prospectively.
Net worth	3,219.41	2,718.82	Overseas subscription: (Mumbai Edition Only)	<ol> <li>The Board of Directors have appointed Mr. Davies Walker (DIN C 2020. The appointment of Mr. Davies Walker will be subject to</li> </ol>		
Paid up Debt Capital / Outstanding Debt	1,747.49	1,128.44	One year subscription rate by air mail		Company. Further, the Board has noted the resignatio	
Debt Equity Ratio	0.54	0.42	INR 51765 : USD 725		hours on May 12, 2020 due to other professional cor	nmitments.
Earning Per Share (of Rs. 2/- each) Basic & Diluted	43.97	31.00	DISCLAIMER News reports and feature articles in Business Standard seek to present an unbiased picture		The Board of Directors have recommended dividend	
Debenture Redemption Reserve	83.33	41.67	of developments in the markets, the corporate world and the government. Actual developments can turn out		31, 2019: Rs. 45 per equity share) for approval of sha	
Debt Service Coverage Ratio	3.31	9.77	to be different owing to circumstances beyond Business Standard's control and knowledge. Business Standard		The financial results for the quarters ended March 3 financial year and the published year to date figures u	
Interest Service Coverage Ratio Notes:	9.30	9.77	does not take any responsibility for investment or busi- ness decisions taken by readers on the basis of reports		The Company does not have any subsidiary or associa	
<ol> <li>The above is an extract of the Audited Financial Results Financial Results are available on the Company's website a Stock Exchange website at www.nseindia.com</li> <li>For the items referred in sub-clauses (a), (b), (d) and (e Obligations and Disclosure Requirements) Regulations, made to the Stock Exchange and can be accessed on the S</li> </ol>	at www.alembicpharma ) of the Regulation 52( 2015, the pertinent d Stock Exchange website	aceuticals.com and the 4) of the SEBI (Listing lisclosures have been	and articles published in the newspaper. Readers are expected to form their own judgement. Business Standard does not associate itself with or stand by the contents of any of the advertisements accepted in good faith and published by it. Any daim related to the advertisements should be directed to the advertisers concerned. Unless explicitly stated otherwise, all rights reserved by M/s Business Standard Pvt. Ltd. Any printing, pub- lication, reproduction, transmission or redissemination of the contents, in any form or by any means, is pro- hibited without the prior written consent of M/s Business Standard Pvt. Ltd. Any souch prohibited and unauthorised act by any person/legal entity shall invite	The Disc and <b>Pla</b>	Previous periods/year figures have been regrouped/ above is an extract of the detailed format of Finan closure Requirements) Regulations, 2015. The full f lwww.nseindia.com. ce : Pune are : March 22, 2020	ncial Results filed v format of the Finan
Place: Vadodara		Chirayu Amin	civil and criminal liabilities.		•	: 56 & 57, Hadap
Date: 22 <sup>nd</sup> May, 2020		Chairman and CEO	No Air Surcharge		E-mail: HAIL.investorservices@hon	reywell.com   web

and Other Comprehensive Income (after tax)]					
Equity share capital	884	884	884	884	884
Reserves excluding revaluation reserves				2,16,941	1,73,862
Earnings per share (EPS) - (a) Basic and Diluted before extraordinary items (Rs.) (Not annualised)	125.70	163.70	95.14	555.88	405.86
(b) Basic and Diluted after extraordinary items (Rs.) (Not annualised)	125.70	163.70	95.14	555.88	405.86
	Equity share capital Reserves excluding revaluation reserves Earnings per share (EPS) - (a) Basic and Diluted before extraordinary items (Rs.) (Not annualised) (b) Basic and Diluted after extraordinary	Equity share capital884Reserves excluding revaluation reservesEarnings per share (EPS) - (a) Basic and Diluted before extraordinary items (Rs.) (Not annualised)125.70(b) Basic and Diluted after extraordinary125.70	Equity share capital884Reserves excluding revaluation reserves884Earnings per share (EPS) - (a) Basic and Diluted before extraordinary items (Rs.) (Not annualised)125.70(b) Basic and Diluted after extraordinary 125.70163.70	Equity share capital884884Reserves excluding revaluation reservesEarnings per share (EPS) - (a) Basic and Diluted before extraordinary items (Rs.) (Not annualised)125.70163.70(b) Basic and Diluted after extraordinary 125.70125.70163.70	Equity share capital884884884884Reserves excluding revaluation reserves2,16,941Earnings per share (EPS) - (a) Basic and Diluted before extraordinary items (Rs.) (Not annualised)125.70163.7095.14555.88(b) Basic and Diluted after extraordinary (b) Basic and Diluted after extraordinary125.70163.7095.14555.88

- ved by the Board of Directors at its meeting held on May 22, 2020.
- ems" as per Indian Accounting Standard (Ind AS) 108 Operating Segment
- pplied the standard to all lease contracts existing on that date using the modified lying this standard as an adjustment to Right-Of-Use Assets as on April 1, 2019. are not retrospectively adjusted or restated.
- the option available under section 115BAA of the Income Tax Act, 1961 and the for the year ended March 31, 2020 has been consistently recognized basis the
- n COVID-19 (COVID-19):

caused to global economic and business environment cannot be reasonably s and a robust portfolio of customers and suppliers which greatly helps in such business operations, cash flows, future revenue, assets and liabilities will depend sed

ay result from this pandemic and all events and circumstances up-to the date of liabilities as at March 31, 2020. Based on current indicators of future economic e assets. The impact on the financial results for the quarter and year ended March pproval of these financial results may differ from that estimated as at the date of

- 78) as an Additional Director (Non-executive Director) with effect from May 13, proval of the shareholders at the forthcoming Annual General Meeting of the ta (DIN 02331771) as Non-Executive Director with effect from close of business
- r share for the financial year ended March 31, 2020 (previous year ended March value of the equity share is Rs. 10 each.
- 31, 2019 respectively are balancing figures between audited results for the full er of the respective financial year which are subjected to limited review.

opriate, except as mentioned in note 3 above.

vith the Stock Exchanges under Regulation 33 of the SEBI (Listing and Other cial Results are available on the Stock Exchange websites viz www.bseindia.com

For HONEYWELL AUTOMATION INDIA LIMITED

Ashish Gaikwad Managing Director

ar Industrial Estate, Pune 411 013

site: https://www.honeywell.com/en-us/global/en-in/hail

# **GROWTH BACK ON THE AGENDA**



Inflation will fall below target by the third guarter, said RBI Governor Shaktikanta Das, as the six-member monetary policy committee (MPC) kept the stance unchanged at 'accommodative' for 'as long as necessary' to revive growth. This is in contrast to the December MPC meet when Das had indicated that the onus on arresting the slowdown lay with the fiscal policy

# Inflation: RBI, experts not on same page

#### **INDIVIAL DHASMANA & ARUP ROYCHOUDHURY** New Delhi, 22 May

he Reserve Bank of India (RBI) has, in a first, acknowledged that the economy will contract in the current financial year something that independent experts have already assessed. It is in this context that the central bank's Monetary Policy Committee (MPC) cut the repo rate by 40 basis points (bps) despite a "highly uncertain" outlook on retail inflation. The MPC expected the high inflation rate to be short-lived, expecting it to fall below 4 per cent in the second half of the current financial year. Experts have countered this view. No one in the government was earlier of the view that the economy will shrink this financial year. However, government officials have now agreed with the RBI's views on both GDP contraction and inflation. "We broadly accept RBI's view on contraction in the economy," a senior government official told Business Standard.

Earlier this month, Chief Economic Advisor Krishnamurthy Subramanian had said that GDP growth for the year could be around 2 per cent. After this, Expenditure Secretary TV Somanathan had said while he broadly agreed with the CEA's assessments, he believed that GDP growth could be lower than that, but certainly not higher.

"These are evolving situations. The CEA's assessment was some weeks ago. The available data has changed since then. Also, he gave one of the many internal assessments that we have. Based on certain scenarios, there is also an assessment for contraction for the year and that we should be prepared for a significant growth shock," said the official, after the RBI governor's address.

On the governor's assessment of inflation, the official said: "Non-food inflation is weak because of low commodity prices. There is spike in food inflation because of supply-side disruption related to the lockdown. But even that will unwind by the second half. In that case, inflation may drop below the 4 per cent target." RBI Governor Shaktikanta Das expects gradual revival in the economy during the second half, after the possible lifting of the lockdown and the stimulus. However, this has a downward bias as the governor said much depends on how quickly the Covid-19 curve flattens.

The RBI's assessment came even as independent experts estimated the economy to contract from 5-7 per cent in FY21. Even on Friday, ICRA further cut its projections for the economic contraction. From the earlier expectation of a 1-2 per cent fall in GDP for FY21, it now expects the decline to be 5 per cent. "We now expect GDP to report contractions of 25 per cent and 2.1 per cent for Q1 and Q2 of FY21, which

implies a recession," said Aditi Nayar, principal economist, ICRA. On the assumption that the lockdown will be completely lifted within the first quarter of FY21, Nayar expected a V-shaped recovery.

"However, if there is a second wave of infections that forces subsequent lockdowns either in India or globally, the ensuing demand uncertainty and supply chain hiccups could result in a Wshaped economic cycle, the inflection points of which can't be gauged now," she added.

Only agriculture provides some hope. Das used figures released by the agriculture ministry to say that amid this encircling gloom, agriculture and allied activities have provided a beacon of hope. The third advance estimates pegged foodgrain production at a record 295.67 million tonnes for FY20. In addition, there was forecast of a normal monsoon in 2020 by the India Meteorological Department (IMD).

By May 10, kharif sowing was higher by 44 per cent over last year's acreage. Rabi procurement was in full flow with respect to oilseeds, pulses, and wheat, benefiting from the bumper harvest, said the RBI. "These developments will support farm income, improve terms of trade facing the farm sector, and strengthen food security. Going forward, these will have a salutary effect on food price pressure," said Das. Madan Sabnavis, chief economist at CARE Ratings, did not agree with the MPC's assessment.

He said: "Inflation will remain above 4 per cent - closer to 5 per cent — in the remaining months of FY21," he said. According to Sabnavis, while demand in the non-food segment is low, supply has also been disrupted, and hence inflation will be high. On the food side, inflation has not reduced despite good Rabi production, as there is a tendency to recoup earlier losses. This is likely to happen at the time of Kharif crops as well, he said.

The RBI also feared that the high food inflation may persist for a few more months, depending on the extent of the lockdown and restoration of supply chains. The consumer price index (CPI) for food and beverages rose to 151.4 in April, from 148.9 in the previous months. However, caution should be exercised in interpreting this number, given many sub-groups such as meat and fish are missing in the April data on account of the lockdown.

The central bank is particularly worried about inflation in pulses, and has urged the government to "reappraise" import duties, besides taking other supply-side measures. CPI in pulses stood at 150.4 in April, against 141.1. The RBI also wanted the Food Corporation of India to offload some of the excess cereal stock to cool prices down and create room for rabi procurement.

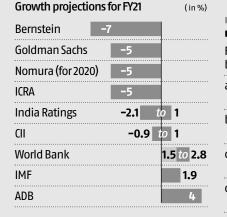
#### **ONGROWTH**

**"SINCE THE RISKS TO GROWTH ARE ACUTE**, WHILE THE RISKS TO **INFLATION ARE LIKELY** TO BE SHORT-LIVED, IT WAS ESSENTIAL NOW TO INSTIL CONFIDENCE AND EASE FINANCIAL **CONDITIONS''** 

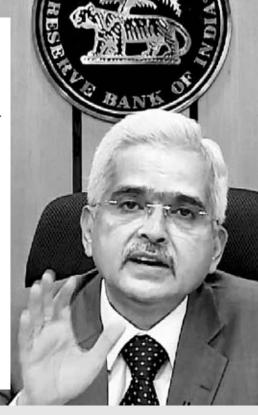
**ONFARMSECTOR** "(THE GOOD AGRI

**OÙTLOOK) WILL** SUPPORT FARM **INCOMES, IMPROVE** TERMS OF TRADE FACING THE FARM SECTOR, AND STRENGTHEN FOOD SECURITY

#### WHAT OTHERS SAY







#### **INFLATION INDEX**

		(in po	oints)
■ CPI in March 202 ■ CPI in April 2020	20		
Food & beverages	148.9 151.4		
a) Cereal and products	145.1 148.7		
b) Fruits	142.5		
c) Vegetables	149.9 157.3		
	168.6		
d) Pulses and products	141.1 150.4		

Note: Base year 2012, full compilation could not be done in April because of the lockdown Source: MoSPI

# **Moratorium** on loans extended till August-end

RBI silent on one-time restructuring and moratorium for shadow banks

#### SUBRATA PANDA & ABHIJIT LELE Mumbai, 22 May

Allowing borrowers more time to repay loans, the Reserve Bank of India (RBI) on Friday extended the moratorium on EMI payments by another three months, till August-end, taking the total moratorium period to six months. It also extended the deferment of interest payment on working capital loans till August 31. On March 27, the RBI had provided a three-month moratorium on all term loans (from March 1 to May 31).

However, the RBI governor did not clarify whether the moratorium will apply to shadow banks, something that the sector has been demanding since the March 27 announcement. State Bank of India Chairman Rainish Kumar on Friday said there are enough government and RBI measures to support them.

Krishnan Sitaraman, senior director, CRISIL Ratings, said banks will have to monitor borrower behaviour. "Six months of continuous non-payment of debt obligations can result in some element of credit indiscipline creeping in for certain borrowers.

Companies had earlier expressed concern over having to pay the deferred interest in one shot. Addressing this, the RBI asked lenders to convert the accumulated interest on working capital facilities over the deferment period into a funded interest term loan "which shall be repayable

Kotak Mahindra Bank:

SBI: 20% of customers

have taken moratorium

MORATORIUM

**COVERAGE\*** 

not qualify as default. There will Bandhan Bank: 71% of also be a standstill in asset classiloan book fication for all accounts, which \*By value were standard as of March, 2020, and opted for the moratorium.

#### **EMI relaxation**

SBI said around 20 per cent of the its customers have availed of the moratorium facility. Some customers are seeking the moratorium to preserve cash, he said. Bankers asked for an extension in moratorium because "nobody had expected that the lock down will be extended for such a long period", he added.

SS Mallikarjuna Rao, MD & CEO, Punjab National Bank, said the moratorium extension was expected. "Looks sufficient at this point."

Axis Bank has around 25-28 per cent of loan book under moratorium as of April, while for ICICI Bank, about 32 per cent of the customers by value — both retail and corporate — have taken the option. As of April-end, 26 per cent of Kotak Mahindra Bank's borrowers by value at account level have opted for the moratorium, while 71 per cent of Bandhan Bank's loan book by value is under it.

#### **One-time restructuring**

SBI's Kumar said this is required when enterprises incur losses. "The moratorium takes cares of the situation around the cash flow disruptions. And if someone needs restructuring after August 31, ther banks have to deal with it. We should not be obsessed with one-time restructuring at this point as we have time till August 31 to see how the various sectors respond after the lockdown is lifted."

# Debt fund managers bet on shorter-duration schemes

#### JASH KRIPLANI Mumbai, 22 May

Debt fund managers expect shortthe Reserve Bank of India's (RBI's) move to ease policy rates better, with longer-duration funds vulnerable to spike in yields, given the government's borrowing programme. "Surplus liquidity, a **Experts say** dovish stance and weak categories such as growth conditions short-duration should pave the way for schemes, corporate further rate easing in **bond funds as well** the months ahead. as banking & public Given this background, sector undertaking we remain overweight debt funds are on high-grade short- better placed term funds with dura-

tion of three-four

said

Ramakrishnan, chief investment

officer (CIO), PGIM India Mutual

Ramakrishnan said categories

corporate bond funds as well as

years,

Fund.

banking & public sector undertaking (PSU) debt funds are better placed.

On Friday, the RBI announced )-hasis points (hps) cut

TIME GAME

Funds oriented towards the short end of the yield curve offer room for upside Returns (%) government recently raised its borrowing estimate for FY21 to ₹12 trillion from the earlier ₹7.8 trillion. "From an investment stand-

oint, there will be opportunities

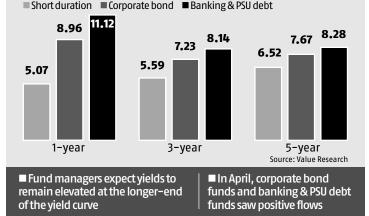
ICICI Bank: 32% of the customers have taken it not later than the end of the current financial year". 26% borrowers The RBI also said reschedul-Axis Bank: 25-28% of ing of payments on account of the moratorium or deferment will loan book, as of April

rate to four per cent, while keeping room open for more easing. "If the inflation trajectory evolves as expected, more space will open up to address the risks to growth," said RBI governor Shaktikanta Das, in his statement.

> "Liquidity and rate cut are positive for shorter-end of the curve. The domestic G-sec yields have come down, but here vields will also be dependent on weekly supplies. In the short

Kumaresh and medium-term space, there is more scope for further compression," said Lakshmi Iyer, CIO - debt Kotak MF.

"Duration is attractive given the wider term spread and compared such as short-duration schemes. to nominal growth rate expecta-



tions. But sustained performance here is still dependent upon the unveiling of a credible financing plan from the RBI for the enhanced borrowing programme of the sovereign (government)," said Suyash

Choudhary, head-fixed income at IDFC MF.

Fund managers expect yields to remain elevated at the longer-end of the vield curve in light of the government's borrowing plans. The

across the short-bonds space as the rate cut is likely to reflect a lower yield-to-maturity (YTM) across the curve. We continue to retain our positioning across all debt products and favour high-quality short-term strategies," said R Sivakumar, headfixed income at Axis MF.

In April, corporate bond funds and banking & PSU debt funds were among the few in the debt category to see positive flows.

Corporate bond funds garnered ₹4,168 crore of flows while banking & PSU debt received net inflows of ₹6,561 crore.

In a one-year period, corporate bond funds had given returns of 7.2 per cent, while banking & PSU debt funds gave returns of 8.14 per cent.

Short duration schemes (that invest in one-three year debt papers) have given returns of 5.59 per cent in a one-year period.

Rao said restructuring is required, but without understanding cash flows, that exercise will serve no purpose. "In the second half, banks will be better positioned to make an assessment on nonperforming assets and capital requirements."

On moratorium to shadow lenders. Kumar said for NBFCs and HFCs, the requirement for funds would depend on their outflows. "Banks will extend the moratorium on a case-by-case basis."

Hardika Shah, founder & CEO, Kinara Capital, said, "The moratorium could be effective if it is also extended to NBFCs. However, clarity on this from the RBI is still lacking."

#### NPA recognition

The RBI also relaxed provisioning norms in cases where large accounts have defaulted and no resolution plan has been implemented even after 210 days. It allowed banks to exclude the moratorium period from calculating review or resolution period.

Lenders have been also asked to "recalculate their drawing power" in the case of working capital loans by reducing their margins till August 31 which can be restored by March 31, 2021. The RBI also allowed banks to reassess the working capital cycle of a borrowing entity till March 31, 2021.

### COMMENT Last rate cut for now but there're more bullets in RBI's chamber



**BANKERS' TRUST** TAMAL BANDYOPADHYAY

Yet again the Reserve Bank of India (RBI) went for an out-of-turn policy rate cut on Friday. Following an off-cycle meeting, earlier slated for June 3-5, of its six-member monetary policy committee (MPC), the central bank cut its policy repo rate by 40 basis points from 4.4 per cent to 4 per cent.

Following this, the reverse reporate, or the rate at which the banks perk extra liquidity with the RBI, was reduced to 3.35 per cent from 3.75 per cent – both at their historic lows.

One basis point (bps) is a hundredth of a percentage point.

The latest round followed a 75-basis-point policy rate cut in March, out of turn, accompanied by a cut in the banks' cash reserve ratio, or the portion of deposits that the commercial banks are required to keep with the central bank, and on which they do not earn any interest.

In between, in mid-April, the RBI cut the reverse reporate by 25 bps to 3.75 per cent.

Since the system is slush with liquidity, and the banks, instead of borrowing from the RBI, are keeping ₹7-8 trillion and more in the central bank every day, for all practical purposes India's real effective policy rate is now 3.75 per cent, down from 5.15 per cent in March. Is there any surprise in the RBI move?

The rate cut perse is not the surprise but going for it less than a fortnight before the scheduled meeting of the MPC is. The central bank seemed to be in a tearing hurry to announce the rate cut as it saw the "gravest

risks" in the growth outlook. Since the government announced the ₹20trillion package to boost the economy, multiple research houses have been graphically describing how negative growth is staring at the Asia's thirdlargest economy in the current financial year. The RBI too is convinced about the bad news as the impact of Covid-19 seems to be far more severe than what was anticipated.

The central bank sees GDP growth in 2020-21 in negative territory with some pick-up in growth

impulses in the second quarter. Once economic activities get restored in a phased manner in the second half of this year, there could be gradual revival but the "downside risks to this assessment are significant".

While the frontloading of the rate cut, even by a fortnight, illustrates the RBI's extreme concern about growth, this could be the last cut in the current cycle. The governor's statement says: "If the inflation trajectory evolves as expected, more space will open up to address the risks to growth." Clearly, at the moment, there is no space of any more rate cut.

The MPC feels that headline inflation may remain firm in the first half of 2020-21 but should ease in the second half, aided by favourable base effects. By the second half of the year, it is expected to fall below the target. For now, the MPC sees the risks to inflation short-lived.

Lack of data makes inflation projection impossible at the moment but even in March the RBI had not spelt out the inflation (and growth) estimates. The policy had just reiterated its objective of achieving the mediumterm target for the consumer price index rate of 4 per cent within a band of +/- 2 per cent, while supporting growth. Incidentally, the US Federal Reserve too has refrained from fixing any target for inflation.

The biggest challenge before the banking regulator

at the moment is how to make the banks lend as none markets, support export and import, ensure smooth of them seems to have the appetite for credit risks even as the law of diminishing marginal utility is fast catching up with the rate cuts.

The equity market gave a thumbs-down to the rate cut and its impact on the government bond market was marginal. That was, however, expected as there were four bond auctions on Friday for raising ₹30,000 crore. In addition to that, each auction had a ₹2,000crore greenshoe option, which the RBI exercised. With so much supply of fresh papers, one could not expect a rally in the bond market.

The banks are buying government bonds but their appetite for corporate paper is still lukewarm. Big corporate houses and triple-A-rated papers have started getting the benefit of rate cuts and the liquidity sugar rush but most borrowers are still pariahs for the Indian banking system. For them, the cost of borrowing has not come down; and they do not have access to bank credit.

The rise in the banks' exposure limit to a corporate group from the current level of 25 per cent to 30 per cent of a bank's net-owned funds or capital and free reserves will help credit growth but credit will not flow to all.

Beyond the rate cut, the policy document has half a dozen measures to improve the functioning of the

borrowing by state governments, and help fighting the stress of borrowers. The moratorium on loan repayments has been extended by three more months and the lenders are being allowed to convert the accumulated interest on working capital facilities during the six-month moratorium into term loans, to be repaid by March 2021.

All these could have been done in the first week of June but the rate cut could not wait when the growth scenario is bleak.

Though the RBI will find it difficult to go for another round of rate cut too soon, that does not mean that it has fired all the bullets. In due course, we may see the central bank buying government bonds directly to ease the pressure on the market or take even bolder moves to revive the economy and preserve financial stability.

This statement says it all: "The RBI will continue to remain vigilant and in battle readiness to use all its instruments and even fashion new ones, as the recent experience has demonstrated, to address the dynamics of the unknown future.'

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# Auto, home sales to revive: CEOs

Falling rates to help; rise in group exposure limits will support large companies

#### **DEV CHATTERJEE, SHALLY SETH MOHILE &** SAMREEN AHMAD Mumbai/Bengaluru, 22 May

he CEOs of top Indian companies expect the 40-basis point rate cut announced by the Reserve Bank of India (RBI) on Friday to help spur demand and revive sales, which have crashed to near zero in the last two months because of the nationwide lockdown to control the spread of coronavirus. The two worst-hit sectors - automobile and real estate - will benefit the most from the 115-basis point cut in rates since March, they said.

The RBI's move to allow commercial banks to raise their group exposure limit from 25 per cent to 30 per cent will enable greater flow of credit to large corporate groups like the Tatas and Reliance Industries, the CEOs said.

These measures, according to them, are significant to tide over the shortterm working capital challenges faced by top corporates and will give them a breather to focus on restarting their business operations.

A lot will depend on "how much and how quickly banks pass it on to borrowers. Close to 80 per cent cars in India are bought on credit. Therefore, any reduction will help retail as well as channel financing," said Shashank Srivastava, executive director, Maruti Suzuki India. Rajan Wadhera, president of Society of Indian Automobile Manufacturers (Siam), said the RBI's step will reduce the cost of borrowing for traders and consumers, and hence will positively impact consumer demand. "We hope that banks pass on the benefit and support demand creation for discretionary products, like automobiles.'

The CEOs said the pandemic has hit Corporate India's cash flows. "The RBI has announced steps to ease liquidity and revive the economy as demand from both rural and urban areas has suf-



COLUMN AND			
Total debt (₹ trillio	n)		
Mukesh Ambani	3.42		
Tata	3.19		
Aditya Birla	2.85		
Bharti	1.25		
L&T	1.25		
Adani	1.17		
Anil Ambani *	0.77		
Mahindra	0.76		
Vedanta	0.74		
JSW	0.58		
* Reliance Communication	ns. which	has been	ı ret

referred to the NCLT, is included. It had a debt of ₹47,606 crore Figures for FY19 except Reliance Industries, which is for FY20; NBFC subsidiaries are excluded Compiled by *BS* Research Bureau Source: Capitali Source: Capitalin

fered. These initiatives have raised hope as they will provide some financial relief to borrowers with their equated monthly instalments (EMIs) and make it cheaper to take new home loans," Sanjay Dutt, MD & CEO, Tata Realty and Infrastructure

For the residential real estate sector. the interest rate cut is great news as owning a home becomes attractive for firsttime buyers, and thus investors. "However, capital is still limited and would be rationed, despite the lower interest rate. The government must curb the spread of the virus to truly revive the economy within the next few weeks," he said.

"One-time restructuring of loan is the need of the hour, more importantly for the real estate sector, which is severely ailing due to the pandemic. It is expected that the RBI will make a decision soon once it is clear about the lockdown's impact on the economy and cash flow," said Sanjay





WE BELIEVE THE ANNOUNCEMENTS WILL HELP SUSTAIN POSITIVE MARKET SENTIMENTS AND GIVE MAXIMUM MILEAGE TO ORGANISED AND ESTABLISHED DEVELOPERS"

KAMAL KHETAN, MD and CEO, Sunteck

Nair. CEO and MD of JLL

The CEOs said there has been a collapse of demand in both urban and rural India since March. "Lending institutions are being permitted to restore the margins for working capital to the original level by March 31, 2021. This is a step in the right direction," said Niranjan Hiranandani, chairman of Hiranandani Group.

The announcement to convert the accumulated interest for the moratorium period into a term loan was also a good idea. "It will also provide some relief as the borrower will not have to immediately repay the accumulated interest on the loan after the moratorium ends," Hiranandani said. "The real estate industry, however, awaits one-time debt restructuring so that it gives a breather to industries across the board." he said.

Kamal Khetan, MD and CEO of Sunteck Realty, said the rate cut announced by the RBI would boost credit appetite of prospective homebuyers.

SOME RELIEF TO BORROWERS... REALTY, HOWEVER, AWAITS ONE-TIME DEBT RESTRUCTURING SO THAT IT GIVES A BREATHER TO INDUSTRIES ACROSS THE BOARD"

"We believe the announcements will help sustain positive market sentiments and give maximum mileage to organised and established developers," he said. "The move will not only help developers but also homebuyers, who have been under extreme pressure due to the prolonged lockdown which has impacted their income. What needs to be seen

is how quickly banks reflect this change in their respective rates," said Dhruv Agarwala, group CEO, Housing.com, Makaan.com. and Proptiger.com. Industry leaders said the auto sector needs considerable boost by reduction in GST rates for three years which

may be reinstated after this period. The notional revenue loss will be more than compensated by the additional demand generated. "The long pending scrappage policy of old vehicles for 15 years or so, more particularly in the commercial vehicle segment, should be introduced forthwith," said Raghupati Singhania, CMD, JK Tyres.

# New borrowers set to get the maximum benefit

"Specialised FD products have

been launched offering higher

interest rates to customers like

senior citizens. More such prod-

ucts could be seen in future.

also be reduced. But some, like

Public Provident Fund (PPF, 7.1

per cent annual interest rate,

tax-free), Senior Citizens

Savings Scheme (7.4 per cent

interest, taxable) and Sukanya Samriddhi Yojana (7.6 per cent

interest, tax-free on maturity)

will remain attractive, as will

the 7.75 per cent Government of

India Bond (taxable). "Investors

who don't need liquidity may

go for them," says Mathpal.

However, since most new loans

are tied to the repo, the trans-

mission is likely to be higher

and faster than in the MCLR

Existing repo-based cus-

tomers can expect a 40-bp

reduction in their current inter-

est within the next few weeks.

MCLR customers might have

to wait longer to see the impact.

effective rate might depend on

the spread charged by the bank.

"Banks may increase the

spread anticipating increased

For new customers, the

and base rate regimes.

Make the most of them.' Small savings rates may

**MONETARY POLICY REVIEW 5** 

#### SANJAY KUMAR SINGH & **BINDISHA SARANG** New Delhi/Mumbai, 22 May

With the RBI announcing yet another rate cut, both deposit and lending rates are set to reduce. And the benefit will be felt first by new borrowers whose loans are linked to the external benchmark, that is, the repo rate. In times like these, when everyone is looking to reduce costs, a 115-basis point (bp) cut (since March 27) in repo will lead to a sizable reduction in their EMIs.

But fixed-deposit investors will feel the pinch, as the RBI's rate cut is likely to be passed on to depositors promptly. "Not just FD rates, interest rates on even savings deposits may come down. Do not leave large sums lying idle in your savings accounts," says Adhil Shetty, CEO, BankBazaar.

Existing FD investors don't have anything to worry about. since their rates will remain unchanged till the end of their tenure. But new FD rates are likely to fall soon. "Lock your money in at the current rate before banks announce rate cuts," says Pankaj Mathpal, founder and MD, Optima Money Managers. There has

IMPACT OF REPO RATE CUT ON BORROWERS

Loan amount (₹)	Current interest rate (%)	Current EMI (₹)	New EMI after 40 bps rate cut (₹)	Decrease in EMI amt (₹)	Reduction in interest cost (₹) over full tenure
HOME*					
30 lakh	7.35	23,893	23,169	724	173,760
75 lakh	7.6	60,879	59,051	1,828	438,720
1 crore	7.7	81,787	79,341	2,446	587,040
CAR**					
5 lakh	7.95%	7,781	7,681	100	8,400
10 lakh	7.95%	15,561	15,363	198	16,632

Loan tenure is 20 years. \*Loan tenure is 7 years Source:



# *Walking the* extra mile

"It's never crowded along the extra mile" - Wayne Dyer. The RBI policy is best summed up in this quote. Since March 27, the RBI has acted proactively and ahead of time to contain the fallout of the Covid-19 pandemic. First, we expect the terminal reportate to be cur

# Higher export credit, more time to pay import bills

#### Exporters laud steps but ask for direct fiscal support

#### SUBHAYAN CHAKRABORTY New Delhi, 22 May

The Reserve Bank of India (RBI) on Friday announced a series of relaxations for exporters and importers, including higher export credit, more time to pay for import orders and increased flexibility in repaying loans. While exporters lauded the measures as timely, the call for more government support and especially a detailed package continues.

The rare intervention in foreign trade norms by the RBI came after it took note of the deeping contraction in global activity and trade agreeing that the impact on India's foreign trade

is substantial. India's exports contracted by a

record 60.28 per cent in April, the steepest fall

to stay in business. These measures can be in

the form of waiver of electricity user charges,

reduction of levies at the ports, freight support

and wage support for workers," said

Engineering Export Promotion Council

"Exporters would need direct fiscal support



# EASIER TERMS FOR TRADE

Exim Bank to get new line of credit worth ₹15,000 cr Pre-, post-shipment export credit to now be available for 15 months Export proceeds can be repatriated in 15 months Importers will be able to complete outward remittance in 12 months

would also ensure that inflation remains within the target range, said Sharad Kumar Saraf, President of FIEO. "We again urge the government to immediately announce an export package covering all export sectors," he added.

RBI Governor Shaktikanta Das also pointed out that investment demand has stopped as imports of capital goods fell 27 per cent in March, before plunging by 57.5 per cent in April. Domestic production of capital goods declined by 36 per cent in March, spiralling downwards for the 14th straight month.

Exporters had complained of orders getting cancelled or postponed, and the subsequent delay in realisation of bills. The RBI allowed an increase in the period of realisation and repatriation of export proceeds from nine months to 15 months. 'his will be valid from the date of export for ship

pandemic," says Shetty. For debt fund investors, lowering of interest has benefited gilt funds. While these funds do not carry credit risk, they run high interest-rate risk.

The bond market is expected to remain volatile. We are close to the bottom of the rate cut cycle. There is uncertainty regarding how much the RBI can cut rates and support the government borrowing programme. And government borrowing is going to be very high. These factors will keep bond yields volatile," says Pankaj Pathak, fund managerfixed income, Quantum Asset Management. Pathak warns against getting into a longduration gilt fund. In such funds, the fund manager cannot invest in shorter-duration papers, even if their interestrate outlook has changed. "Investors will be better off in dynamic bond funds, where the fund manager can act in response to a change in interest-rate outlook," he says.

However, this should only be a limited allocation. The bulk of a retail investor's money should remain in overnight and liquid funds. or at best in shorter-duration funds.

further by 100 basis points in the current cycle even after Friday's rate cut. An aggressive cut in repo rate is the effective policy response to adjust the real rate as inflation is set to collapse in FY21. This will have a significant sobering impact on asset quality of banks, as RBI research shows.

This apart, the RBI has taken several regulatory measures on Friday to assuage the markets.

First, the relaxations to states will release an additional ₹13,300 crore. Together with the normally permissible withdrawal, this measure will enable the states to meet about 45 per cent of their redemptions due in FY21 through withdrawal from Consolidated Sinking Fund. The ease in large exposure framework limits by 5 per cent will give additional headroom to the banking system, to lend to the large corporate groups having tier-1 capital of approximately ₹12 trillion.

We need to also appreciate that the 90-day NPA norm is not exactly suited to Indian conditions as the liability side of the Indian banking system has little marketbased funding, unlike in the US

However, the most important measures are in

interest term loan (FITL). We must appreciate that this in itself is a mini structuring that the RBI has announced and the current issue is more of a cash flow

mismatch rather than an asset quality issue. We must endeavor to not allow this mismatch to degenerate into an asset quality issue.

The committee has also announced the extension of duration of loans for exporters that will help them in elongating their working capital cycle. Furthermore, efforts have been taken to provide greater flexibility to importers in managing their operating cycles and avoid unavoidable delays in movement of goods and documents in a Covid-19 environment.

So what next? We need to also appreciate that the 90day NPA norm is not exactly suited to Indian conditions as the liability side of the Indian banking system has little market-based funding, unlike in the US. Furthermore, banks in the US have traditionally lent for working capital and not for term loans and infrastructure. In the US, the average working capital cycle lasts just 42 days, in India it's around 66 days. Thus a relaxation in such norms in current exceptional circumstances may be considered, but strictly with a well laid out calendar of returning to the current norm of 180 days as deemed appropriate by RBI.

In the end, we must appreciate that the current exceptional circumstances will need both fiscal and monetary blade of scissors to equally work in tandem. Its takes two to tango, isn't it?

Views are personal

lieu of extending the moratorium on term loans by another three months. Additionally, for working capital deferment, with around 75 per cent of such debt rated A and above, the entities are expected to pay the accumulated interest as scheduled or to the funded

Car market leader Maruti Suzuki

Chairman Ravi Sehgal.

The RBI boosted the coffers of the Export-Import Bank of India by extending a line of credit worth ₹15,000 crore for 90 days (with rollover up to one year) to enable it to avail a US dollar swap facility. This is expected to help in leveraging long-term finance and project exports as a "marketing tool" as buyers would be more willing to purchase products from the seller, according to the Federation of Indian Export Organisations (FIEO).

For exporters, the maximum permissible period of pre- and post-shipment export credit sanctioned by banks has also been raised. As opposed to the current 12 months, this will now be 15 months, for disbursements made up to July 31, 2020.

While the measures would usher in an era of very competitive credit rates to help manufacturing and the overall economy, these ments sent out till July 31, 2020.

For inbound shipments that arrive till the same date, importers will now get six more months to complete outward remittances. Currently, importers get six months to send remittances. The new facility, however, will not be available for import of gold, diamonds and precious stones or jewellery. The RBI has also suggested that the government reassess import duties for various items, especially pulses,

# Pvt manufacturing may shrink on supply disruption

#### **AMRITHA PILLAY, ADITI DIVEKAR &** SHALLY MOHILE Mumbai, 22 May

since at least April 1, 1995.

The RBI's estimate that economic growth will decelerate in the first half of the current financial year is largely on the back of demand and supply chain disruptions in the manufacturing sector, especially the private sector. Corporate sector growth, which has

a share of over 75 per cent in manufacturing growth, would need a few more months to get back to normal production, provided demand picks up.

Analysts on engineering and capital goods, for instance, said revenue for the first quarter of FY21 would take a 20 to 50 per cent hit.

"It is difficult to make an estimate on how bad the hit for new orders will be as the quarter is vet to end. The impact on overall numbers will. however, be negative though the extent of it will depend on how long this lockdown continues," said an analyst with

a domestic brokerage firm. Bharat Giani, analyst at brokerage Sharekhan, expects automobile sales in FY21 to post double-digit decline, owing to issues on both production and supply sides. After 40 days of shutdown, automobile companies have resumed production at their facilities. For the first time ever, auto companies reported almost zero sales in April. "Most of them will not be able to get to the peak capacities anytime soon and are operating at 30 to 40 per cent levels," Giani said.

India is cautious, too. In response to an analyst question during a post earnings investor call. Shashank Srivastava. executive director (ED) at the company,

said. "It is difficult to give a forward guidance of when the market will pick up. Car buying is a discretionary purchase. It depends a lot on sentiment. And sentiments can be very transient," he said. In the cement sector, where a

recovery was expected faster than others because of early start of infrastructure construction activity, the situation is no different with revenue and production both likely to take a hit.

"All cement companies have started their plants and are now ready to supply according to the requirement. Demand from the road sector in Karanataka and eastern India has improved. However, there are a number of challenges for demand from urban and large centres," said Mahendra Singhi, MD & CEO at Dalmia Cement and president of the Cement Manufacturers Association. The present cement industry demand is 40 to 50 per cent of what it used to be.

Sales volumes at UltraTech Cement may come under pressure in FY21 due to a slowdown in infrastructure projects and housing demand, said Emkay Global Financial Services. in a post-results report of the firms.

UltraTech told analysts that the company started FY21 with higher inventories and despatches are continuously going up after resumption of operations in the third week of April.

Currently, cement demand is coming from retail, rural market and some of the National highway projects where work has resumed with a view to complete them before monsoon.

According to analysts at Narnolia Financial Advisors, the management, in an earnings call, said construction activity and demand will slow down for the next two-three months due to



in₹crore Figures in brackets: % change over previous year (0.5)(7.1) 1.589.254 2017-18 2018-19 2019-20 2nd RE\* 1st RE 2nd AE\*\* \*RE: Revised estimate; AE: Advance estimate; GVA stands for gross value added; Source: MoSP

**GVA IN APRIL-DEC** 

AT 2011-12 PRICES

labour constraint. Nilesh Narwekar, CEO, JSW Cement, said, "There is demand coming from infrastructure spending. So, we are seeing signs of demand no doubt, but for the cement industry, the peak demand season is the pre-monsoon period, which is March-May. We may see contraction compared to the same period last year." From April, when the company had to shut down its plant completely, it is improving. "Our utilisations were at 20 per cent in April-end, and currently in May, we are at 45 per cent. So, we are in better position, said Narwekar. He said though it was looking at local hiring of labour, these changes take time to come. So, there

will be an impact on business. JSW Cement has a current capaci-

reach 25 million tonnes by FY23. Rating agency CRISIL, which in a March report, anticipated 5-6 per cent volume growth for the cement sector in FY21 from 0.5-1 per cent estimated for FY20, changed its outlook in its May 18 report. It said respondents to a cement dealer survey said they expect volumes to shrink 10-30 per cent in

FY21 in the base case scenario. The steel sector, which is linked to revival of construction activity like cement, is also banking on infrastructure push but demand is seeing only a gradual pick-up. JSW Steel, which has 18 million tonnes of consolidated capacity, said it was making efforts to gradually ramp up capacity utilisation.

However, domestic demand outlook is expected to remain subdued in ty of 14 million tonnes and it plans to the near term as a vast majority of cus-

tomers across auto, construction, engineering and capital goods will also take time to resume operations. Specialised steel demand, which is a new area for Indian steel makers, could be impacted because of continued battering of the auto sector.

A broken supply chain, exodus of migrant workers and strict government guidelines amid the lockdown are creating bottlenecks in production, said officials at various auto firms.

Despite the disruptions, Rakesh Sharma, ED at Bajaj Auto, remains optimistic. "We expect the positive forces to start playing out in the second half and smart recovery to take place."

For all manufacturing firms, cost-saving measures would be the kev to profit improvement whenever demand recovers.

### **6** ISSUES AND INSIGHTS

# Work from home forever



MIHIR S SHARMA

lic spaces to frame new occupational safety rules. It will be large corporations with equally large offices and workforces that will have to decide.

One sector that is already dealing with how to manage this is finance. London and New York, the capitals of global finance (with, arguably, Hong Kong) were among the earliest hotspots for the novel coronavirus, and thus finance was among the first sectors to have to adapt to lockdown circumstances. It has had some odd effects on productivity. In India, for example, the bond markets thinned out in terms of volume at precisely the point when market signals became particularly important. (Traders' persistent suspicions that the RBI is intervening in this market are perhaps borne out by the visibility of specific trades in such a thin market.)

Yet some major deals went through regardless. Telefonica SA from Spain and Liberty Global plc in Colorado managed to pull off a major merger of their telecommunications assets in the United Kingdom; the \$39 billion deal, reported Bloomberg, went through during the lockdown although the executives from both sides last met in London on March 11, the very day that the World Health Organization declared that Covid-19 was a global pandemic. Executives and financial advisors fell ill, worked from their garages or their dining tables, but nevertheless got the merger through.

The more such breakthroughs happen in spite of a workfrom-home environment, the less like the past the future will be. Companies and executives who were sceptical of work-from-home productivity will be forced to adjust their expectations. According to a PricewaterhouseCoopers survey published in the *Financial Times*, that is in fact already happening. Chief financial officers asked what their companies are planning to implement once they transition back to on-site work continued to highlight "safety measures and requirements at the workplace", and "reconfiguring work sites to promote physical distancing". But, between April and May, only two of the options on offer gained greater acceptability at the expense of the others: "make remote work a permanent option for roles that allow it", and "accelerate automation and new ways of working".

For finance in particular, addicted to skyscrapers that are nestled together and quiet lunches where information is shared, the changes will be brutal. Skyscrapers are particularly problematic, given the dangers associated with aerosolised viruses in elevators. Barclays' CEO has already said that "putting 7,000 people in a building may be a thing of the past". Goldman Sachs' current plans for reopening its offices, even in Asia, plan to take the company up from its current 2 per cent of staff in offices to 20 per cent and to stop at half. The rest may not come back to work in the foreseeable future — if at all. Enormous snack bars in atriums where ideas are exchanged over free coffee and sandwiches are gone; hot-desking is similarly disallowed.

It's worth watching who comes back to work in finance and when for clues as to what can work remotely and what can't. Traders may discover that a Bloomberg terminal in their garage is in fact more productive and quiet than one on a noisy trading floor when nobody is really shouting anything of relevance to you. On the other hand, the dealmakers may be the first back, given that so much of their work still depends on trust, charisma and personal acquaintance. Not that that is a good thing necessarily. The closer that deal-makers or even investors are, the less is imaginative thinking rewarded (recent research from China by Jian Li et al showed that "mutual fund managers with an alumni connection tend to have similar portfolio allocation... The performance of connected funds is worsened by the degree of the connection"). Other research has shown that returns o clients decrease with the intensity of previous connections of the second secon

#### A scountries across the world limp towards reopening their economies, it is big business that will have to take the lead in determining what postpandemic workplaces will look like. The fact is that small businesses will not be able to afford to experiment; individual workers do not have the power to impose their preferences; and governments have too much on their plate dealing with managing pub-

# The Marie Antoinette of Indian politics

Clearly, the FM, who has emerged in recent weeks as the PM's most articulate spokesman, believes that a farmer is someone who owns a farmhouse in Delhi's Chhattarpur



SUNANDA K DATTA-RAY

 $\begin{array}{l} & \text{S}^{\text{hri}\,\text{Narendra}\,\text{Modi-}ji\,\text{doesn't}\,\text{have to}\,\text{be} \\ & \text{the "Jagadguru of Jhoot" just because} \\ & \text{a Congress functionary says so. But} \\ & \text{Nirmala}\,\text{Sitharaman}\,\text{is surely the Marie} \\ & \text{Antoinette of Indian politics.}\,\text{She would not} \\ & \text{otherwise have spoken of an annual income} \\ & \text{of "only"}-\text{stressing the only}-\text{\$18}\ \text{lakh}. \\ & \text{Nor would she have dismissed those who} \\ & \text{wallow in such wealth as the "lowest rung"} \\ & \text{of the middle class, again emphasising the} \\ & \text{"lowest", in the same television programme.} \end{array}$ 

Clearly, the finance minister, who has emerged in recent weeks as the Prime Minister's most articulate spokesman and ardent champion, believes that a farmer is someone who owns a farmhouse in Delhi's Chhattarpur. Aam Aadmi Party activists must be mango sellers. Warned that migrants are revolting, she might retort like the French queen, "Yes, aren't they?"

These are bewildering times for stalwarts of what Rahul Gandhi calls the "Suit-Boot Party". They can't fathom the contrary streak in the desi psyche, the stubbornness that refuses to be locked down even when wise men proclaim "lockdown all day keeps Covid away". Nor can they reconcile Modi-ji's triumphalist hugging and hand-holding with global VIPs with social-distancing. Diplomatic nirvana may elude the Prime Minister until he can enclose China's Xi Jinping with his enigmatic cat-that-got-atthe-cream smile in a tight bear's hug. But not every ruler of a limping Third World nation can boast of being on embracing terms with the Lone Superpower or even Israel's "Bibi". The elbow-bumping alternative seems like surrendering an enviable privilege. If social-distancing is coldly Indian, anti-social proximity is cosily

*Bharatiya* for touchy-feely natives. Another paradox. Shri Amit Shah-*ji*, our revered Home Minister, has himself announced there is food aplenty in the Food Corporation of India's godowns (presumably after allowing for rodents, rotting and robbery) to feed every one of 1.3 billion Indians. Yet, the migrants perversely insist on starving amidst this abundance. Suit-Boot *wallahs* would wonder with Oscar Wilde why people don't ring the bell for dinner when they feel hungry. Why don't they eat cakes, Mrs Sitharaman might ask. Perhaps they are like the legendary Bengali Brahmin *purohit*, who, when asked how many *rosogollas* he could wolf down, shot back "In whose house?".

So many people going walkabout in the heat and dust is yet another mystery. Those who wanted to escape the sizzling sun or being lashed by Cyclone Amphan — and quite rightly too — should have avoided the pestilential plains altogether. The British considerately created ideal getaways for every region - Ooty, Darj, Naini - where India and its grim truths could be blissfully forgotten. Now that Modi-ji has sorted out those pesky Pakis — sorry, Kashmiris — remote Gulmarg provides an even more attractive respite from reality. That's where walkers should have walked instead of obstructing oncoming trains, blocking hellfor-leather lorries, climbing trucks laden with bursting sacks, filling tempos with sweating humanity and nudging putrefying corpses in morgue vans. No regard for hygiene or road safety!

When the Centre provided trains,

migrants grumbled there were not enough of them, they didn't leave from or go to the right towns, and, ultimate horror, tickets had to be paid for. Where did they think they lived? Boris Johnson's welfare state?

Think, too, of the lack of consideration for overworked policemen who must keep roads clear for cars. It's tiring — and tiresome — to have to stand in line in the heat with their *lathis*, whacking every passing back and backside. That's why Yashwant Sinha wants the army with its greater experience of whacking to take over. He must also show that his Bharatiya Janata Party was more efficient than this one and that he administered finance more diligently than today's incumbent. The Rashtriya Janata Dal supports him because it is a party in search of a purpose. Sinha's other ally, the Aam Aadmi Party, can't afford not to plunge into every show in town.

That leaves the Marxists who first sought the military's efficient, disciplined and disinterested help in a crisis that the Union government has worsened with its heartless cheeseparing and squabbling with state leaders, the sleight of hand of an illusory ₹20-trillion bonanza, and the megalomaniacal posturing of politicians. Nobody knows whether the Marxist commitment really is to a sympathetic solution. But everybody knows that any solution would upstage and expose official bungling. That is something Mrs Sitharaman's masters will not allow. No matter how high the cost in human misery, they will squander a fortune on the unnecessary Central Vista extravaganza while a Pune auto driver spends his meagre savings on feeding hungry migrants.

# **UNCH WITH BS** MANU GUPTA & ANSHU SHARMA | CO-FOUNDERS, SEEDS **Putting up a brave fight**

**Gupta** and **Sharma** talk to **Geetanjali Krishna** about why India is always in the midst of some disaster or the other and how people could build resilience

here was a time when Lunch with BS would be held at a nice restaurant, with assiduous servers ensuring that plates were never empty and glasses were always full. Today, I log on to Zoom, ask my husband to bring me a plate of food and wait for my guests, Manu Gupta and Anshu Sharma, to come online. Co-founders of SEEDS (Sustainable Environment and Ecological Development Society), the duo is recognised as one of the foremost authorities on disaster management and mitigation in the country. As the screen flickers to life, I muse that it is fitting that in the midst of a disaster, I should be talking to two people who have followed every disaster in India (and some in Nepal too) since the early nineties. Gupta immediately puts this in perspective when I say so. "We're always in the midst of some disaster or the other," he says. "Right now, it's the twin disasters of the Covid-19 pandemic and lockdown. India's east coast has been battered by a super cyclone; next month UP, Maharashtra and Telangana will face crippling drought; this will be followed by monsoon floods in Assam and Bihar and so on!"

And on that merry note, our inch commen We start with the obvious. SEEDS has also been involved in massive relief work during the ongoing pandemic and has raised over ₹7 crore to provide relief to migrant workers. What have their experiences and takeaways been during this time? From a disaster response perspective, for a sizeable chunk of the population in the country to have such weak economic and community roots is a disaster in itself, they believe. "Migrants' lack of savings, insurance and most of all, connectedness with the city they have been forced to live in because climate change and economic stressors have made it impossible for them to live at home, is dangerous," says Gupta. Any stressor, and not just the present situation, can cause



ILLUSIKATION. BINAT

a celebratory brownie for dessert which makes me rather envious. But as our conversation moves to the at the level of the individual, household or the village?" SEEDs has always focused on empowering communities rather than individuals, I understand. "To us, disaster resilience means to be able to anticipate, absorb and adapt to disasters," says Gupta.

On a side note, the *torai* I've cooked for lunch looks, excuse the pun, seedy. I taste a spoonful. It's a disaster. I try to unobtrusively signal my kids to fetch me some water. They ignore me. Oh for the good old days of white linen, silver cutlery, good food and gloved servers in good restaurants! Gupta and Sharma's stories about building resilient communities perk me up.

"In a crowded east Delhi slum where we'd originally gone for flood relief, we discovered that fire was a bigger threat," says Gupta. SEEDS helped the community to set up inexpensive fire posts consisting of a simple pump and fire hose. Community volunteers were able to douse any fire before it spread instead of waiting for a fire engine to arrive. Similarly, in north Bihar's flood-prone Kosi belt, SEEDS set up low-tech community-based early warning systems that proved even more useful than satellite imaging. These consisted of simple commu nication networks for people who'd lived all their lives by the river and could intuitively tell when it was time to move to higher ground," says Sharma. In fact, over the years, the two disaster chasers have found that traditional knowledge invariably trumps modern techniques when it comes to disaster resilience. After over 30-odd years of dealing with quakes, floods, cyclones and more, SEEDS has created an impressive repository of tools and technologies for disaster management. To think it all began in the canteen of School of Planning and Architecture (SPA), Delhi! "Manu and I were at together at SPA in the early nineties," says Sharma. "We'd backpack to disaster sites and engage in relief work." The earthquakes in Latur and Uttarkashi literally left them shaken. The 1998 Chamoli temblor was a turning point of sorts. "I remember meeting a lady outside the ruins of the house she'd just finished constructing,' says Gupta. "Built with so-called modern materials - cement and brick. instead of the traditional stone, wood and mud, it had collapsed in the quake with the paint still fresh on its walls." This experience and their architectural training ensured that initially, the duo worked to modify homes in earthquake-prone areas so they didn't collapse during an earthquake. From there, they went on to modify traditional local architectural practices to make houses earthquake and flood-resilient.

My husband thoughtfully brings me chocolate. Sharma's brownie has been reduced to crumbs. As our conversation winds down. I ask about the tasks ahead after the Covid-19 pandemic. "First, we must bolster our public health infrastructure," says Gupta, "and improve our hygiene and sanitation standards." Creating economically resilient communities should be priority number two. Encouraging savings and insurance could help, as could sustainable business enterprises which local communities can adopt in difficult times. "We also need to review relief camp standard Sharma. "UN recommends 3.5-5.5 square metres per person; with social distancing, we'll have to cater for much more." Most of all, the duo believes, we, as a nation, must develop the ability to anticipate disasters and create infrastructure to deal with them before they occur. Where do they anticipate the next big disaster will happen, I ask. "A monster Himalayan quake has been due for a while now," says Sharma immediately. "It could potentially wipe out a million people and untold material wealth in one fell swoop."

tions between their financial managers.

The implications, of course, stress beyond finance. Many jobs that can be effectively performed in peace and quiet in front of a computer screen will be efficiently done remotely. Conversations that can be entrusted to secure communications channels — the Bloomberg terminal's messenger service performs that role for most of finance — will no longer need to be face to face. Offices will be sparer, and include more private space. Contrariwise, employees may well be expected to be on call at almost all times — much like the standard Indian approach to the workday.

These will not happen because of the pandemic, but because the response to the pandemic will have brought home some things that were already obvious — many people in offices do not need to come in, more measurable work indicators are better than whether your boss thinks you look like you are putting in effort, and meetings take too long. You just have to feel bad for the real estate people. Residential properties have struggled for long enough, and now they may have to worry about commercial as well. Sharma. "Disasters are always multilayered. There could also be more than one disaster occurring at the same time. Yet, our response to them is as if they are one-off, oncein-a-lifetime events." For example, Odisha's cyclone relief shelters were being used as medical camps to deal with the Covid-19 pandemic. Cyclone Amphan has forced authorities to relocate the camps amid confusion. This, when they should have been able to anticipate this eventuality given that summer cyclones have become an annual occurrence there

"It has also brought home a point

them to slip over the brink.

Meanwhile, we compare our plates — all filled with variants of dal, vegetables and rice. Sharma, who is in office for the first time since the lockdown, says he also has

levels of deprivation they've observed recently, our simple food seems like a feast. "Our relief work has shown us how vulnerable even people we'd imagine are well-off, really are," says Gupta. "We'd not anticipated the levels of pain, hunger and uncertainty that vulnerable communities are undergoing right now." This brings me to my next question. Last week, the Prime Minister spoke of Atmanirbhar Bharat or self-reliant India, and I've been struggling to comprehend how the migrants, currently forced to walk thousands of kilometres in the summer heat, can become more resilient, self-sufficient even. "The question to ask is at what level should this be inculcated," says Gupta. "Should atmanirbharta be

Our lunch ends on that note and I muse that the monster quake — as well as the torai — are going to give me nightmares for days to come.

# **Everyday heroes**



PEOPLE LIKE THEM KEYA SARKAR

Tremember when I first moved to Mumbai from Kolkata in the mid-1980s, one could get lovely fresh milk from the neighbourhood milk and curd shops. These used to open before 6 am and stay open till after 11 pm which was a great boon for people like me trying to get used to the rigours of working life in Mumbai. Travel by the local trains took one past the buffalo sheds in Jogeshwari and Malad which was in a way reassuring about the freshness of the wares of the neighbourhood milkman.

Of course, within a decade the builders had had their way and the buffalo sheds disappeared and so did the milk and curd shops. The only saviour was the "packet" milk, the quality of which had serious impact on my ghee production at home. When I shifted to Santiniketan, I hoped I would find a milkman who could supply me fresh milk and I would not have the dilemmas of my friends about "toned" and "half toned" and the many shades of milk. I did find a milkman who not only

I did find a milkman who not only delivered at our doorstep but was willing to sell us the minuscule amount of half a litre which is all I required for my daily curd setting. Over his daily visits, we got friendly and one year he invited us to his home for Durga puja. His village near Nanoor in our district Birbhum is about 35 km from our house.

We accepted his invitation and turned up on one of the five puja days. His house was that of a wealthy man in his village double storied made of mud and straw. We saw his cows which took me back to my Mumbai buffalo memories. But right beside his house, he had built a small "Durga mandir" in cement which is what he proudly showed us. We spent the day there, had lunch and left after leaving a sizeable donation for the puja.

The next year again, he extended an invitation and asked for a puja donation in advance. I declined saying that I would rather help with his children's' studies rather than some puja which in my mind was wasteful expenditure.

I could see that his demeanour changed

since that incident and he was distinctly less chatty as he poured milk into my bowl every day.

I thought that once the lockdown happened, we would have to do without Kanu's milk because he travels to Santiniketan from his house by bus and then takes a cycle which he leaves at the bus stop every day. I was surprised to see him come on the first day of the lockdown. He said he had cycled 35 kms from home. It had taken him three hours and he would cycle back. It took me a while to digest this information and it was only the next day, that I had synthesised it enough in my brain to be able to ask him what he did for lunch because no eateries were open. He said "yes that is a bit of a problem", without disclosing more details

I told him I would make roti and *sabzi* for him for the days of the lockdown. He was genuinely thankful. A couple of days later he told me he sits and eats his lunch at a place where there is a submersible water pump and he can drink clean water. He recounted that a few policemen ate there too and apparently they lauded him for his 70-km cycle run daily.

I don't know how many million such Covid warriors are there. What I do know is that I have been forgiven for my rudeness about Durga puja.

# No appreciation? Come on!



#### PEOPLE LIKE US

KISHORE SINGH

Now that neighbourhoods are empty of the normal din of a city, sounds travel easily, making your minding-his-own-business columnist a reluctant eavesdropper privy to information that would otherwise have been lost in the hum of urban cohabiting.

Shanta *ji* speaking to Uma *behn* across the wall: "What *achche din ji*, I *toh* wanted to go to London, *na*, my sister is there, lucky girl, eating strawberries and all with cream, but *ab toh* my Mister is saying we have to be here only. No malls, no eating out, no parties even, *yeh kya gul hui*? Arre, it is so depressing, I haven't put on lipstick in 45 days. Upar se, all this ghar ka kaam because Mister says maid *nahi aayegi*. Maid *nahi aayegi* then you do the *jhadoo-pocha na*!" Mister's voice from the background: "But that's what I do, and cook too. Come and eat your breakfast so I can wash up."

Socially distant walker #1: "I want to open the factory but there's no labour any more." Socially distant walker #2: "...then HR called and said I must take a 30 per cent cut on my package from when I joined five years back. I told her that's peanuts, and she told me they fired Harish and are looking to prune the department further. So, I said yes." Socially distant walker #1: "My missus is saying we should sell the factory, but who'll buy it now?" Socially distant walker #2: "I don't know how I'll pay my EMIs any more — on the car, on the house, on the loan I took from my brother-in-law for the Alaskan cruise the children insisted on. Basically, I'm bankrupt." Socially distant walker #1: "Hey, you want to buy my factory, I'll even give you a discount, black, white, no problem, damn good location, full staff, reputation also in the market ...?

In a queue to buy provisions, two friends talking over the head of another shopper, everyone a meticulously measured six feet apart. Babita: "Just finished a Zoom meeting, have another one after lunch, *bak-bak-bak*, no personal life, no Netflix-shetflix. How are you coping?" Sneha: "Had a Zoom party last night, I was so excited — dressing up, putting on make-up. My hand was shaking so much, I had to ask my husband to apply my mascara." Babita: "How lucky! Make-up toh lagaya. On these office calls, nobody looks at anybody, just sending rude messages to other colleagues about boss pakaoing everyone." Sneha: "Vaise, these virtual parties are sooo boring. Opening drink, eating pakora, then looking at screen. Kya bolo? And you can't tell anyone that Sarla ka makeup was absolute bakwas."

Wife on phone with said Sarla: "The whole day, I pot and re-pot plants, I water them, I take them inside, put them on the staircase, wash their leaves, move them outside again — you'd think there'd be some appreciation, but *kahan*? Daughter-in-law to her husband: "I ate that horrible, green, vegetably thing yesterday, I made the bed, I didn't have chips or Maggi, I even said I liked the silly dress your mother made — you'd think there'd be some appreci-

ation, but kahan? Cook to wife on phone: "Cold coffee, hot chai, kam ghee wala paratha, masala in pasta, no masala in pasta, sabki chik-chik you'd think there'd be some appreciation, but kahan?

### **OPINION** 7

Weekend Business Standard

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#### WEEKEND RUMINATIONS T N NINAN His son's father

t used to be said, with some truth, that what was good for General Motors was good for the US of A. In India, the equivalent comment (rather less truthfully) used to be that what was good for Birla Brothers was good for the country. That is history. GM now sells more cars in China than in its home market, and the Birlas have fallen apart, their pride of place taken by Mukesh Ambani.

Mukesh's deals over the last month have made headlines around the world five stake sales in Jio Platforms, a Reliance Industries subsidiary, have netted ₹78,500 crore (more than \$10 billion), the latest deal valuing the digital behemoth at a staggering \$65 billion. Meanwhile the mother company, Reliance, is in the middle of a rights issue, which seems small by comparison but is the biggest in India's history: ₹53,000 crore. Other stake sales are at various stages of closure: In the telecom tower business for ₹25,000 crore, plus ₹7,000 crore from BP for a 49 per cent stake in petroleum marketing.

Even if a planned 20 per cent stake sale in the oil and petrochemical businesses to Saudi Aramco for \$15 billion falls through, this will be the biggest cash-in ever by an Indian businessman. Mukesh seems set to cross his target of raising \$20 billion and achieving zero net-debt status, and do it with the ease of a Usain Bolt. He may even end up being cash-surplus, despite having invested a staggering \$40 billion or thereabouts in the telecom and associated digital businesses of the future. The total Reliance is valued on the market at close to ₹10 trillion (\$127 billion).

Many had believed that the outsize investment in an already competitive business like telecom could never yield a proper return. But Mukesh's anticipation of the future, his execution capabilities, and now his string of deals have shown up the sceptics (including this writer). And the game has just begun, with Mark Zuckerberg as an e-commerce partner to take on Walmart-Flipkart and China's Alibaba.

Mukesh has thus wheeled around his gigantic enterprise, and re-imagined it, in a manner that has few parallels in business history. What was begun by the founder and Mukesh's father, Dhirubhai Ambani, as a synthetics textile company in the 1970s had already gone through one transformation when Dhirubhai pulled Mukesh out of Stanford and asked him to help take the business upstream by building giant petrochemical complexes at Patalganga and Hazira. There followed a technologically brilliant move even further upstream, with the building of the world's largest, most complex refinery that could use even the worst-quality crude - and yield industrybeating refining margins.

Still, despite scale efficiencies, the business had always depended on favourable government policies. The son once recalled his father's allegory about the householder who had to feed the pundit, the cow, the pet dog, and the crow that had hopped closer before he could eat himself. This is truer of commoditised products like PVC or polyester fibre, where government decisions on taxes, tariffs, licences and such can make or mar a business. In Dhirubhai's case, it was usually (but not always) the former. Hence the old joke that had the Arab wanting to buy the Air India stewardess. On being told she belonged to Air India, he offered to buy the airline. And if that belonged to the government, he would like to buy the government. That, he was told, had already been sold to Dhirubhai.

The government matters less in brand and technology businesses, where consumer preferences and the building of a franchise are autonomous of policy, though policy helps (to block rivals, for example). Hence Mukesh's fresh re-focusing of his company. His initial entry into retailing was botched but re-strategised, and the initial foray into telecom was a marketing flop; in any case it had to be given away to younger brother, Anil. Finally today there is the all-encompassing Jio, whose 385 million customers are manifestly worth a fortune. Reliance, which once made saris, has thus been re-invented yet again. Dhirubhai may or may not have owned the government; it would seem his son wants to own the market.



# The power of 3: Onedisaster

PM, CM, DM are the three engines of India's governance. Their handling of the pandemic is going awry and exposed the downside of the three-storey dictatorship

prominent and eminent civil servant has a bril- through a few hand-picked civil servants. liant take on governance in India. It runs on prime minister, chief minister, and district magistrate. Much as I would've liked to give the person the credit for this fine description, I'd rather err on the side of discretion. Why expose him to blame for the argument that will unfold hereon.

This wasn't a description discovered for the times of the coronavirus emergency, but to underline a settled phenomenon. The special powers that governments have acquired during this pandemic with the invocation of the Epidemic Diseases Act and the Disaster Management Act have made it more evident.

The question we need to ask, and debate, is whether this three-storey dictatorship has served India well enough in this public health emergency. Or has it been counter-productive, and responsible for some of the chaos, especially with unorganised working classes.

This PM-CM-DM era gathered strength after the summer of 2014 as the 1996-2014 coalition era ended. Over the past six years, no minister has been heard of much. Even if you look at the most senior among them. members of the Cabinet Committee on Security (CCS) with the possible exception of Amit Shah now, none SHEKHAR GUPTA has counted for much.

The Cabinet system has declined. The notion of marching labour disaster. Whom do you hold collective responsibility, internal debate, and dissent declined and disappeared.

A decision as big as demonetisation could be taken more or less entirely in secrecy from the Cabinet. It isn't as if you could dissent very much in Indira Gandhi's Cabinet. But that only strengthens the PM-CM-DM argument. It is just that 18 years of coalitions had spoilt us.

Even in that coalition era, though, regional dictatorships had already come up. Jayalalithaa in Tamil Nadu, Mamata Banerjee in West Bengal, Y S Rajasekhara Reddy in Andhra Pradesh, Mayawati in Uttar Pradesh, and, indeed, Narendra Modi in Gujarat. These were all-powerful chief ministers. The most prominent commonality between them and the prime minister today is, how irrelevant and powerless their ministers were. And how power is exercised

A liant take on governance in India. It runs on three engines, he says: PM, CM, and DM. The tion of the Epidemic Diseases Act, which the British The pandemic now necessitated the promulgadrafted for their largest colony in the wake of the 1897 plague and was meant to give the central government powers of issuing diktats as powerful as medieval papal bulls. This was fortified by the more recent Disaster Management Act, which brought in complete centralisation of all powers.

The UPA wouldn't have foreseen this when it passed this law in 2005 in the wake of the 2004 tsunami. That's why the old wisdom remains: You should be very careful before passing a bad law, never one in a hurry. The framers of the law would think of a disaster

affecting one, two, or a few states, as the tsunami did. Here comes a pandemic, and New Delhi found just the legal basis to centralise all power. Centralise to the extent that the prime minister talks to chief ministers on video conferencing, not always giving everyone time to speak (it was done at the last one), but can also speak directly with sarpanches and civil servants on the ground.

The cabinet secretary holding meetings of chief secretaries is by no means unconstitutional or immoral, but raises a question: Where does it leave the democratically elected leaders? Particularly when the stuff hits the fan, as it did with this long-

accountable then? Who picks up the pieces?

 $Y^{\rm ou}$  can catch a contradiction here. If the combination of these two laws and a majority has placed all this power with the PM, where does it leave the CM? And what does it do to your three-engine formulation?

Run your eye over the political map of India. Under an all-powerful Centre, many mini-dictatorships too prosper. It is a secular phenomenon, cutting across party lines. In Telangana and Andhra Pradesh, you have all-powerful CMs of regional parties who've used the same special laws to make themselves even more powerful. In West Bengal, Mamata runs a one-woman show.

In their own different ways, they are able to either collaborate or defy the central government despite its special powers. Telangana and West Bengal, for exam- By Special Arrangement with ThePrint

UTTARAN DAS GUPTA

ple, are testing too little, never mind the admonition from the Union health ministry.

Arvind Kejriwal's government in Delhi counts its coronavirus dead, sometimes as if it counts their limbs and divides by 16. Figured the math? Please check out this report by ThePrint's Aneesha Bedi (https://theprint.in/india/delhi-has-registered-443-covid-funeralssince-14-march-four-times-the-govt-death-figures/421929/), who first broke this on May 15, now being followed by the rest. Is the Congress free from this? It doesn't have many CMs, but Amarinder Singh in Punjab now has more power by himself than any of his predecessors I have known in almost 45 years.

It is fascinating how a new political contract has been established between those holding total power in New Delhi and in the state capitals. You only feel sorry for some BJP chief ministers, especially Shivraj Singh Chouhan and Vijay Rupani, who've been left to their own devices, with little power and "scapegoat" written on their backs. Even there, Yogi Adityanath is his own master as is to some extent B S Yediyurappa. Nitish Kumar rules his shambolic republic, smug that he will win again later this year. And Naveen Patnaik in Odisha.

We are too large a political landscape to paint with one brush. Maharashtra is one of a kind. A dictatorship of a father and his son, bumbling in the crisis, never mind that their party has just under one-fifth of the strength in the assembly.

We use a strong word like bumbling because they had the responsibility of keeping India's industrial/economic wheel turning, and they're sitting on a confused disaster. Mumbai, the national financial capital, is now the epicentre of the disease. The leaders are neither able to control the numbers, nor reopen the economy. And where's your Cabinet? Oh, speak with my son/father please.

t which point we come to the DM. Just as the At which point we come to the Line prime minister runs the national Covid fightback through a task force of civil servants, so do the CMs through theirs. At the Centre, this goes to the extent that the key ministers involved - health, home, agriculture, and labour - have never even needed to come and speak to the nation (we aren't even complaining about the media). The MPs are irrelevant now, as are the state cabinets and MLAs.

The consequences it has on the ground are for real. Orders are written and handed out by people far from the ground with an inadequate idea of realities. That's why that plethora of corrections and clarifications has piled up. If nobody in this huge governance structure anticipated the problems and fears the inter-state labour and workforces might face with a four-hour notice to a complete lockdown, it can only mean they were taking their decisions in the isolation of the Lutyens' blocks and bhavans.

Equally, labour-importing states (Maharashtra, Gujarat, Karnataka, Punjab, Delhi) and exporting states (Bihar, Uttar Pradesh, Odisha, West Bengal, Jharkhand) failed to anticipate this. It can only be if the leaderships had mostly forgotten their political instincts, or left it entirely to their DM equivalents.

After the first phase of the lockdown, the script has gone a bit awry. And wherever it has, see who's been held accountable. Both Maharashtra and Gujarat have removed the IAS officers heading their respective capitals' municipal corporations. Apparently because they were testing "too much". Bihar too has replaced its health secretary, and Madhya Pradesh has changed its health secretary and health commissioner. The handling of the pandemic, under this totally constitutional and legal three-level dictatorship, has begun to show its downside.

# An emperor in Delhi



almost nothing on himself, earning his pocket money by selling calligraphy. He did not drink or gamble, or womanise. He exercised regularly. He was ostentatiously religious.

He had a poetic streak, and a talent for aphorisms. When he wrote a firman advising one of his generals to construct an artirealm. There were these irritating fellows to the north, and the east, and the west, who were always looking to loot it. The only way to prevent them from indulging in lawless activities was to extend his frontiers and impose law, his law, upon them. To the south, there were these even more irritating fellows, who thought they could flout his authority because they were civilised and prosperous. They had to be taught that being civilised and prosperous didn't exempt them

Sometimes he backed one aspiring Deccan sultan against another pretender, offering carefully calibrated financial and military aid. Sometimes he allowed one of them to carve out his own little niche.

It was all very complicated. The map kept changing. One of the things that held 17th century India together was de facto currency union. Even in places where Delhi's writ did not officially run, the coin was acceptable. What the emperor could not win by main force, he could usually buy.

#### The bard & the plague **EYE CULTURE**

reward which a patron such as Southampton would have given him for the two dedicated works probably helped Shakespeare weather the bad times".

But it was not only poetry, → *Post* reported that the Globe Shakespeare also apparently wrote some ▲ Theatre in London — one of the of his best theatrical work during a forced work from home James Shapiro in his book The Year of Lear, says that in 1606, during another lockdown because of the plague, Shakespeare churned out two of his most famous tragedies, King Lear and Macbeth, and also Antony and Cleopatra. The plague is also a significant plot point in Romeo and Juliet — a messenger sent by Juliet to Romeo is guarantined because of the plague and cannot deliver a message to prevent a fatal misunderstanding at the end of the tragic play. Of course, if all this is giving you anxiety about not finishing the novel you have been trying to write for years, well, calm down a little, will you? First vou are not Shakespeare. Second, this lockdown is not necessarily the best time to get cracking. Novelist Amitav Ghosh recently predicted that there might be a "huge wave of novels about the pandemic". He has not predicted anything about their quality, but one wonder if, having lived through and hopefully survived, we would have any appetite for such books. Would it not be like watching a movie about a plane crash during a turbulence? Last summer, I found myself in London with a rather generous fellowship for journalists, and one of my first pilgrimages was to the Globe. (There was also an official visit later and also the treat of watching a show of Richard II, with an all-woman cast.) I took a bus from Euston to St Paul's, and walked across the bridge. It was a sunny day and the South Bank was full of Londoners and tourists, in cafes and bars, or simply strolling about. The shadow of Brexit had shrunk in the glare of the midday sun. A group of schoolchildren were giggling loudly in French in the queue to enter the theatre. And only a few metres away, near a graffiti of the Bard in psychedelic background sat a poet on a folding chair with a typewriter on a folding table in front of him. A handwritten cardboard sign declared the price of poems composed to order: "£2!" As I walked past him, the poet seemed to be dozing, his eyes shut behind dark glass. Could he have imagined the pandemic? Could he have written: "The infectious pestilence did reign"? All this is now a photograph in my memory from BC (Before Covid).



#### VIEWPOINT **DEVANGSHU DATTA**

t is said that history repeats itself and it is also said that those who don't know their history are condemned to repeat its mistakes. A corollary would be that the mistakes are more catastrophic when people think they know their history but are actually ignorant of it.

Think of the subcontinent in the second half of the 17th century. There was an emperor in Delhi. He was a simple man, with simple tastes. He wore lovely clothes. But that was a function of his position. He spent ficial lake to ensure water supply for the Bahadurgarh Fort, he waxed lyrical about the beauty of water bodies surrounded by greenery and birds.

The emperor had developed a reputation for competent generalship, and good administration in his youth. He had been the sword arm of his father's army, and an efficient governor of his father's provinces. Then, he waded to the throne through the blood of his siblings and chucked his elderly father in prison. The old man waffled on for several years before finally dying.

The emperor was an absolute ruler. He worked through a complicated bureaucracy of princelings and mansabdars. They held appointments at his pleasure and he replaced them when they expressed opinions that contradicted his. The emperor needed to expand his from being subject to his law either.

The emperor's appetite for enlarging his realm translated into a fetish for raising axes, despite the simplicity of his personal lifestyle. He taxed anything and everything he could conceptualise a tax for, on the basis that he needed revenues to fund the expansion of his realm. Those who could pay, paid, often under duress. Those who couldn't pay were useless anyhow. They could starve, or leave.

Down south, there was an unholy mishmash of sultanates and kingdoms, all of which kept trying to bargain with the big man in Delhi. That led to a khichdi of complex relationships. Sometimes he kicked the southerners around and extracted tribute from them. Sometimes he forced them to pay taxes - that is, imposed a more regularised system of paying tribute.

But one or two of these southerners turned into outright rebels. Not only did they object to paying taxes, they raided his coffers, fought his soldiers and opposed his law, his ideology. One even escaped from his custody and crowned himself!

One day, in the fullness of time, the emperor passed on. His successor was an elderly, obese lunatic with a sadistic streak. Many of the southerners established their independent kingdoms. So did the easterners, and the northerners. Within a few years, the map of his realm had become a polka-dotted tapestry of different kingdoms, each with different laws. different ideologies and different taxation systems. It's nice to imagine this couldn't happen again.

most popular destinations for the performances of William Shakespeare's plays — could bring down the curtain if the UK government did not inject \$7 million to make up for the losses it has suffered because of the coronavirus pandemic. The Globe, in the fashionable South Bank of the Thames, is a meticulous reproduction in oak of the original playhouse where most Shakespeare's plays were first performed, and was burned down in 1613. The current theatre, which was conceptualised by American actor and director Sam Wanamaker, opened in 1997.

arlier this week, *The Washington* 

This would, however, not be the first time that the theatre was shut down due to an epidemic. Between 1592 and 1594, when the bubonic plague hit London, theatres were shut for a period of two years, writes Roland Mushat Frye in his book Shakespeare's Life and Times: A Pictoral Record. In 1593, when the disease claimed 11,000 lives in London alone, bodies had to be disposed of in carts and buried en masse like they have been in New York because of the Covid-19 pandemic, as reported by the Post. Frye writes: "(T)heatres were all ordered closed to prevent the spread of the disease

through large congregation." The Guardian reports that Elizabethan doctors had no clue that the plague was spread by rat fleas. As theatres - along with brothels and bear-baiting areas — were regarded with suspicion because of lewdness and cross-dressing (only men were allowed on stage during Shakespeare's times). they were the first to be shut. "The cause of plagues is sin, and the cause of sin is plays," was a common phrase among religious preachers, made popular by one T White. A glimpse of all this — albeit in a humorous note — can be seen in the 1998 Oscar winner *Shakespeare in Love*. When the Puritans came to power after the English civil war in 1642, they banned theatres.

Shakespeare died in 1616, but even during his lifetime, the plague forced the theatre to be shut down several times. During this forced break from work – something most of us have become familiar with in the past two months -Shakespeare turned his attention to writing long poems, Venus and Adonis (1593) and Lucrece (1594). Both the poems are dedicated to his patron, Henry Wriothesley, the third Earl of Southampton. Frye speculates that "the month

The writer's novel, Ritual, was published last

### The intellectual comfort blanket

tighter since 1992.

of economics?

sons why this happens.

pen simultaneously.

adherents of orthodoxies.

responses to new situations. But

if questioning is essential for

having good politics, why isn't it

for the intellectual frameworks

when the circumstances change.

Usually, however, these don't hap-



T C A SRINIVASA-RAGHAVAN

n 1952, when much of modern political economy with its central role for democratic governments, labour rights, free trade, and liberal finance — was being born, an American cartoonist called Charles M Schultz created a character called Charlie Brown. A key player in his comics was a very small boy called Linus, who clung tenaciously to his blanket.

That blanket has come to be known as a "comfort" blanket. It is now a generic term for things that make you feel secure. Take it away and you start feeling uncomfortable and edgy.

Many professional Indian economists today, as well as others

#### **Double whammy** who know some economics, also

now have such a blanket. On one But what if they do? What does a society do when it gets hit by what side of it is trade liberalisation. On the other side is fiscal conserthe Americans call a double vatism. They clutch this blanket whammy? This is precisely what tightly. The grasp has become has happened now.

The guy who doesn't give a Indeed, these have now damn is Shri Xi Jingping, selfbecome articles of faith. But there anointed King of that caricature is an unanswered question: Whose of a country, communist China. interest do these articles serve? Ever since he came to power in This question is never asked by the 2013, China has become an even more serious problem that This absence of ijtejad imposresembles a maddened elephant. es serious limitations on

Thus what China wants, it demands. What it demands, it backs with threats. Sometimes it even takes, as in Hambantota in Sri Lanka and Gwadar in Pakistan. Next could be Mount Everest.

Thankfully, history is replete And the new circumstance is with the debris of orthodoxies. But the sudden stop of the global their enumeration is a no-brainer. economy induced by the virus What is far more important is that China exported and the to look for the reason why a set of response to it by panicky governorthodoxies gets discarded. And ments, including ours, What worked in a totalitarian state had there are two, and only two, realittle chance of working in non-One is when someone comes totalitarian ones. But there it is. along who doesn't give a damn for But all this doesn't matter the orthodoxies. The other is anymore. What matters is that

things have changed. On that at least everyone is agreed.

It's interesting, also, to point

out that orthodoxies have been discarded, with almost metronomic regularity, in the first quarter of each of the last five centuries. With each deletion, the paradigm has changed.

And this is exactly what we need to do now, especially for the economic challenges. The context for this is the trashing of all rules by China, and the West not caring about the free flow of labour but insisting on the free flow capital.

Between them, China and the West have completely smashed the post-WW2 arrangements, which worked reasonably well till 2013. Global cooperation is for the birds.

#### Indian response

We are lucky to have at this juncture a government that enjoys a big majority in Parliament and which, moreover, is led by a man who isn't squeamish about breaking old rules. He has already broken many because he doesn't have any intellectual attachment to them.

He now needs to break some more, which, by the way, is what Indira Gandhi did when she so hugely elevated the role of the

which is what Narasimha Rao did when he de-elevated it. Both broke the prevailing orthodoxy. Mr Modi therefore should

state in industry and finance. And

review trade liberalisation as a multilateral commitment and renegotiate the FTAs while increasing tariffs. As our numerous FTAs have shown, it's suicidal to hold on to the old ways of thinking. That has brought disaster.

Second, he can be even more relaxed about the fiscal deficit. This is what all previous governments have done but not admitted. And he needs to reduce income tax drastically in today's context. It's absurd to have tax rates when incomes are low.

The basic logic of these prescriptions is simple. Why keep doing things which no one else is doing because they have become counter-productive?

Indeed, in politics, doing exactly the opposite of what the Congress did for 70 years has fetched Mr Modi enormous dividends. Why not in economics also?

After all was it not Vidur, the wisest Indian of all time, who told Yudhisthir that every good practice has a sell-by date.

That's exactly true of our post-1991 policies also.

# **US listing dreams get reality check**

#### SAMIE MODAI Mumbai, 22 May

ightening of the listing framework by US bourses and the proposal to delist non-compliant firms may make the road more tough for Indian entities looking to sell shares in the world's largest market.

The Senate passed a legislation earlier this week that requires non-US firms to meet a number of strict criteria to remain listed. Further, exchanges including Nasdaq plan to enforce tighter rules for initial public offerings (IPOs). One such rule mandates companies to raise a minimum of \$25 million, or sell at least 25 per cent equity.

Experts said the decision to enact a tighter framework was aimed at China, but could end up impacting other countries too. The stricter listing framework comes at a time when India is set to allow domestic firms to directly list overseas. Nasdaq, a bourse focused on technology stocks, is a

# **GLOBAL PLATFORM** US exchanges have seen listing of

preferred destination for start-ups and new-age companies.

"Chinese firms typically access US markets through the foreign private issuer (FPI) route, which grants a number of relaxations compared to a US entity. This is the same route taken by Indian and other overseas entities. It is reasonable to assume that any changes by Nasdaq or NYSE will



be applicable to this category of issuers, rather than any specific

jurisdiction. So any tightening of conditions on offerings by FPIs is likely to be applicable to future offerings by Indian entities," said Vishal Yaduvanshi, partner at Induslaw.

In recent years, US and other international finance centres have lowered the compliance bar to

encourage more companies to list. Jitesh Shahani, partner at L&L Partners, said the new proposals

could impact only smaller firms looking to list in the US. "The regulatory changes

0.95

Latin

115

0.03

Africa

7

might hurt a select group of Chinese firms more than Indian companies, which are better off in terms of compliance with international accounting standards

and are likely to aim at a higher issue size. However, it might adversely affect small Indian companies. Indian tech or techenabled businesses are the most likely candidates for a depositary receipt offering and listing on the Nasdaq. Recent announcements by the government have reignited the debate on allowing direct listing of securities by Indian companies on international exchanges, and participants are awaiting further clarity and regulatory steps by the government in this regard," he said.

The proposal to allow Indian firms to directly list overseas was part of the announcement made regarding the ₹20-trillion package.

At present, Indian entities that wish to list abroad have to first list domestically and then issue depository receipts (DRs) with domestic shares as underlying. Another avenue is the overseas holding company route, which involves setting up a holding company abroad and later taking it public.

#### MUMBAI | 23 MAY 2020 Weekend Business Standard

#### **THE COMPASS**

### Markets may remain 'polarised' and in 'sell on rally' mode

With GDP growth seen shrinking, funds likely to chase stocks with high growth forecast

Real GDP

7.90

8.50

5.20

5.50

6.40

7.40

8.00

8.30

7.00

6.10

5.00

growth (%)

Sensex F

returns (%)

80.5

10.9

-10.5

8.2

18.8

24.9

-9.4

16.9

11.3

17.3

-23.8

#### SHREEPAD S AUTE

The RBI's acknowledgement of an expected shrinkage of economic growth in FY21 is bound to have a strong impact on Street sentiment. RBI Governor Shaktikanta Das did

not quantify the expected fall, which also suggests it would be anything but a V-shaped recovery. This, along with higher inflation expectations and uncertainty over the cure for the coronavirus, is likely to keep stock markets more volatile. Money will chase stocks with high

point to the weakness in key indica-**SENSEX VS GDP** tors.

While March's index of industrial production (IIP) con-FY10 tracted by 16.7 per FY11 cent. India's manu-FY12 facturing PMI FY13 (Purchasing FY14 Managers' Index) hit FY15 an all-time low of 27.4 FY16 per cent in April. FY17 G Chokkalingam,

founder FY18 of Equinomics Research FY19 and Advisory, says: FY20 "Negative GDP growth Source: Exchange/Mospi outlook, extension of Compiled by BS Research Bureau the moratorium, and

funded interest term loans, etc, largely responsible for the Sensex's announced by the RBI point to deflationary pressure." Unless there is a vaccine or drug to cure Covid-19, economic growth trajectory would remain challenging and the market is unlikely to see a sustainable rally, he adds.

Other experts like Dhananjay Sinha, director and head (institutional research), Systematix group, affirm. "While negative GDP growth is known and the markets have seen a correction in the past couple of months, there is poor visibility on the growth front and markets are not able to find any direction," he says.

Sinha also says the markets will react to growth and sentiment. instead of valuation. Therefore, comgood cash position, such as con-

agro chemicals, will continue attracting investor attention, even if valuations are pricey.

Such an approach is already being observed since the past couple of quarters, in which Reliance Industries and select FMCG, IT, and pharma stocks saw higher investor demand. The Street will punish firms in which it finds any reason to doubt their growth prospects, as recently seen for IT.

The negative sentiment towards key sectors such as banks and hospitality has piled up since last week's growth visibility, say experts, who stimulus package, which failed to

address the sector's concerns and meet the market's expectation of direct support from the government.

In fact, extension of the moratorium for another three months, and further easing of norms for working capital loans by the RBI to ease financial stress has sentiment hurt towards banking stocks. The Nifty Bank (down 2.6 per cent), along with NBFC stocks, were

0.8 per cent decline on Friday.

There are some experts, however, who do not see significant pressure for the markets and expect increased equity allocation by investors. "The markets have actually held up quite well, despite the negative news all around. They have been, so far, driven by expectations of a V-shaped recovery as well as (increased) liguidity. In addition, interest rates are down and thus equity is getting higher allocation," says Nirmal Jain, chairman of IIFL.

The jury, however, is out on this especially if one reads into what the RBI governor said: "....markets have generally been disconnected from panies with no or low leverage and real economy developments." This also explains the divergence between sumers plays including staples and valuation and growth, say experts.

#### Govt eyes ₹14k cr from Bharat Bond ETF's 2nd tranche

#### IASH KRIPLANI Mumbai, 22 May

The Centre will launch the second tranche of the Bharat Bond ETF in July, targeting ₹14,000 crore.

The two new Bharat Bond ETF series will have maturities of April 2025 and April 2031. The base issue size is ₹3.000 crore, with a green shoe option of ₹11,000crore based on market demand.

"We are excited to announce this next tranche of two new maturity series. The launch is in line with our vision to create a ladder of Bharat Bond ETEs across various maturities on the yield curve," said Radhika Gupta, CEO of Edelweiss MF.

Experts say investors need not opt for a 'buy and hold' approach for the second tranche. "Given the falling interest rate scenario, investors need to keep an eve out for capital appreciation rather than opt for 'buy and hold', given the prevailing lower level of yields," said Vidya Bala, co-founder of primeinvestor.in.

FROM PAGE 1

#### Health infra...

Not having enough trained personnel to handle ventilators and other equipment is also a concern. Intensive care units with ventilators, for instance, need specialist doctors and nurses. "A large hospital would have a team of four or five such senior doctors along with junior doctors under them. The nursing staff required to monitor such patients must also be trained differently. This human capital cannot be created overnight," Dilip Jose, CEO of Manipal

#### Banks, financials drag indices SUNDAR SETHURAMAN Mumbai, 22 May

A sharp sell-off in banking and financial stocks dragged the benchmark indices down on Friday. The Sensex fell 260.31 points or 0.84 per cent to end at 30,672.59, while the Nifty declined 67 points or 0.74 per cent, to close at 9,039.25.

The Bank Nifty declined 2.6 per cent, with several big names posting losses in excess of 4 per cent. Analysts said investors shelved financial stocks on worries that an extension in the moratorium would lead to a pileup in bad loans.

The RBI on Friday extended the moratorium by another three months. The central bank also relaxed terms on interest

Analysts said investors would have preferred an upfront recognition of NPAs, rather than

a deferment. "Shareholders of banks are worried due to current econom-

payments.

pitals...Whenever the government tells us, more credit to the corporate sector, the RBI increased the group exposure limits of banks to 30 per cent from 25 per cent earli-

> Analysts have started questioning if the growth slowdown can be arrested by RBI rate cuts alone.

navigate around the balances

added to the disappointment. "The RBI has not announced any relief on restructuring of loans to address the risk of rising asset quality issues, which has come as a disappointment. We expect equities to remain volatile, with a negative bias in the immediate term," said Gaurav Dua, head (capital markets strategy), Sharekhan by **BNP** Paribas

Among major Sensex losers were Axis Bank (down 5.6 per cent), HDFC (5 per cent), Bajaj Finance (4.7 per cent) and ICICI Bank (4.3 per cent). Gains in automobile, technology, and consumer non-discretionary stocks helped mitigate the fall.

Place: Chennai

Date: May 20, 2020

Mahindra & Mahindra gained the most at 4.5 per cent, followed by Infosys, which rose 3 per cent. Market breadth was negative, with total advancing stocks at 968 and those declining at 1,321 on the BSE. "NBFCs' loan book will take a

dependent on banks for funding. There will be an increased risk of default in smaller NBFCs. This will lead to more consolidation," said Abhimanyu Sofat, vice-president (research), IIFL. Meanwhile, most global indices, too, remained weak on Friday amid escalating tensions between the US and China after Beijing planned to impose national security law in Hong Kong. US President Donald

Trump slammed Beijing's move and said the US would "address that issue very strongly". On a month-to-date basis the Sensex is down 9 per cent,

इण्डियन ओवरसीज़ बैंक Indian Overseas Bank Central Office: 763, ANNA SALAI, CHENNAI-600002

Information to Shareholders of the Bank In view of the Covid-19 pandemic, SEBI vide their circular dated 12.05.2020 has provided relaxations to the listed entities for requirement of sending physica copies of annual report to shareholders. In view of the same we request you to register your email id (if not yet registered), for receiving communication through

Please note: 1) if your shares are held in demat form, then please register your email ID with your Depository Participant or 2) if your shares are held in physical form, then kindly register your email ID by writing letter to our RTA guoting your folio no ile M/s Cameo Corporate Services Ltd. Unit: IOB



Notice is hereby given that:

The Members of EIH Associated Hotels Limited (the"Company") are hereby informed pursuant to Section 110 of the Companies Act, 2013 read with Rule 22 of the Companies (Management and Administration) Rules, 2014 (including any statutory modification(s), amendment(s), re-enactment(s) thereof) that the Company has on 22nd May 2020 completed the despatch of Postal Ballot Notice

**GOING SOUTH** Sensex m -30,932.9 30,672.6

May 21 May 22 Source: Bloomberg/exchange Compiled by BS Research Bureau

ic conditions and the pain that is being postponed by the extended moratorium. The government and RBI may be using up

we have to be ready with a dedicated floor for Covid patients." In Mumbai, 80 per cent of the hospital beds have been earmarked for Covid. "Private hospitals rejecting Covid patients don't realise the luxury wouldn't last long," Roy said.

While private hospitals are complaining of inadequate support from the government in the form of a stimulus or cash infusion, government funds have gone largely towards Covid-related manufacturing capabilities. "The Prime Minister's Office mandated us to ramp up local manufacturing as dependence on imports was not going to help and suddenly for items where India was self sufficient (like masks and sanitisers), there was an unprecedented demand," said a government official involved with this. The official said all departments worked together at a "lightning speed" in granting approvals, managing logistics and handholding the industry. "Now every major ventilator or PPE factory in the country has a government deputed scientist and supply chain manager...The pandemic has shown that if the bureaucratic red tape is sidelined, how versatile the industry and the government together can be," he said.





While policy easing is welcome, the effectiveness of rate cuts and excess liquidity on delivering the growth bang is incrementally diminishing in a scenario of rising credit risk aversion among lenders. Hence, while we expect the RBI to deliver more easing, the real policy punch needs to come from unconventional monetary policy to

maturely. One wonders whether these relief measures would have been more impactful after the lockdown was completely lifted," said Dhiraj Relli, MD and CEO of HDFC Securities. The lack of any announcement from the RBI on a onetime restructuring of loans

all their ammunition a little pre-

hit. They will now be more

forming markets globally in Mav.

making it one of the worst-per-

Hospitals, said.

Moreover, doctors are struggling to man the frontlines with much longer working hours and no breaks or rest. "It is a mental as well as a physical battle. Working for eight to ten hours in PPE suits is a challenge, and doctors definitely need to be rested," Manjusha Agarwal, consultant, internal medicine, Global Hospital Mumbai, pointed out.

The infrastructure in the country's commercial capital captures the problem. While 25,000 beds would be available for Covid-19 patients in the next few days in Mumbai, it might not be enough. With 20.634 people living in per square km space, the city is struggling to handle the surge in cases.

But, the CEO of a leading hospital chain hasn't lost hope."The issue of bed capacity is largely regional. The healthcare infrastructure in India is not stretched like what we saw in Europe. But some cities and states may have a tough time," he said.

Each state is handling Covid differently. While Maharashtra struggles, in Karnataka, where the government had earmarked 2,000 beds for Covid-19 patients, hardly 5 to 10 per cent is being utilised, the CEO said. "Kerala had a policy of treating asymptomatic and mild patients at home from the very beginning."

Industry veterans say there are around 850,000 private hospital beds in the country, accounting for over half of India's hospital beds. Of this, around 100,000-150,000 are tertiary care beds. Roughly, 20 per cent of a tertiary care hospital's bed capacity are ICU beds.

The need for infrastructure is even more due to the uncertainty around Covid-19. 'We don't know the animal we are dealing with...There are people who are Covid positive and those who are yet to become Covid positive...If you sit in a room with 10 people, three will be coronavirus positive," said Alok Roy, Chair-Ficci Health Services Committee & Chairman, Medica Group of Hospitals

Explaining the trajectory, Trehan said on one hand, the numbers would keep increasing and on the other, people would keep getting better. "If that balance is maintained and the number of people who are infected peaks around 200-250,000, it is manageable. If it goes to half a million or above, then we will have a problem," he said. Private hospitals, meanwhile, are gearing for plan B. A senior doctor in a Delhi hospital said, "We know that the numbers are rising and the load will come to private hos-

#### **RBI snips rates...**

Most central banks are not highly concerned about inflation at this stage.

Economists also largely don't disagree with the RBI's assessment that prices will soften in the coming months as demand remains subdued and food prices get addressed in the face of a bumper rabi harvest, 44 per cent increase in kharif sowing, and a normal southwest monsoon.

"Of much greater concern would have been the certain growth slowdown and loss of incomes, driven both by demand compression and supply shocks, necessitating a further reporate cut in an emergency meeting," said Saugata Bhattacharya, chief economist, Axis Bank.

"This is in line with the thinking of all central banks globally which are unveiling unprecedented post-Covid stimulus responses," Bhattacharva said.

With the reduction in the repo rate on Friday, the reverse repo rate also stands reduced to 3.35 per cent from 3.75 per cent.

The rupee fell to 75.96 a dollar from its previous close of 75.62, and the Sensex dropped to 260.31 points and closed at 30.672.59 points as the RBI predicted a contraction in growth for 2020-21.

Yields on the most-traded bonds maturing in 2029 fell 7 bps to 5.965 per cent from its previous close of 6.033 per cent.

Apart from the rate actions, the central bank extended its earlier moratorium measures by three months. With this, stressed individuals and companies can forgo servicing their loans till August without fearing a deterioration in their credit profile.

The central bank also said interest payments on working capital could be spread till March 2021, instead of up to September allowed earlier. To enable banks to give

said Sonal Varma, chief economist of Nomura India and Asia (ex-Japan).

#### Retail, MSME...

The weighted average lending rate (WALR) on fresh rupee loans has cumulatively declined by 114 bps since February 2019, of which 43 bps decline occurred in March 2020 alone. The WALR on outstanding rupee loans declined by 29 bps during October 2019-March 2020.

Domestic financial conditions have also eased as reflected in the narrowing of liquidity premia in various market segments. The rates on market traded financial instruments have also eased since the middle of last month. After April 17, interest rates on the three-month commercial paper have softened by 220 bps. The yields on AAA-rated five-year corporate bonds have come down by 48 bps; and on the 10-year government papers, yields have declined by 66 bps by May 15, the RBI said.

#### KKR to invest...

Henry Kravis, co-founder and co-CEO of KKR, believes that few companies have the potential to transform a country's digital ecosystem the way Jio Platforms is doing in India, and potentially worldwide.

The investments are expected to help RIL reduce its debt and expand its digital offerings. RIL had a gross debt of ₹3.36 trillion at the end of the March quarter, and a net debt of ₹1.61 trillion. The company has indicated that it will become net debt-free by December this year, ahead of its earlier target of FY21-end. Turn to Page 8>

So far the company has sold 17.12 per cent, but if it sells up to 20 per cent, it can raise just under ₹92,000 crore.

It also has plans to raise ₹7,000 crore from UK's BP for its fuel retail business and ₹25,000 crore from Brookfield for tower assets (Tower InvIT). The company indicated that due diligence on its 20 per cent stake sale in oil-to-chemical assets to Aramco was ongoing. Analysts expect the \$15 billion deal to close by December.

Moody's Investor Service in a note highlighted that the successful completion of the transactions would help alleviate the negative impact of lower earnings caused by disruptions from the coronavirus outbreak.

Building, No.1 Club House Road, Chennai 600 002. Alternatively, you may scan the signed request letter and send it to our RTA via email to narasimhan@cameoindia.com

> For Indian Overseas Ban Bhuwan Chandra General Manager & CFO

#### **LLOYDS METALS**

#### Lloyds Metals and Energy Limited

Regd. Office: Plot No. A 1-2, MIDC Area, Ghugus, Dist. Chandrapur, 442 505 Maharashtra. Tel. 07172 285099 /103/398 Fax: 07172 285003. Corporate Office: Trade World, "C" Wing, 16th Floor, Kamala City, Senapat Bapat Marg, Lower Parel, Mumbai-400 013. Tel.No.: 022-6291 8111 Fax No.: 022- 6291 8260 CIN: L40300MH1977PLC019594 Website: www.lloyds.in Email: investor@lloyds.in

NOTICE IS HEREBY GIVEN THAT the 43rd Annual General Meeting (AGM) of th Company will be held on Monday, 15<sup>th</sup> June, 2020 at 11.00 a.m. through Video Conferencing (VC)/ Other Audio Visual Means (OAVM) in compliance with the applicable provisions of the Companies Act, 2013 read with MCA General Circular No. 14/2020 dated 08th April 2020 MCA General Circular No. dated 13th April 2020 and MCA General Circular No. 20/2020 dated 05th May, 2020, to transact the business set out in the Notice of the AGM. The Company has sent the Annual Repor along with the Notice of AGM on Friday, 22<sup>nd</sup> May, 2020, through electronic mod to Members whose email addresses are registered with the Company's Registra and Share Transfer Agent /Depositories in accordance with the circular issued by Ministry of Corporate Affairs dated 05th May, 2020 read with circulars dated 08 April, 2020 and 13<sup>th</sup> April, 2020 and SEBI circular dated 12<sup>th</sup> May, 2020. The Annue Report along with the Notice of the AGM is also available on the Company's website www.lloyds.in and on website of the CDSL www.evotingindia.com.

n terms of and in compliance with provisions of section 108 of the Act read with Rule 20 of Companies (Management and Administration) Rules, 2014 as amende from time to time and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is providing the "remote e-voting and "e -voting during the AGM", facility to members to cast their vote electronically on all the resolutions set forth in the Notice of the 43rd AGM through electron voting system of Central Depository Services Limited ("CDSL"). The cut -off date fo ining the eligibility to vote by electronic means through "remote e e-voting at the AGM" is 08th June, 2020.

The remote e-voting period commences on Thursday, 11th June, 2020 (09:00 a.m IST) and ends on Sunday. 14<sup>th</sup> June. 2020 (05:00 pm. IST). The remote e-voting nodule shall be disabled by CDSL thereafter and remote e-voting shall not b allowed beyond the above mentioned date and time. Those members, who shall be present in the AGM through VC/OAVM facility and had not cast their votes on the solutions through remote e-voting and are otherwise not barred from doing so hall be eligible to vote through E-voting system during the AGM. The members who nave cast their votes by remote e-voting prior to the AGM may also attend/participate n the AGM through VC/OAVM but shall not be entitled to cast their votes again Once the e-vote on the resolution is cast by the members, they shall not be allowe to change it subsequently. The person whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as e-voting at AGM. Any person who becomes a member of the Company after the notice has been sent electronically by the Company, and holds shares as on the cut-off date i.e 08th June, 2020, may obtain the User ID and Password by sending an email request to helpdesk.evoting@cdslindia.com. For the process and manner c -voting, Members may go through the instructions mentioned in Note No. 23 of the Notice of 43<sup>rd</sup> AGM. In case of any gueries/grievance connected with e-voting, please contact: Mr. Rakesh Dalvi, Manager, CDSL, A wing, 25th Floor, Marathon Futurex Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel East, Mumbai-400013, o end an email to helpdesk.evoting@cdslindia.com or call 1800225533.

	For Lloyds Metals and Energy Limited
	Sd/-
Place: Mumbai	Sneha Yezarkar
Date: 22/05/2020	Company Secretary

along with explanatory statement ("Notice") and the Postal Ballot Form ("Form") through e-mail by National Securities Depository Limited ("NSDL") to the Members whose e-mail ids are registered with the Company or with the Depositories and by registered post along with Postage Pre-paid self addressed envelope to the Members whose email ids are not registered with the Company/Depositories. Notice and Forms have been despatched to the Members seeking consent by way of Ordinary/Special Resolutions for the items of business specified in the Postal Ballot Notice.

- As required under Regulation 44 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), the Company has engaged the services of NSDL to provide remote e-voting facility to all the Members of the Company. The Company has appointed Mr. Ajay Kumar Jain, Practicing Company Secretary, as the Scrutinizer for conducting the Postal Ballot including remote e-voting, in a fair and transparent manner.
- Voting by Postal Ballot and remote e-voting will commence at 10.00 A.M. on 23rd May 2020 and end at 5.00 P.M. on 21st June 2020. Since NSDL will disable the remote e-voting module at 5.00 P.M. on 21st June 2020, the Members are advised to exercise their vote well in advance. Duly completed Postal Ballot Forms should reach the Scrutinizer no later than 5.00 P.M. on 21st June 2020. Postal Ballot Forms received from the Member(s) after 5.00 P.M. on 21st June 2020 shall be treated as invalid and will not be taken into account by the Scrutinizer. Incomplete, unsigned, mutilated and improperly ticked Postal Ballot will be rejected. The Members should opt for only one mode of voting, ie. physical postal ballot or electronic voting. If any Member has voted in both physical as well as electronic mode, vote cast by way of remote e-voting only shall be considered valid.
- Members who have not received the Postal Ballot Form can download the Ballot Form from NSDL website www.evoting.nsdl.com or download from the Company's website www.eihassociatedhotels.in or write to the Company for obtaining duplicate Postal Ballot Form
- Contact details of the persons responsible to address the grievances are as follows
- (i) Voting by Ballot:

Mr. Tejasvi Dixit/ Mr. Ajit Kumar Jha Investors Services Division (ISD) EIH Limited 7, Sham Nath Marg, Delhi - 110 054 E-mail: tejasvi.dixit@oberoigroup.com

#### ajit.jha@oberoigroup.com

isdho@oberoigroup.com Phone: 91-11-2389 0505

#### (ii) E-voting:

Mr. Amit Vishal National Securities Depository Ltd. (NSDL) TradeWorld - A Wing, Kamala Mills Compound Lower Parel, Mumbai – 400 013 e-mail: amitv@nsdl.co.in Phone: 91-22-2499 4360

The result of the postal ballot/remote e-voting will be declared or 22nd June 2020 at 5.00 P.M. at the Registered Office of the Company at 1/24 G.S.T. Road, Meenambakkam, Chennai – 600 027. The result along with the Scrutinizer Report shall be displayed on the Notice Board at the Registered Office and shall also be placed on the Company's website www.eihassociatedotels.in and communicated to the stock For EIH Associated Hotels Limited

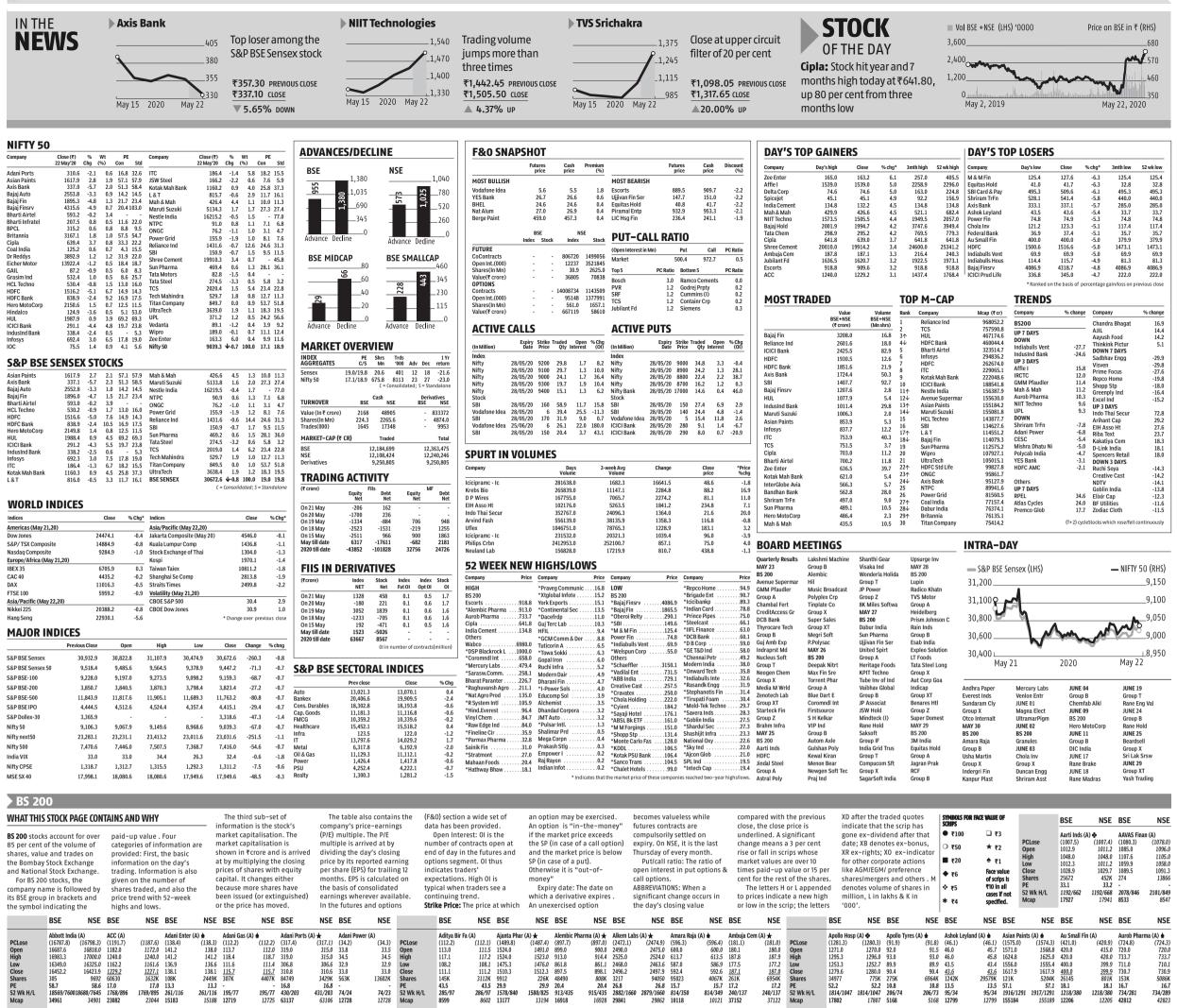
	Sd/-
Kolkata	Indrani Ray
23rd May 2020	Company Secretary







#### Weekend Business Standard MUMBAI | 23 MAY 2020



2525.0 2468.0 2496.2 3217 26.8 2882/166 29841 1162.2 1162.2 60630 17.0 1768/896 23082 319.0 306.8 310.8 84749 16.8 430/203 63137 586.9 592.6 4067K 15.7 814/349 10121 1255.5 1255.3 1279.6 34977 52.2 1814/1047 17802 108.2 111.1 145K 43.5 285/97 8599 <u>187.1</u> 261K 17.2 240/137 37152 33.0 13602K <u>115.7</u> 307K <u>115.7</u> 4407k 305 58.7 18569/76 34961 9692 58.6 0/7645 34901 108K 13.3 261/116 15183 2449K 13.3 261/116 15188 3112K 43.5 286/97 8602 9912 29.9 1578/840 13177 226K 29.9 1580/825 13194 48490 20.4 913/435 16918 808K 20.4 915/435 16928 94050 26.8 2879/1660 29862 95023 15.7 814/350 10118 775K 52.2 1814/1047 17807 275K 10.8 206/74 5168 563K 17.0 1769/895 23044 16.8 431/203 63106 17.2 240/137 37122 PE 52 Wk H/L -195/77 12719 195/77 12725 74/24 12728 **74/23** 12728 v (A) ♣ (4539.2) 4509.1 4578.5 4087.0 Bajaj Hold (A) (1914.9) 1934.0 2001.9 1880.6 <u>1994.7</u> 2191 7.8 3949/1472 39 22199 la (A) ★ (37.5) 37.7 39.3 Berge Pair (465.4) 462.0 473.0 Bata India (A Avanti Fe ar (T) Axis Bank Baiai Aut Baiai Fin (A) Baiai Fin Ralkrich Bandhar (A) Bank of E BEML (A Bharat Elct (1301.3) 1295.0 1322.0 1267.4 1274.7 1036K 43.4 1895/1000 PCLose Open High Low Close Shares PE 52 Wk H/L Mcan (585.2) 575.0 584.0 570.0 579.0 326K 54.4 1109/370 PCLose Open High Low Close Shares PE 52 Wk H/L Mcan PCLose Open High Low Close Shares PE 52 Wk H/L Mcap (1988.8) 1980.0 2005.2 1865.5 (37.5) 37.8 39.3 36.8 37.5 2741K (465.5) 463.6 473.5 (414.0) 416.8 (414.7) 407.2 (2470.5) 2485.0 (2470.3) (357.3) 353.0 (357.2) (2639.4 (2640.4) (1990.2) (4537.8) (1909.3) (975.9) 989.0 (976.5) (210.8) 970.0 204.0 (210.9) (1300.4) 1305.0 (584.0) 581.0 (63.0) 63.0 (357.2) 352.1 359.8 332.9 <u>337.0</u> 48368K 58.4 828/286 (1990.2) 1975.0 2007.0 1865.3 <u>1895.3</u> 16195K **23.4 4923/1865** 204.0 209.8 195.4 <u>203.0</u> 26940K 11.2 650/152 2623.0 2634.5 2542.8 2484.8 2518.0 2620.0 4520.0 1925.0 2008.3 2485.0 2518.0 2395.1 2402.6 18747 122.9 2559/1282 965.9 965.9 993.7 23057 22.0 1298/678 353.0 359.6 333.1 <u>337.1</u> 1934K 58.5 827/285 209.8 195.4 203.3 1011K 11.2 650/152 1003.9 1320.9 1267.8 1276.0 583.5 570.2 578.2 416.8 415.6 2633.0 2543.4 4574.0 63.5 +5/4.0 4086.9 4318.7 83671 20.4 10297/4087 68729 963.6 995.1 784K 22.0 1298/679 401.1 402.6 13170 20.1 770/250 1880.0 <u>1993.6</u> 195K 7.8 3950/1460 453.4 457.6 48842 75.1 597/297 401.5 402.6 2381.5 2398.3 36.8 37.5 453.0 457.3 61.6 63.2 2552.8 27566 14.2 3315/1793 2553.8 1328K 14.2 3315/1789 4315.6 2725K 20.4 9950/4087 <u>1896.0</u> 593K 51976K 2054K 75.1 597/296 255K 20.1 770/251 65005 54.4 1108/370 1541K 10.8 122/56 388K 122.7 0/1280 55702 43.4 23.4 4923/1866 144/36 144/36 1897/1017 2560

### **STOCKS** 9

6964K 10.8 206/73 5168

18.1 1218/380 12205

Мсар	34961	34901 <b>23082</b>	23044 15183	15188 12719	12725 63137	63106 12728	12728 Mcap	8599	8602 13177	13194 16918	16928 <b>29841</b>	29862 10118	10121 37152	37122 Mcap	17802	17807 5168	5168 <b>12799</b>	12799 155184	155189 <b>12206</b>	12205 <b>42812</b>	42823
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Avanti Feeds (414.0) 416.8 401.1 402.6 13170 20.1 770/250 5483	(414.7) (2470.5) 407.2 2485.0 415.6 2518.0 401.5 2395.1 402.6 2402.6 255K 18747 20.1 122.9	uppermar (T)         Axis Bank           (2470.3)         (357.3)           2484.8         353.0           2518.0         359.6           2381.5         333.1           2398.3 <u>337.1</u> 388K         1934K           122.7         58.5           32         2560/1280         827/285           155355         95128	(357.2) (2639.4) 352.1 2620.0 359.8 2633.0 332.9 2543.4 337.0 2552.8 48368K 27566 58.4 14.2	<ul> <li>(A) Bajaj Fin ( (2640.4) (1988.8) 2623.0. 1980.0 2634.5 2005.2 2542.8 1865.5 2553.8 1896.0 1328K 553K 14.2 23.4 3315/1789 4923/1866 73898 114079       </li> </ul>	(1990.2) (4537.8) 1975.0 4520.0 2007.0 4574.0 1865.3 4086.9 <u>1895.3 4318.7</u> 16195K 83671 23.4 20.4	(4539.2) PCLos 4509.1 Open 4578.5 High 4087.0 Low 4315.6 Close 2725K Shares 20.4 PE	Bajaj Ho (1914.9) 1934.0 2001.9 1880.6 <u>1994.7</u> 2191 7.8 1/L 3949/14 22199	(1909.3) (975.9) 1925.0 989.0 2008.3 1003.2 1880.0 965.9 <u>1993.6</u> 993.7 195K 23057 <b>7.8 22.0</b>	(976.5) (210.8) 970.0 204.0 1003.9 209.8 963.6 195.4 995.1 <u>203.3</u> 784K 1011K <b>22.0</b> 11.2	Bank (A)         Bank of Ba           (210.9)         (37.5)           204.0         37.8           209.8         39.3           195.4         36.8           203.0         37.5           26940K         2741K           11.2         -           650/152         144/36           32680         17304	(A) ★ Bata India ( (37.5) (1300.4) 37.7 1305.0 39.3 1320.9 36.8 1267.8 37.5 1276.0 51976K 55702 - 43.4 144/36 1897/1017 17304 16399	<ul> <li>A)</li></ul>	(585.2) PCLo 575.0 Open 584.0 High 570.0 Low 579.0 Close 326K Share 54.4 PE 1109/370 52 W 2411 Mcap	e (465.4) 462.0 473.0 453.4 457.6 5 48842 75.1 H/L 597/297	int (A) ★ Bharat Ele (465.5) (63.0) 463.6 63.0 473.5 63.5 453.0 61.6 457.3 63.2 2054K 1541K 75.1 10.8 597/296 122/56 44413 15387	tn (A)	(29.6 (A) ★ Bharti Airt (291.6) (594.3) 287.7 595.5 294.5 597.2 277.7 587.1 284.4 593.0 3357K 411K 15.6 - 534/208 612/322 13239 323515	el (A) Φ Bharti Infr (594.5) (205.9) 597.0 205.9 597.4 212.5 587.0 200.5 593.2 207.5 11416K 290K - 11.6 612/321 296/121 323624 38379	tatel (A)         BHEL (A) 7           (205.9)         (25.5)           202.0         25.5           212.6         25.6           200.1         24.2           207.5         24.6           10698K         2628K           11.6         11.5           297/120         76/19           38379         8548	★ (25.5) 25.4 25.6 24.2 <u>24.6</u> 43983K 11.5 76/18 8548
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Biocon (A) 4 (355.3) 356.0 356.7 348.0 350.1 101K 56.1 368/211 42006	(354.9) (9345.6) 355.0 9335.9 356.9 9595.1 347.6 9229.6 350.3 9533.7 4966K 3587 56.2 28.7	<ul> <li>BPCL (A) (9346.7) (313.0)</li> <li>9339.0 312.9</li> <li>9600.0 323.9</li> <li>9230.0 307.5</li> <li>9520.3 315.5</li> <li>102K 288K</li> <li>28.6 9.5</li> <li>37417877/7850 550/252</li> <li>28075 68429</li> </ul>	Britannia ( (313.2) (3109.6) 311.0 3110.0 324.0 3181.6 307.3 3084.2 315.2 3165.7 8539K 35460 9.5 57.5 549/252 3444/2101 68375 76135	A) ▲ Cadilla Hea (3110.9) (344.4) 3104.0 346.5 3184.2 350.5 3080.0 343.0 3167.1 346.4 631K 356K 57.5 28.5 3584/2100 378/206 76169 35461	Itl (A) ★ Canara Ba (34.4) (77.7) 346.0 77.9 350.5 80.1 343.0 76.3 346.7 77.2 4852K 686K 28.5 23.8 374/202 297/74 35492 11221	nk (A) (77.7) PCLoss 77.3 Open 80.0 High 76.6 Low 77.3 Close 12424K Shares 23.8 PE 297/74 52 Wk 11228 Mcap	Castrol ( (110.0) 110.8 112.1 109.6 111.3 31418 13.3 14/L 162/90 11009	A) Century 1 (110.0) (263.3) (110.4) 260.3 (110.2) 274.4 109.4 260.3 111.5 271.4 565K 75411 13.3 4.5 162.790 1067/220 11024 3031	(263.0) (568.0) 263.0 550.0 274.7 576.0 259.7 546.8 <u>271.2 549.6</u> 1822K 20039 4.5 7.5	CGCEL (A) (568.1) (211.6) 569.5 213.8 576.7 216.5 547.0 209.2 550.0 212.9 745K 260K 7.5 27.0 852/365 301/178 7291 13352	<ul> <li>★ Chola Inv (<i>i</i></li> <li>(211.8) (129.9)</li> <li>213.0 130.0</li> <li>217.0 133.1</li> <li>209.2 121.2</li> <li>213.0 123.3</li> <li>395K 632K</li> <li>27.0 7.8</li> <li>301/177 349/117</li> <li>13361 10102</li> </ul>	Cipla (A) ★ (129.9) (616.5) 130.3 618.0 133.2 641.8 121.2 610.1 123.2 639.0 19823K 320K 7.8 33.3 349/117 642/357 10097 51519	(616.6) PCLo 616.7 Open 641.9 High 610.1 Low 639.4 Close 10876K Share 33.3 PE 642/355 52 WI 51548 Mcap	e (130.6) 130.9 132.1 126.2 127.6 5 16054 12.6 H/L 249/110	m B (A) ★ Coal India (130.8) (124.6) (130.8) 124.0 132.4 126.0 126.2 122.0 127.4 125.2 1806K 253K 12.6 4.3 249/110 271/119 9390 77157	(124.5) (1333.9) 124.0 1325.0 126.1 1343.8 121.9 1309.0 125.2 1313.6 7129K 35361 4.3 43.8	(135.1) € Containt C (135.1) (359.6) 1322.0 361.0 1345.1 365.0 1308.2 345.3 1313.4 <u>347.6</u> 1360K 115K 43.8 48.8 1643/1065 665/263 35723 21179	rp (A) + Cummins ( (359.0) (337.5) 337.7 338.5 365.0 338.8 345.3 326.8 348.4 329.9 1840K 28598 48.9 14.0 666/263 800/282 21225 9145	(1) (A) ★ Dabur Indi (337.5) (440.2) 335.3 (34.0) 339.1 (43.8) 326.6 (430.4) 329.7 (432.4) 933K (81860) 14.0 (49.8) 801/280 (525/377) 9139 (76374)	(440.1) 439.6 444.0 429.9 431.7 3327K 49.7
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Deepak Nitr (517.9) 510.0 513.9 482.0 493.8 86386 13.9 570/257 6735	(518.4) (2356.9) 510.0 2313.0 514.2 2375.1 481.7 2307.6 493.9 2324.7 1183K 8200 13.9 48.6	(A)★ Dixon Tecl (2357.4) (4296.1) 2351.0 4339.5 2375.2 4378.9 2305.0 4244.2 2320.0 4337.5 480K 867 480K 867 480K 867 4805 45.9 57 2474/1466 4899/1833 61584 5018	(4296.3) (139.2) 4299.0 138.1 4375.0 140.0 4242.1 134.0 4342.4 135.3 21715 322K 45.9 19.6	Dr Lal Path (138.6) (1515.2) 137.5 1524.6 140.0 1531.9 133.9 1500.0 135.2 1513.8 6331K 1845 19.6 55.8 267/115 1846/1009 33454 12616	(1514.0) (3847.1) 1514.9 3847.1 1533.9 3908.9 1500.0 3815.0 1512.2 3894.4 60350 33892 55.8 31.9	(3847.5) PCLos 3840.6 Open 3910.0 High 3811.0 Low 3892.9 Close 1011K Shares 31.9 PE	Eicher M (14072.7 13950.0 14098.7 13717.3 13918.3 2386 18.4 4/L 23428/124 38011		old (A) Escorts ( (44.5) (881.5) (481.5) 44.0 877.0 856.3 41.7 <u>909.6</u> 27941K 201K 189.1 201K 144/3 919/423 1424 11150	A) Exide Ind ( (881.3) (155.0) 875.0 156.0 919.0 157.7 865.0 152.2 909.7 153.9 4150K 60372 23.0 151. 919/424 223/122 11150 13077	<ul> <li>(A) ▲ Federal Bar</li> <li>(15.1) (39.3)</li> <li>(15.3, 38.6</li> <li>157.7 39.9</li> <li>152.0 36.9</li> <li>154.1 37.4</li> <li>1929K 1535K</li> <li>15.1 4.6</li> <li>223/125 110/36</li> <li>13099 7444</li> </ul>	kk (A) ★ Future Reta (39.3) (70.0) 39.9 71.8 39.9 71.8 36.8 68.2 37.4 70.0 34962K 57340 4.6 5.2 110/36 488/611 7444 3689	(69.9) PCL0 (69.9) PCL0 70.0 Open 70.7 High 68.0 Low 70.0 Close 1064K Share 5.2 PE 489/61 52 WI 3689 Mcap	87.8 87.8 85.0 87.2 1086K 8.3	Glenmark (87.9) (349.9) 87.3 349.8 87.7 363.6 85.0 345.1 87.2 351.8 7515K 289K 8.3 13.8 183,65 581/168 39328 9928	(A) ▲ GMR Infra (35.1) (17.5) 347.0 17.4 363.6 17.4 345.0 17.0 352.0 17.1 7839K 212K 13.9 - 582/162 27/14 9933 10321	(A) ▲ Godrej Cor (17.4) (575.3) 17.3 573.0 17.4 582.3 17.0 567.2 17.1 569.3 3241K 26067 - 38.2 27/14 772/425 10321 58200	(575.6) (600.8) (575.6) (600.8) (576.0) (608.0) (583.1) (608.4) (569.2) (601.5) (885K) (11929) (38.9) (56.7) (7772/425) (1188/506) (58189) (5159)	ty (A) Granules ( (601.1) (168.4) 601.1 169.0 610.5 171.3 565.9 164.3 602.6 165.8 328K 85070 56.8 13.7 1189/505 189/84 15185 4213	(A) ▲ (168.5) 168.0 171.4 164.2 165.8 1303K 13.7 189/84 4213
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Graphite (A) (180.8) 182.4 185.0 179.0 179.4 19185 8.1 459/103 3505	<ul> <li>★ Grasim I</li> <li>(180.9)</li> <li>(526.8)</li> <li>182.0</li> <li>526.0</li> <li>185.0</li> <li>534.8</li> <li>178.0</li> <li>501.0</li> <li>179.7</li> <li>532.4</li> <li>49919</li> <li>8.1</li> <li>8.6</li> <li>458/103</li> <li>959/380</li> <li>35018</li> </ul>	nd (A)★         Gujarat Gr           (527.0)         (249.7)           523.0         247.6           535.0         248.7           513.1         242.2           532.4         247.5           1745K         9154           8.6         16.0           960/385         313/154           35018         17038	(250.0) (465.5) 249.5 464.0 249.5 464.0 249.5 474.1 242.2 455.7 247.3 459.2 204K 136K 16.0 39.2 314/155 807/447 17024 28743	<ul> <li>HCL Techn (65.9)</li> <li>(534.8)</li> <li>(463.4)</li> <li>(530.2</li> <li>474.5</li> <li>534.7</li> <li>455.5</li> <li>523.0</li> <li>459.4</li> <li>530.2</li> <li>2994K</li> <li>2994K</li> <li>2994K</li> <li>39.2</li> <li>13.0</li> <li>807/447</li> <li>624/376</li> <li>28755</li> <li>143878</li> </ul>	to (A) ★         HDFC (A)           (534.8)         (1596.3)           533.7         1581.3           535.0         1596.0           523.0         1500.6           530.4         1516.6           6410K         581K           13.0         14.3           624/375         2500/1473           143932         262674	(1597.3) PCLos 1582.0 Open 1596.7 High 1501.5 Low <u>1516.2</u> Close 12034K Shares 14.3 PE	(2460.1) 2447.1 2477.1 2417.1 2438.6 12848	IC (A)         HDFC Bar           (2458.8)         (859.8)           2455.0         850.1           2475.0         870.4           2415.0         833.3           2438.6         838.9           127K         898K           -         17.5           9         3844/1710         1304/739           51892         460044	(859.5) (494.2) 850.0 492.5 870.3 504.7 833.1 490.5 838.9 494.4 21026K 1116K 17.5 77.1	Life (A)         HEG (A)           (493.8)         (744.8)           (493.7)         (74.7)           (504.7)         768.0           490.3         735.0           490.4         739.9           4602K         12155           77.1         3.0           646/3/40         1898/413           99898         2856	Hero Moto (745.9) (2119.1) 750.0 2125.0 735.2 2084.7 740.9 2149.8 161K 48241 3.0 11.5 1887/410 3021/1475 2860 42941	Corp (A) ★         Hindalco (A           (2119.5)         (129.6)           2119.0         126.5           2083.9         123.7           2150.6         124.9           2241K         740K           11.5         53.0           3023/1475         221/85           42958         28056	(129.5) PCLo: 126.5 Open 126.5 High 123.6 Low 124.9 Close 17060K Share 53.0 PE 221/85 52 WI 28045 Mcap	181.5 186.6 178.5 182.2 5 312K 5.0	<ul> <li>HUL (A) ▲</li> <li>(180.8) (1970.9)</li> <li>180.6 1976.0</li> <li>186.5 1994.8</li> <li>178.3 1958.1</li> <li>182.2 1988.4</li> <li>6264K 105K</li> <li>5.0 69.3</li> <li>334/150 2614/1660</li> <li>27764 467175</li> </ul>	ICICI Bank           (1970.9)         (304.4)           1975.0         301.4           1995.1         307.5           1995.0         285.7           1987.0         281.2           5340K         2544K           69.3         23.8           9         2614/1659           467057         188542	(30.4.4) (1248.8) 301.0 (1248.8) 307.7 (1268.1 285.6 (1217.7 291.1 (1238.1) 80359K (7489 23.8 47.1 552/268 (1440/806 188445 56266	ard (A)         ICICI Prud           (1249.3)         (35C.1)           1254.0         357.1           1263.9         369.1           1215.0         336.8           1238.1         345.0           289K         180K           47.1         46.4           1440/805         538/222           56268         49530	Life (A) IDFC First (362.3) (18.9) (362.3) 319.2 (369.4) 19.3 (369.4) 19.3 (336.7) 18.5 (345.1) 18.9 (4146K) 1762K 46.4 - 537/226 48/18 49545 9067	t Bank (A) (18.9) 19.0 19.3 18.5 18.9 44779K - 48/18 9067
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	India Cemer (126.4) 127.0 134.8 123.3 <u>132.2</u> 1442K 34.3 135/68 4097	t (A) Indiabull (126.6) (121.7) 127.0 120.1 134.8 123.6 123.3 114.4 <u>132.0 115.7</u> 14083K 1667K 34.2 1.6 135/68 834/81 4089 4947	s Hous (A) ★ Indiabulls (121.8) (73.5) 121.4 70.8 123.7 72.1 114.5 69.9 <u>115.7 69.9</u> <u>20934K</u> 70451 1.6 21.2 834/81 345/70 4945 3252	Vent (B) ★         Indian Hot           (73.3)         (69.8)           71.0         69.0           72.8         71.3           69.7         67.7           69.7         69.2           1874K         117K           21.2         20.8           344/70         164/62           3245         8230	el (A) ▲ Indraprst ( (69.4) (450.6) 68.5 452.7 71.2 455.2 67.7 443.6 69.1 450.7 1517K 42775 20.8 28.5 164/62 534/285 8218 31546	Gs (A)★         IndusInd E           (450.8)         (347.0)           450.9         342.0           455.5         353.6           442.9         330.0           450.6         338.2           2188K         1800K           28.4         5.3           534/284         1673/236           31542         23456	ank (A) (346.8) PCLos 342.0 Open 353.7 High 330.0 Low 338.4 Close 27954K Shares 5.3 PE 1673/236 52 Wk 23467 Mcap	2401.9 2444.1 2370.0 2420.7 5556 128.8	(2456.1) (672.0) 2410.0 672.2 2448.1 695.3 2366.0 672.2 2423.3 <u>692.3</u> 253K 301K 128.9 17.8	InterGlob           (672.2)         (978.3)           675.0         991.9           695.9         1016.0           673.5         966.8           692.4         974.1           11868K         260K           17.8         30.9           847/509         9111/765           294879         37483	e Avia (A) IOC (A) (978.8) (74.4) 990.0 74.5 1016.0 75.9 966.0 72.8 976.3 75.5 5480K 810K 30.9 5.6 51899/771 170/71 170/71 37489 71030	IOL Chem ( (74.4) (400.6) 73.8 400.7 75.9 408.8 72.8 397.6 75.5 401.6 14477K 102K 5.6 6.1 171/11 410/147 71077 2284	<ul> <li>B) Ipca Labs (#</li> <li>(401.7) (1607.2)</li> <li>400.4 1607.2</li> <li>409.0 1612.9</li> <li>397.2 1575.1</li> <li>401.9 1595.0</li> <li>1127K 5134</li> <li>6.1 31.8</li> <li>410/146 1821/844</li> <li>2286 20165</li> </ul>	(1604.7) PCLo: 1602.0 Open 1612.0 High 1575.1 Low 1594.2 Close 198K Share 31.8 PE 1825/845 52 W 20142 Mcap	e (83.7) 83.8 84.0 82.1 82.4 14803	ttl (A) ★ IRCTC (B) (83.8) (1400.7) 83.4 1449.0 84.3 1460.0 82.0 1400.7 82.3 1422.8 250K 140K 	(1400.0) (188.9) 1449.0 188.0 1460.0 191.8 1400.0 184.8 1422.7 186.4 2603K 1244K - 15.5	Jindal Stee (188.9) (98.0) 188.0 96.3 191.9 99.0 184.6 92.9 186.4 96.4 39014K 1002K 15.5 - 306/135 202/62 229065 9833	I (A)	(A) ▲ Jubilant Fd (169.9) (1570.3) 168.4 1574.5 169.5 1636.5 163.5 1555.0 166.2 1620.7 10228K 53621 7.6 77.6 298/133 1973/1078 40162 21388	(1570.0) 1567.8 1638.5 1554.9 <u>1620.3</u> 2432K 77.6
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Just Dial (A) (349.3) 345.0 358.7 344.6 347.7 155K 8.7 825/251 2256	(349.5) (1149.8) 348.0 1134.0 358.9 1167.0 344.3 1117.0 347.5 1160.3 2448K 247K 8.7 25.8	ah Bank (A)         L & T (A)           (1150.3)         (820.4)           1140.0         817.0           1167.2         826.2           1116.5         810.1           1160.2         816.0           5190K         156K           25.8         11.7           1001         1607/651           22039         114551	(820.5) (1785.6) 815.0 1795.0 826.5 1837.0 810.1 1772.0 815.7 1783.3 4609K 7002 11.7 20.4	ech (A) ▲ L&T Finant (1784.9) (53.2) 1785.0 53.0 1833.0 54.4 1771.0 51.2 1786.7 51.7 125K 1536K 20.5 6.1 2050/1210 138/46 31123 10355	ce Hol (A)         LIC Hsg Fit           (53.2)         (247.3)           53.0         248.0           54.4         255.7           51.2         234.1           51.7         241.0           16696K         288K           6.1         4.5           138/46         587/186           10355         12160	n (A) ★ (247.1) PCLos 247.3 Open 255.9 High 234.0 Low 241.1 Close 785/K Shares 4.5 PE 587/185 52 Wk 12165 Mcap	Liquid S: (1000.0) 1000.0 1000.0 1000.0 1000.0 143K - H/L 1009/99 -	(1000.0) (885.8) 1000.0 881.1 1000.0 897.7 999.6 875.6 1000.0 892.9 765K 72677	★ M & M Fir (885.8) (136.2) 881.0 136.2 898.0 139.3 875.4 125.4 892.8 127.6 2373K 1310K - 8.7 906/505 442/125 40446 7882	n (A)★ Mah & Mah (136.3) (408.4) 136.0 406.5 139.3 429.9 125.4 399.4 127.6 426.6 19194K 440K 8.7 11.3 442/125 682/246 7879 53029	<ul> <li>h (A)</li></ul>	<ul> <li>A) Manapp Fin (907.0) (119.2)</li> <li>906.9 119.4</li> <li>909.9 121.6</li> <li>884.6 113.9</li> <li>884.6 114.4</li> <li>445K 395K</li> <li>11.6 6.6</li> <li>1246/664 195/76</li> <li>8837 9669</li> </ul>	ance (A) ★ (119.2) PCLo: 119.0 Open 121.7 High 113.8 Low <u>114.4</u> Close 10166K Share 6.6 PE 195/74 52 WI 9665 Mcap	316.8 318.1 311.0 316.8 5 141K 40.1	(316.8) (5050.8) 314.0 5005.1 318.0 5151.0 311.4 4932.0 316.8 5133.8 1595K 63598 40.1 27.4	Zuki (A)         Max Fin S           (5050.1)         (439.9)           5010.0         433.1           5150.0         436.6           4930.8         424.3           5134.3         428.8           1936K         75629           27.4         119.9           2         7759/4001           515097         115507	re (A)★ MCX (A) (440.0) (1129.8) 435.6 1130.9 438.0 1147.0 424.2 1112.9 429.3 1129.8 989K 11645 120.0 27.5 612/276 1442/779 11570 5762	Metropolis (1130.1) (1257.3) 1130.0 1263.6 1147.2 1291.0 1111.1 1248.0 1130.7 1278.9 146K 1589 27.5 - 1443/779 2110/920 5767 6477	Heal (A) ★         Mindtree ( (1258.3)         (882.0)           1258.4         882.0         1293.0         905.5           1245.0         875.3         1282.5         890.5           1282.2         890.5         52412         24412           -         23.2         2109/927         1062/653           6496         14654	(882.0) 882.0 906.0 873.3 890.7 873K 23.2
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Mishra Dhat (194.5) 196.0 196.8 188.2 189.7 52719 17.8 278/109 3553	u Ni (A) Mothers (194.6) (81.8) 193.0 80.6 196.6 81.8 188.0 78.5 189.7 7 <u>9.2</u> 764K 382K 17.8 17.5 279/108 151/49 3554 25011	S (A) ▲         Mphasis (           (81.8)         (838.3)           81.0         847.9           81.8         848.0           79.2         838.6           8044K         7861           17.5         13.2           151/49         1015/612           25011         15641	(839.3) (57467.3) 838.1 57000.0 848.7 57800.0 826.0 56992.7 839.5 57460.0 85744 183 13.2 23.9	Muthoot F           (57451.5)         (826.5)           57309.5         821.5           57809.0         831.0           57000.0         778.0           57434.1         805.1           4097         70479           23.9         11.9           73566/9915         954/478           24352         32286	inance (A) Nat Alum ( (826.3) (28.0) 824.3 28.0 831.5 28.0 777.9 26.8 805.3 27.0 1960K 667K 11.9 18.7 955/477 52/24 32296 5028	(A) ♣ (28.0) PCLos 27.9 Open 28.0 High 26.8 Low 26.9 Close 10716K Shares 18.7 PE 52/24 52 Wk 5019 Mcap	(1496.3) 1505.0 1510.0 1475.1 1484.5 4020 44.0	o (A)★ NBCC (A) (1497.2) (17.2) 1496.4 17.0 1510.0 17.3 1476.2 16.8 1476.2 16.8 1488.0 17.0 81551 255K 44.1 21.1 1699/370 65/14 7365 3051	<ul> <li>▶ NCC (A) 1</li> <li>(17.1) (21.6)</li> <li>17.2 21.8</li> <li>17.2 21.8</li> <li>16.8 20.8</li> <li>17.0 21.0</li> <li>3558K 844K</li> <li>21.1 2.9</li> <li>65/14 119/16</li> <li>3051 1278</li> </ul>	★ Nestle Indi (21.6) (16288.7) 21.5 16280.0 20.8 16150.0 21.0 16219.5 15491K 3243 2.9 77.0 119/16 18301/10611 1278 156388	(16295.5) (20.0) 16296.0 20.0 16396.8 20.1 16150.0 19.7 16215.2 19.8 118K 71893 77.0 6.4	NIIT Techno (20.0) (1442.4) 19.9 1452.0 20.1 1573.5 19.7 1448.0 19.8 1505.5 1288K 74446 6.4 21.2 29/15 2057/739 19839 9408	(A) (1442.3) PCLo: 1451.0 Open 1573.0 High 1450.0 Low <u>1507.1</u> Close 2494K Share 21.2 PE 2060/735 52 W 9418 Mcap	e (239.3) 239.9 242.7 236.7 239.2 5 36781 35.3	ife Ind (A) NMDC (A) (239.3) (74.2) 236.0 74.5 242.9 74.8 236.0 71.9 239.1 72.4 487K 190K 35.2 4.7 453/208 140/62 14632 22167	<ul> <li>NTPC (A)</li> <li>(74.3)</li> <li>(90.3)</li> <li>74.3</li> <li>90.4</li> <li>74.7</li> <li>91.1</li> <li>71.8</li> <li>88.4</li> <li>72.5</li> <li>90.9</li> <li>4624K</li> <li>4.7</li> <li>6.8</li> <li>140/62</li> <li>146/22</li> <li>146/74</li> <li>2183</li> <li>89942</li> </ul>	Oberoi Rel (90.3) (301.1) 89.9 311.0 91.2 311.0 88.4 290.1 91.0 293.3 9392K 13576 6.8 32.2 146/73 642/290 89991 10664	ty (A) Oil India (J (300.9) (84.3) 305.5 85.0 307.5 86.0 290.0 83.3 292.9 84.5 264K 88107 322.2 6.3 642/290 189/66 10650 9158	<ul> <li>A) ONGC (A).</li> <li>(84.2) (77.0)</li> <li>84.2 (77.1)</li> <li>86.2 (77.1)</li> <li>83.3 (75.5)</li> <li>84.4 (76.2)</li> <li>1461K (558K)</li> <li>6.3 4.7</li> <li>190/64 (179/52)</li> <li>9152 95862</li> </ul>	) <b>+</b> (77.0) 77.0 75.4 76.2 12444K 4.7 179/50 95799
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Page Inds (A (18359.1) 18500.6 18697.3 17976.0 18097.1 594 52.1 26891/16187 20178	Petronet           (18392.8)         (234.8)           18440.0         234.1           18700.0         238.8           17946.1         229.6           18112.3         231.0           38565         89634           52.2         12.5           26883/16254         302/171           20195         34650	(234.8) (4218.8) 234.8 4232.4 238.9 4232.4 229.5 4160.0 231.2 4178.1 2130K 1392 12.5 37.1	PI Inds (A) (4219.2) (1492.3) 4234.0 1495.9 4233.0 1520.1 4156.6 1495.9 4178.9 1516.0 41404 955 37.1 44.7 5170/2792 1626/974 19118 20951	(1494.0) (1419.7) 1499.0 1419.7 1521.0 1429.0 1491.0 1391.3 1512.3 1398.8 91594 27531 44.6 59.5	<ul> <li>I (A) ▲ Piramal Er</li> <li>(1419.4) (934.7)</li> <li>1419.5 925.0</li> <li>1429.8 963.3</li> <li>1330.0 915.6</li> <li>1337.7 954.0</li> <li>636K 95600</li> <li>59.5 752.3</li> <li>1710/1168 2238/608</li> <li>71017 21516</li> </ul>	(933.1) PCLos 922.5 Open 963.6 High 915.3 Low 953.3 Close 2289K Shares 751.8 PE	PNB (A) (27.0) 26.9 27.7 26.4 26.7 1156K - 1/L 91/26 25070	<ul> <li>▶ Polycab I</li> <li>(27.0) (639.3)</li> <li>26.7 648.5</li> <li>27.7 653.3</li> <li>26.4 624.1</li> <li>26.7 627.3</li> <li>27657K 14252</li> <li>91/26 1180/525</li> <li>25070 9342</li> </ul>	(638.6) (79.1) 643.5 78.4 654.0 78.4 624.0 74.8 627.3 74.9 198K 407K - 3.1	n (A) Power Gric (79.1) (158.9) 78.0 157.8 78.5 157.8 74.7 154.2 74.9 155.9 10246K 509K 3.1 7.6 139/75 216/130 19761 81560	(158.9) (879.0) 157.0 870.0 158.0 890.0 154.1 841.0 155.9 <u>850.4</u> 14108K 137K 7.6 29.7	Radico Khal           (879.6)         (306.0)           870.0         305.9           890.0         312.4           840.3         304.7           849.8         307.9           3053K         32282           29.7         18.0           2125/718         439/220           4363         4112	n (A) ★ (306.1) PCLo: 306.3 Open 312.7 High 304.1 Low 308.0 Close 491K Sharc 18.0 PE 439/220 52 WI 4113 Mcap	e (561.3) 549.9 574.6 549.7 570.1 s 27344 21.7 .H/L 883/457	$\begin{array}{c c} \text{tements (A)} & \text{RBL Bank} \\ (562.0) & (111.9) \\ (562.0) & (110.1) \\ 575.0 & 110.1 \\ 575.0 & 114.2 \\ 541.1 & 105.6 \\ 571.2 & 107.3 \\ 439K & 1461K \\ 21.7 & 10.8 \\ 884/455 & 717/102 \\ 13456 & 5456 \end{array}$	REC (A)         REC (A)           (112.0)         (88.8)           110.0         88.0           114.2         89.3           105.5         85.5           107.3         86.0           28510K         307K           108.3         307K           716/102         170779           54556         16974	Reliance Ir (88.8) (1440.1) (88.7) 1454.8 89.3 1458.5 85.5 1426.8 85.9 1431.6 7376K 579K 3.0 24.6 170/79 1603/867 16965 968052	d (A) SAIL (A) (1441.3) (28.0) 1451.8 28.0 1458.0 28.2 1426.5 77.1 1431.6 27.3 17459K 1461K 24.6 - 1602/867 55/20 968018 11276	Sanofi Indi (28.1) (7450.6) 27.8 7470.0 28.2 7558.4 27.1 7450.0 27.3 7536.3 17374K 598 - 42.7 54/20 8528/5300 11276 17356	(7453.3) 7481.1 7570.6 7445.0 7539.2 11238 42.7
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	SBI (A) ▲ (151.9) 152.9 155.6 149.6 150.9 5610K 9.5 374/150 134628	SBI Card           (151.9)         (543.0)           152.0         542.0           155.6         546.3           149.5         495.3           150.9 <u>509.6</u> 87070K         307K           9.5         -           374/149         769/495           134628         47849	& Pay (B) SBI Life In (542.3) (729.9) 541.4 732.2 546.3 743.5 509.6 730.3 5257K 15051 - 51.3 766/495 1030/520 47845 73027	(730.4) (19263.2) 732.0 19001.0 744.0 2001.0 723.5 18821.9 730.0 <u>19914.2</u> 1507K 1640 51.3 45.8	Netrian         Shriram Tr           (19251.2)         (574.6)           19019.0)         572.2           20080.0)         583.6           18803.2         528.1           19910.3         541.4           97537         314K           45.8         4.1           12555/51410         1367/440           71836         12283	Fn (A) Siemens (J (575.0) (1021.3) 573.0 1015.4 583.7 1031.2 527.8 1002.0 541.2 1014.5 8729K 15057 4.1 35.6 1367/440 17117/947 12278 36126	A)★ (1021.8) PCLos 1017.0 Open 1031.8 High 1001.4 Low 1015.0 Close 550K Shares 35.7 PE 1717/948 52 Wk 36144 Mcap	45.1 45.1 45.1 45.1 1102K	(42.8) (3369.1) 45.0 3374.7 45.0 3425.0 45.0 3330.0 45.0 3377.1 1185K 5159 - 20.1	Strides Pl           (3370.4)         (421.3)           3360.0         425.0           3324.0         415.3           3380.0         416.5           159K         214K           20.1         102.5           2         4260/2468           9420.4         5731	harma (A) Sun Pharm (421.9) (466.3) 423.4 467.7 428.5 472.0 415.0 458.2 416.5 469.2 789K 282K 102.5 28.1 548/268 505/315 3731 112575	a (A) ▲ Sun TV Net (466.5) (386.2) 467.0 389.0 471.9 400.2 458.1 386.2 469.4 394.1 10194K 91253 28.1 11.1 505/312 597/260 112623 15529	(A) ♣ Tata Chem ( (386.1) (283.4) (387.5) 289.0 400.0 298.9 385.0 282.1 394.0 295.2 3506K 83217 11.1 1.0 597/260 779/197 15525 7519	A) (283.4) PCLo: 284.0 Open 298.9 High 282.5 Low 295.0 Close 2854K Share 1.0 PE 780/197 52 WI 7515 Mcap	e (360.1) 364.0 366.8 356.4 363.0 s 118K 103.9 H/L 408/214	sumer P (A) ★ Tata Elxsi (360.3) (771.0) 361.6 776.9 367.0 786.1 356.2 767.0 362.5 774.4 3959K 81512 103.8 18.8 408/214 1099/501 33403 4823	(771.5) (84.1) 766.0 83.5 786.5 83.9 766.0 82.0 775.0 82.8 283K 1375K 18.8 -	rs (A) ★ Tata Powe (84.1) (32.9) 83.4 33.0 83.9 34.1 82.0 31.9 82.8 33.8 29253K 2418K - 9.1 202/64 74/27 25577 9129	(A) ▲         Tata Steel           (32.8)         (28.3.6)           (32.5)         280.0           34.1         280.2           31.9         273.3           33.8         274.5           40499K         521K           9.1         5.8           74/27         518/251           9129         30920	(A) TCS (A) $\bigstar$ (283.7) (1991.6) 279.0 1973.0 280.3 2030.0 273.3 1966.0 274.5 2019.0 10657K 84400 5.8 23.4 519/251 2296/1504 30920 757591	(1991.2) 1977.1 2032.0 1961.3 2020.4 3663K 23.4
PCLose Open High Low Close Shares PE 52 Wk H/L Mcap	Tech Mahino (519.9) 515.0 530.7 515.0 529.7 304K 12.7 846/470 51173	ra (A)      Titan Co     (520.0)     (849.7)     517.1     847.0     531.0     855.2     515.1     837.8     529.7     849.5     12.7     51.8     846/471     1390/72     51168     75414	mpany (A)	(2618.8) (302.2) 2615.0 302.0 2630.0 311.5 2589.3 299.6 2601.0 301.0 648K 55867 78.7 12.3	ver (A) Trent (A) 4 (302.3) (451.4) 302.3 450.0 219.4 450.0 299.4 436.5 300.9 442.7 2232K 23871 12.3 93.7 339/232 804/368 14462 15738	VS Motor (451.8) (316.0) 453.3 316.0 464.8 318.8 435.7 308.2 442.5 313.9 272K 48005 93.7 22.9 805/365 512/240 15729 14913	(A) ▲ (315.8) PCLos 312.0 Open 319.0 High 308.0 Low 314.2 Close 2203K Shares 22.9 PE 512/240 52 Wk 14925 Mcap	(156.6) 158.1 159.7 144.7 <u>151.1</u> 322K 85.1	n Ser (A) UltraTech (156.5) (3570.6) 154.0 3571.0 159.9 3667.9 144.5 3531.7 151.0 3638.4 6926K 31675 85.1 18.3 416/125 4904/291 1836 105015	(3571.5) (926.1) 3550.0 926.1 3668.0 945.4 3530.0 906.6 3639.0 913.0 1021K 44028 18.3 53.2 3 4905/2910 1466/759	rew (A) ★ United Spi (927.0) (609.6) 945.1 611.0 946.1 614.0 906.0 584.6 913.3 <u>588.6</u> 1162K 262K 53.2 53.0 1449/750 743/443 24148 42767	rt (B) ★ UPL (A) ★ (610.0) (366.5) 611.0 368.3 613.6 373.8 584.2 363.8 599.3 371.1 56228K 291K 53.1 24.2 743/443 709/240 42818 28354	Vedanta (A) (366.8) (90.2) 366.8 90.8 373.9 90.8 362.7 88.6 371.2 89.1 8545K 591K 24.2 3.9 709/240 180/60 28358 33120	(90.2) 90.0 Open 90.4 High 88.6 Low 88.1 Close 15805K Share 3.9 PE 180/60 52 Wi 33120 Mcap	e (5.5) 5.5 5.7 5.4 5.5 5.5 51291K - H/L 14/3	e Idea (A) Voltas (A) (5.6) (460.8) 5.5 461.3 5.7 466.7 5.4 445.2 5.5 450.3 350549K 52543 - 29.8 14/2 741/428 15804 14900	★ Wipro (A) (461.4) (189.1) 461.8 188.2 467.0 190.5 445.0 186.5 450.3 188.9 2146K 137K 29.8 11.1 741/427 302/160 14900 107927	★ Wockhardt (189.1) (224.8) 189.1 224.5 199.9 227.4 186.5 215.7 189.0 225.4 4589K 52334 11.1 - 302/159 413/147 107984 2496	(A)         YES Bank           (224.8)         (27.0)           224.9         27.0           225.9         27.1           215.2         26.1           225.7         26.6           355K         61K	(A) ★ Zee Enter (26.9) (153.7) 27.0 153.7 27.0 165.0 26.0 152.3 26.6 163.2 14605K 1292K - 9.9 157/6 406/114 33321 15671	(153.9) 153.6 165.0 152.0 <u>163.3</u> 38378K 9.9

# **AMPHAN AFTERMATH** Modi, Mamata talk cooperation



DESPITE THESE CONTRADICTIONS, WEST BENGAL IS FIGHTING WELL. WE ALL WANT WEST BENGAL TO MOVE AHEAD"

#### ISHITA AYAN DUTT Kolkata, 22 May

n a display of cooperation, Prime Minister Narendra Modi and West Bengal Chief Minister Mamata Banerjee conducted an aerial survey of the North and South 24 Parganas that were ravaged by Cyclone Amphan, which had killed 80 people.

Modi and Banerjee also presided over an administrative meeting to discuss the extent of damage and the financial assistance required to get the state back on its feet. Emerging from an hour-long meeting at Basirhat in North 24 Parganas, Modi announced an advance interim

Minister also announced assistance of ₹500 crore for Odisha. The Centre and the state worked to minimise the damage by the cyclone, but despite all efforts 80 lives were lost, Modi said, adding that there was significant damage to property and infrastructure. State government officials present at the meeting gave a detailed preliminary report on the extent of damage. Additionally, a central team would visit the affected

areas to evaluate the loss In a rare instance, Banerjee was lauded on Friday for her efforts in dealing with the twin challenges of Covid-19 and Cvclone Amphan.

"We are battling a pandemic on

assistance of ₹1,000 crore. The Prime the one hand and there is a cyclone in some parts. Dealing with the pandemic requires social distancing. whereas battling the cyclone requires people to move to safer places," Modi said during a briefing in the presence of Banerjee. "Despite these contradictions, West Bengal is fighting well. We are all with West Bengal in these adverse times," he added. Modi also said all aspects relating to rehabilitation, reconstruction would be addressed. "We all want West Bengal to move ahead. The Centre will always stand with West Bengal in these testing times," he said. Apart from the advance assistance, the Prime Minister announced ex-gra-

tia of ₹2 lakh to the next of kin of per-

Centre announces ₹1,000 cr assistance for Bengal, ₹500 cr for Odisha sons, who died in the cyclone, and ₹50,000 each to persons seriously injured due to the cyclone. Banerjee later said Bengal had suffered losses of ₹1 trillion. However, no demand was raised, she said, adding that the Prime Minister had been briefed in detail about the situation. "In this hour of crisis, we must work together," she said.

In the morning, Banerjee received Modi at the Kolkata airport and later accompanied him on an aerial survey along with Governor Jagdeep Dhankhar. Support for Bengal poured in from all quarters. From President Ram Nath Kovind to Delhi Chief Minister Arvind Kejriwal, Kerala Chief Minister Pinarayi Vijayan and Odisha Chief Minister Naveen Patnaik.

#### Banks bat for package to aviation, hospitality, realty

#### NAMRATA ACHARYA & T E NARASIMHAN Kolkata/Chennai, 22 May

In a meeting with Union Finance Minister Nirmala Sitharaman, chiefs of public sector lenders have argued for a package including debt restructuring for sectors like aviation, hospitality, and commercial real estate, which have been hit hard by the lockdown imposed to contain Covid-19 pandemic.

They have begun loan disbursal to units, especially MSMEs, to ensure timely support for starting operations

Public sector bank executives said the three sectors have been hit badly and are lenders said credit support for units in these sectors was "crucial in restarting eco-

nomic activity". All public sectors banks have sanctioned emergency working capital credit lines (10 per cent of existing exposure) to companies across these sec-

Chief Executive Officer (CEO) Pallav Mohapatra said banks

trillion under guarantees if all loans covered under the scheme default. The rules crucial for ensuring jobs. The outlined in the scheme have to be followed," said another banker. Padmaja Chunduru, MD & CEO, Indian Bank, said: "The FM has emphasised on quick disbursal of additional loans to MSMEs, to simplify process, formats and documentation. Banks have

begun to disburse money in sanctioned emergency lines.

'It will gather further momentum as lockdown is

A K Goel, MD & CEO,

UCO Bank, said: "Since

March, banks have extend-

ed ₹6 trillion to all the sec-

tors. UCO Bank has sanc-

tioned close to ₹15,000 crore.

We are also outreaching

In the meeting, the FM

clarified on a scheme that

intends to give a ₹3-trillion

guarantee for credit to MSMEs. "The government

has said it would pay up ₹3

clients for credit."

lifted and borrower's com-

plete documentation."

decided to focus also on tiertors, they said. Central Bank of India II and -III towns to ensure Managing Director (MD) and needy MSMEs get the assistance.

have conveyed that they have (With inputs from Abhijit Lele)

**BEFORE THE NATIONAL COMPANY LAW TRIBUNAL** MUMBAI BENCH COMPANY SCHEME PETITION NO. C.P.(CAA)/3099/MB/2019 CONNECTED WITH COMPANY SCHEME APPLICATION NO. C.A.(CAA)/903/MB/2019 In the matter of the Companies Act, 2013 And In the matter of Sections 230 to 232 and other applicable provisions of the Companies Act, 2013 And In the matter of Scheme of Merger (By Absorption) between Pennzoil Quaker State India Limited and Shell India Markets Private Limited and their respective shareholders Pennzoil – Quaker State India Limited A Company incorporated under the Indian Companies Act, 1913, having its Registered Office at Plot No. T-5, MIDC, Taloja Industrial Area. Tal-Panvel, Raigad District, Mumbai, Maharashtra – 410208 ......Applicant/ Transferor Company NOTICE OF PETITION A Petition under the provisions of Section 230 to 232 and other applicable provisions of the Companies Act. 2013for sanctioning the proposed Scheme of Merger (By Absorption) (the "Scheme" or "Scheme of Merger") between Pennzoil- Quaker State India Limited (the "Transferor Company" or the "Applicant Company") and Shell India Markets Private Limited (the 'Transferee Company") and their respective shareholders, was presented by the Transferor/Applicant Company on July 30, 2019 before the Hon'ble National Company Law Tribunal, Mumbai Bench ("NCLT") and was admitted by the Hon'ble Tribunal on April 24, 2020. The Petition is now fixed for final hearing on Friday, June 5, 2020 before the Hon'ble NCLT at 10.30 a.m. or soon thereafter. Any person desirous of supporting or opposing the said Petition should send

to the Transferor/Applicant Company's Advocate, notice of his/her intention signed by him/her or his/her advocate along with his/her name and address so as to reach the Transferor/Applicant Company's Advocate not later than two days before the date fixed for hearing of the said Petition by the Hon'ble NCLT i.e. Friday, June 5, 2020. Where such person seeks to oppose the Petition, the grounds of opposition or a copy of his affidavit shall be furnished along with such notice.

A copy of the Petition will be furnished by the Transferor/Applicant Company's Advocate to any person requiring the same on payment of the prescribed charges.

Sd/-

#### Chinese intrusion into Ladakh gathers pace AJAI SHUKLA

New Delhi, 22 May

For the first time since the Kargil intrusions of 1999, Indian territory is in the hands of foreign soldiers. Starting in the third week of April, over 5,000 Chinese soldiers have intruded at five points in Ladakh four along the Galwan River, and one near the Pangong Lake.

While patrol intrusions from both sides are routine in areas where the Line of Actual Control (LAC) - the de facto border between India and China — is disputed, the LAC in the Galwan Valley corresponds to China's official claim line. This means, in sending thousands of the People's Liberation Army (PLA) troops three-to-four kilometres into the Galwan Valley, China has violated its own claim line and occupied territory that Beijing has traditionally acknowledged to be Indian.

This is not shaping up like a routine patrol confrontation, or even a temporary occupation of disputed territory like at Depsang in 2013, or Chumar in 2014. This time PLA soldiers are digging defences, preparing bunkers, moving in heavy vehicles and have reportedly even moved artillery guns to the rear (albeit in their own territory) to support the intruders, say sources. The Chinese have pitched close to a hundred tents at four points on the Galwan River between Patrolling Point 14 (PP 14) and another location called Gogra.

Indian troops in the area were taken by surprise when a large Chinese force crossed the LAC in late April. Since then, Indian forces have not challenged or confronted the PLA. Sources say the PLA is expanding its presence. There are fresh reports that it has initiated another infiltration in Southern Ladakh. The Pangong Lake intrusion has been especially bloody for Indian soldiers. Sources say 72 soldiers were injured in the confrontation and some had to be flown to hospitals in Leh, Chandi Mandir and Delhi. The intrusions do not appear to be a localised operation, since they are spread across the area of responsibility of different PLA brigades and division. That suggests

least the PLA's theatre command. Contacted for confirmation, senior officers in the army's public information directorate declined to comment. Sources say the Prime Minister's Office (PMO) and National

At the local level, which falls

under the ambit of the Leh Corps

Commander, there is little contact

with the Chinese. It is learnt that the

PLA has stopped responding to

Indian requests for flag meetings

under the mutual protocol termed

the "Border Management Posture"

(BMP). "It is a stand-off in which

there is presently no communica-

seeing the Indian response.

aggression is illustrated by an incident at the end of April when two Chinese helicopters chased an Indian helicopter in which the Leh Corps Commander was surveying Indian positions near the Pangong Security Advisor Ajit Doval are over-Lake.

The army admits that there was an incident involving helicopters from both sides, but states it was a "coincidence" that the Chinese helicopters were there. The Indian Air Force (IAF) chief, Air Chief Marshal RKS Bhadauria admitted in an interview this week that there was Chinese helicopter activity in the area, but claimed that the IAF was taking "necessary action".

More on business-standard.com

#### **TENUGHAT VIDYUT NIGAM LIMITED** तेनुघाट विद्युत निगम लिमिटेड (A GOVT. OF JHARKHAND UNDERTAKING) CIN U40101JH1987SGC013153 HINOO, DORANDA, RANCHI-834002, JHARKHAND (Ph 0651-2252160, 61, 62) Ref.No: 111 /2020-21 **TENDER NOTICE** Date: 22.05.2020 Online tender in two parts (Part - I Technical & Commercial Bid and Part - II Price Bid to be RG.I/CVL/E-16/T-18/2020-21, Dt. 20-05-2020 - Improvements to CC Approach submitted in TVNL Website Only) are invited on behalf of TENUGHAT VIDYUT NIGAM Roads at GDK 11 Incline Lorry loading Bunkers, and providing CC pavement to LIMITED, Ranchi from reputed, experienced and financially sound bidders for under approaches to connect internal roads at GDK-11 Incline RG-I Area, GDK (Defect mentioned supply at TTPS, Lalpania:iability period two years) - Rs. 34.38.889/- up to 4.00 PM on 12.06.2020

		SRM RFX No.	Description	Submission	Time of opening of Part - A
1.	001/ OP /P/ TVNL/ RAN / 2020-21	1000004572	Supply of Caustic Soda Lye (Concentration: 46% to 48%) and HCI (30-33%) at TTPS, Lalpania.	15th June, 2020 upto14:00 Hrs	15th June, 2020 at 16:00 Hrs
Bid docur			h SAP-SRM, TVNL website webdie er documents can be downloaded fro	m our website www.tvr	
'R 22859	)2(Tenughat V	′idyut Nigam Ltd	.)20-21*D Electrical Sup	(R. Ranjan) perintending Eng	ineer (C&M-I

#### 100.00 **UNDER SHIMLA SMART CITY MISSION** INVITES **REQUEST FOR PROPOSAL**

#### FOR Engagement of Agency for Installation and Operation of Public Bicycle Sharing System in Shimla, Himachal Pradesh under Shimla Smart City Mission

Shimla Smart City Limited through HP Infrastructure Development Board (HPIDB) invites Technical and nancial Bids from the prospective bidders for "Engagement of Agency fo

Mumbai liquor shops allowed to home deliver

Brihanmumbai Municipal Corporation (BMC) on Friday allowed home delivery of liquor in Mumbai, except in containment zones.

But over-the-counter sale of liquor will not be allowed yet, it said. "E-commerce platforms may be utilised by the liquor shops permitted to do home delivery," said the BMC order. Liquor sale was earlier completely banned in the city, which is worst affected by the coronavirus outbreak in the country. PTI

#### I-T issues refunds worth ₹26,000 cr

The income tax (I-T) department has issued refunds worth ₹26,000 crore to around 1.7 million taxpayers since the heginning of this fiscal year This is to improve cash flow of firms and individuals amid the lockdown due to the coronavirus (Covid-19) pandemic. Expediting refunds of up to ₹5 lakh was announced as part of the government's policv initiative to tackle the economic impact of Covid. "The Central Board of Direct Taxes (CBDT) has issued tax refunds worth ₹26,242 crore to about 1.68 million assessees from April 1 to May 21, 2020," said the official statement released on Friday. I-T refunds amounting to ₹14,632 crore have been issued to around 1.58 million individual assessees and corporate tax refunds amounting to ₹11,610 crore have been given to 1.02.392 assessees during this period. However, a few tax consultants noted that in some cases, these refunds have been adjusted against outstanding tax demand for other years even if the dispute was pending before higher appellate authorities. DILASHA SETH

tion," says a senior military officer. centralised coordination from at The unusual level of Chinese THE SINGARENI COLLIERIES COMPANY LIMITED Regd. Office: KOTHAGUDEM - 507101, Telangana e-Procurement TENDER NOTICE Tenders have been published for the following Services / Material Procurement through e-procurement platform. For details, please visit https://tender.telangana.gov.in – or - https://www.sccImines.com NIT No. - Name of the work - ECV- Last date & time for Submission of bids

#### e\_Tender Notice (Abridged)

e\_Tender are being invited by the undersigned from the Resourceful and Bonafide contractor having credential as per G.O No.- 04-A/PW/0/10C-02/14, dated- 18.03.2015. Tender ref. No. WBPWD/EE/ BANKURA DIVISION / NIT-01 /2020-2021 & Tender ID: [2020\_WBPWD\_283349] for 02 (Two) nos. of works under Bankura Division, P.W.D. circulated vide this office memo no. 990 dated 22.05.2020. Bid submission closing date 08.06.2020 up to 15.00 Hrs. (IST). The details of above tender may be seen at http://etender.wb.nic.in and from the notice board of the office of undersigned. Sd/-Executive Engineer,

Installation and Operation of Public Bicycle Sharing System in Shimla, Himachal Pradesh' through tendering process. The term of the services will be 6 years. The Concessioning Authority shall be Municipal Corporation Shimla.

For further details i.e. detailed scope of work, minimum eligibility criteria, bidding procedure and other terms and conditions, please refer to the detailed RFP documents hosted on our website http://himachalservices.nic.in/hpidb or contact at the addresses given below. The interested bidders are invited to attend the pre-bid meeting which shall be held on 16th June, 2020 at 1100 hrs at HPIDB office, Shimla.

For further updates, please visit aforementioned website periodically as all updates shall be posted on website only.

For further informa	tion, please contact
General Manager	MD-cum-CEO,
Himachal Pradesh Infrastructure Development	Shimla Smart City Limited, Community Centre
Board New Himrus Building, Circular Road,	Building, Sector 2, New Shimla,
Shimla-171001(HP) Phone: +91-177-2626696,	Shimla-171009, Phone: +91- 177-2970218
2627312, Email: hpidb-hp@nic.in	Email: ssclshimla@gmail.com
LAST DATE FOR RECEIPT OF PROPOSAL	IS ON OR BEFORE 21ST JULY (1600 HRS.)



#### **Kotak Mahindra Bank Limited**

CIN - L65110MH1985PLC038137

Registered Office: 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051. Tel: +91-22-6166 0001, Fax: +91-22-6713 2403 Website: www.kotak.com

#### Notice

Transfer of Equity Shares of the Bank to Investor Education and Protection Fund (IEPF) Suspense Account.

This Notice is published pursuant to the applicable provisions of the Companies Act, 2013 read with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 as amended ("the Rules").

The Rules, inter alia, provide that all shares in respect of which dividend has not been paid or claimed for seven consecutive years or more, shall be transferred by the Company in the name of Investor Education and Protection Fund (IEPF).

On account of the threat posed by Covid - 19 and adhering to the various requirements set out in the Rules, the Bank has communicated individually to the concerned shareholders whose email ids are available with the Bank / Depository Participant and whose shares are liable to be transferred to Investor Education and Protection Fund (IEPF) Suspense Account under the said Rules for taking appropriate action(s).

The Bank has also uploaded the details of such shareholders and shares due for transfer to IEPF Suspense Account on its website at www.kotak.com. Shareholders are requested to refer to the web-link http://www.kotak.com/en/investor-relations/ investor-information/investor-info.html to verify the details of unencashed dividends and the shares liable to be transferred to IEPF Suspense Account.

The shareholders are advised to claim such dividend(s) by July 10, 2020.

Shareholders may note that both the unclaimed dividend and the shares transferred to IEPF Suspense Account, if any, can be claimed back by them from IEPF Authority after following the procedure prescribed by the Rules

The shareholders may further note that the details uploaded by the Bank on its website should be regarded and shall be deemed adequate notice in respect of issue of the duplicate share certificate(s) by the Bank, for the purpose of transfer of shares held in physical form to IEPF Suspense Account, pursuant to the Rules.

In case the shareholder is unable to claim the unencashed dividend(s) by July 10, 2020 or such other date as may be extended, it any the Bank shall, with a view to complying with the requirements set out in the Rules, initiate necessary action for transfer of shares (whether held in physical or demat form) to IEPF Suspense Account as per the procedure prescribed by MCA.

In case the shareholders have any queries on the subject matter and the Rules, they may contact the Bank's Registrar and Transfer Agents at M/s KFin Technologies Private Limited, Ms. Shobha Anand, Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad – 500 032. Tel.: +91-040-67162222 , Fax: +91-040-23001153; Toll Free No.: 1800-345-4001, Email: einward.ris@kfintech.com Website: www.kfintech.com or the Secretarial Department, Kotak Mahindra Bank Ltd., 27BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051, Tel: +91-22-6166615, Website: www.kotak.com. Email: investor.grievances@kotak.com

#### For KOTAK MAHINDRA BANK LIMITED

Sd/-	
Bina Chandarana	
Joint President &	
Company Secretary	

5.0 Cu. Mtr. backhoe hydraulic Excavator - 15/0	6/2020 - 17:00 hrs.	FOI
PR/2020-21/MP/CVL/CTL/16	GM (MP) – GM, RG-1 Area	Adv
		309, Mah

NIT/Enquiry No. - Description/Subject - Last date and time for Submission of bid(s

E182000031 - Drilling, Geophysical logging & Hydro geological investigation works

n NEW PATRAPARA COAL BLOCK situated in Talcher coal field, Angul District,

E0520O0027 - Procurement of Baby pulveriser and Jaw crushers for field labs o

E1519O0490 - Procurement of Wear Plates (Bi-Layered) on RC basis for two years

E0920O0053 - Procurement of PSCC Poles on Rate Contract Basis for a period of

E072000037 - Procurement of High Speed Micro Gas Chromatograph for Mine

E042000073 - Procurement of various sizes of MS Galvanized Pipes against Open

enquiry to use at all Areas of SCCL through Tender-Cum-Reverse Auction

E092000071 - Procurement and Stacking of PSC Sleepers - 10/6/2020 - 17:00 hrs.

E102000062- Procurement of 25 Shot and 100 Shot Exploders-12/6/2020-17:00 hrs.

E062000061 - Procurement of 120T Ripper attachment suitable for mounting on

to use at various areas of SCCL, through e-Tendering - 5/6/2020 - 17:00 hrs.

Odisha State - 26/05/2020 - 17:00 hrs.

SCCL - 4/6/2020 - 17:00 hrs.

wo years - 8/6/2020 - 17:00 hrs.

10/6/2020 - 17:00 hrs.

Rescue Services - 8/6/2020 - 17:00 hrs.

#### For Hemant Sethi & Co vocates for the Applicant Company 9, New Bake House, harashtra Chamber of Commerce lane, Behind Rhythm House, Kala Ghoda, Fort, Mumbai, Maharashtra - 400023 Date:May 21, 2020 Place: Mumbai

#### NOTICE

#### DSP MUTUAL FUND

NOTICE is hereby given that DSP Trustee Private Limited (Formerly known as DSP BlackRock Trustee Company Private Limited), the Trustee to DSP Mutual Fund ('Fund'), has vide Resolution dated May 22, 2020, declared a dividend in the Dividend Option under Regular plan and Direct plan of below mentioned scheme of the Fund:

#### Record Date: May 28, 2020

Scheme(s)/Plans/Options	Quantum of Dividend per unit (Rs.)	Face Value per Unit (Rs.)	NAV as on May 21, 2020 (Rs.)	
DSP Equity & Bond Fund- Regular Plan – Dividend Option	0.150	10.000	18.326	
DSP Equity & Bond Fund- Direct Plan – Dividend Option	0.150	10.000	33.837	

Distribution of the above dividend is subject to the availability and adequacy of distributable surplus.

#### Pursuant to payment of dividend, the NAV of the Dividend Option under Regular and Direct plan of the aforesaid scheme of the Fund would fall to the extent of payout and statutory levy, if any.

Dividend will be paid to all those Unit Holders / Beneficial Owners, in the Dividend Option under Regular and Direct plan of the aforesaid scheme of the Fund, whose names appear in the records of the Registrar and Transfer Agent, Computer Age Management Services Limited / statement of Beneficiary Owners maintained by the Depositories as on the Record Date. The payout shall be subject to tax deducted at source (TDS) as applicable.

Unit holders are advised to update any change of address / bank details, if any, with depository participant(s) in advance of the Record Date.

> Any queries/clarifications in this regard may be addressed to: DSP Investment Managers Private Limited ("AMC") (Formerly known as DSP BlackRock Investment Managers Private Limited), CIN: U74140MH1996PTC099483, Investment Manager for DSP Mutual Fund, Mafatlal Centre, 10th Floor, Nariman Point, Mumbai 400 021 Tel. No.: 91-22 66578000, Fax No.: 91-22 66578181, Toll Free No: 1800 200 4499, www.dspim.com

#### Investors/unit holders are requested to update their email address and mobile number with the AMC.

Place: Mumba Date: May 22, 2020

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



Bankura Division P.W.D.

Mumbai

May 22, 2020







**THE GOOD LIFE** Cook with your favourite chefs

HEALTH How to 'live with the virus'

**WIDE ANGLE** Tracing the human journey with Paul Salopek



# **Business Standard**

23 MAY 2020

# NOTES **FROM THE** FRONT LINF

As the lockdown curbs lift while cases mount in India, health care workers know that their role in the fight against the coronavirus pandemic has only just begun. The vulnerable people who risk their lives to save ours share their experience of dealing with Covid-19

#### ANKUSH GARG Doctor, New Delhi

t7am, Ankush Garg wakes up at a 3-star A OYO hotel, earmarked for doctors on Covid-19 duty, to prepare himself for the day. He has been entrusted with an arduous taskto take care of patients in the intensive care unit (ICU) at Delhi's Safdarjung Hospital.

The hospital has three ICUs for Covid patients. The one that Garg monitors has 18 ventilators of which 17 are in use on one particular Sunday. Garg works a 15-day, 12-hour shift cycle, constantly monitoring patients and attending to heaps of paperwork.

When the time comes to intervene, it takes him 15-20 minutes to just put on a PPE (personal protective equipment) kit. "It feels like an oven inside," says the 25-year-old. Hospital authorities have switched off the central air conditioning to try and stop the spread of the virus. The protection doesn't always work. "Every time I come out of the lab, I notice I have left myself exposed in one way or the other," says Garg. "It's unavoidable." Garg's patients range in ages — the voungest is a nine-year-old with comorbidities on a ventilator. When was the last time he had to inform someone that their loved one had died of Covid-19? "Just about half an hour ago," he says. Earlier in the morning, he was supervising the treatment of a middle-aged man who was admitted with severe breathing problems. He had been on the ventilator. He didn't make it. "It's a strange disease. Sometimes I'll be talking to a patient, he'll be feeling fine. In half an hour, he'll suddenly start crashing." Garg spends his morning doing rounds of the Covid ward and treating patients in the ICU. During his breaks, he completes important paperwork, which includes filling treatment charts every hour and ICMR forms for Covid sampling, signing death certificates and making calls to other departments. He coordinates with nursing staff to transfer bodies of patients, arranging drivers for the job. The story of a brave doctor who jumped in to help a patient without a PPE kit went viral online. Many lauded him. "However, we can't practically emulate it. The truth is, you're not just putting yourself, but your colleagues, family, and every single patient at risk." – Geetika Srivastava that there were no Covid-19 patients at the hospital. In fact, several resident doctors have  $tested \, positive \, and \, half of the \, pregnant \, women$ -many from Dharavi - who have delivered babies here in the past month have been infected with the virus. In the labour operation theatre(OT), a patient who had a natural delivery became unconscious. "I had intubated her, but a few days later she turned out to be Covid-positive and died. Without any

symptoms," Pawar says. Pawar used to work in OTs. Now, besides their regular wards, resident doctors serve in the medicine department ward by rotation. On her first day, a middle-aged man was gasping for breath. She intubated him, but he died. He was accompanied by his wife and teenaged son. "We didn't have enough ventilators, which could have helped him survive a few days at least. But I felt so helpless in front of the relatives I almost cried. I couldn't sleep all night." After the shock of the early days, she got used to the endless rush of patients. She is looking after Covid patients for a fortnight from May 13, working six-hour shifts. But the shortage of doctors may mean that she will end up with less than two weeks of self-quarantine. She admits she has become phobic about getting infected. "The first two days were scary, even to talk to patients and check their vitals."

#### **SHRINIVAS D** Ambulance driver, Bengaluru

B efore Covid-19 changed the world, Shrinivas D, 37, would spend his days driving tourists around Karnataka, and across borders into other states. Now the Bengaluru resident clocks in 12-hour shifts as an ambulance driver.

In the first stages of the pandemic alert, Shrinivas was expected to respond to emergencies 'NEVER IN MY LIFE where an ambulance was needed, but it's been over a month since he signed up for Covid-19 duty. Shrinivas is SWEAT THAN WHEN well aware of the threat of working on the front line. Driving is what I know. This is what I can do to help. This is also much better than sitting at home without any income." As a driver with his own vehicle, he'd rake in an average of ₹35,000 per week. Now he gets ₹25,000 per month. But Shrinivas has made his peace with this. What is hard, he says, is living away from one's family when they are in the same city. He hasn't seen his 12-year-old daughter in over a month. "I am living away from them for their safety," he says. "The virus doesn't scare me, but I worry all the time about my

He has lost count of the people he has driven. It's all in the government records, he says. The number of trips doesn't bother him as much as the PPE does. "Never in my life have I felt so much heat and sweat than when I wear these, but there's no choice," says Shrinivas. Things could have been so much better, he rues, if everyone wore masks and took precautions. "They still can." – Nikita Puri

#### **KAVITHA GAUTAM** General physician, Bengaluru

**7** ou can't hold a stethoscope at a distance Y of one metre," says Kavitha Gautam. She is in charge of the Covid-19 setup at Sir C V Raman General Hospital, and was on the team that set up the Covid-19 ward there. She spent the whole of March on ward duty, and recalls how she was terrified of having her two daughters, aged seven and 13, around her. No amount of protective gear, including goggles and gloves, and showering after work assuaged her fears. Time has helped a bit, but she still worries. Now no longer on ward duty, Gautam continues to be on the front lines, testing and screening people coming "in loads" in tempos and ambulances (municipality officers often send people from containment zones), when not treating patients. "Today, we sent around 100 swabs for testing," she says, the weariness in her voice unmistakable. "It's about 50 swabs every day. Now we also have police and media personnel coming in for tests." Gautam has also begun spending more and more time counselling patients as well as those awaiting test results. "We try to tell them that they can recover from this in case they get it but everyone is just so scared because they have a four-year-old at home, are newly married, or have ageing parents," she says. People get particularly worked up at the thought of not seeing their families for the 14 days of quarantine. Some of this stress passes on to doctors, but her family has been of particular help. Her two

sisters, both doctors, are also on Covid-19 duty. "This is all we talk about, so the children know what's going on," she says. The girls make paper badges, conferring upon her titles such as "Best Doctor" and "Covid Warrior". "They insist I wearthese badges," she laughs. -Nikita Puri

#### JESSICA D'SOUZA Nurse, Mumbai

O ne has to wear PPEs during the day and in negative pressure ICUs, it feels very hot. Many of the staff are getting allergies from the gloves," says Jessica D' Souza, chief nursing officer, Global Hospitals. "Easy-to-eat food and some drinks are served in anti-chambers attached to the Covid-19 wards. Nurses take

#### AKSHATA PAWAR Doctor, Mumbai

Until last week, Akshata Pawar had been lying to her parents in Hubli. But when the anaesthesiologist appeared in a video appeal along with her colleagues from Mumbai's Lokmanya Tilak Municipal General Hospital, her lie got caught out.

Days earlier, a video of the hospital, formerly known as Sion Hospital, was in the news as it showed patients lying next to bodies wrapped in black plastic. Pawar says like her, many other resident doctors had been telling their families

But communicating with patients is the least she can do, particularly when their relatives sometimes disappear and don't even turn up to claim the bodies if they die. – Ritwik Sharma

#### SHASHANK SINGH BAGHEL Doctor, Indore

 $S {\rm hashank\,Singh\,Baghel\,could\,use\,a\,new\,belt} \\ {\rm for\,his\,trousers.\,The\,resident\,doctor\,in\,the} \\$ general surgery department of Maharaja Yeshwantrao Hospital in Indore has lost kilos during the lockdown.

Before Covid duty, which he has been on for a week, he would at times be on 36-hour shifts and on call 24x7. But he prefers that to the eight-hour stretches now when three layers of impermeable protective gear, and no time to eat, drink or use the washroom, leave him sweating and dehydrated.

Baghel is asthmatic, so his fear of the virus is considerable. Many among the 490 resident doctors assume they are asymptomatic. Baghel goes to a rented flat in the vicinity to lock himself up, trying to rehydrate and rest every day. His parents and two elder sisters, who live in Vidisha, suffer more anxiety than him as they pray for his safety and ask him to just come home, he says, breaking down.

-RitwikSharma

(PPE), BUT THERE'S NO CHOICE'

SHRINIVAS D

HAVE I FELT SO

I WEAR THESE

MUCH HEAT AND

**'ONE MALE NURSE** HAD A BABY **ABOUT 10 DAYS BACK BUT HE HAS** NOT BEEN ABLE TO MEET THE INFANT AS HE IS ON COVID-19 DUTY' JESSICA D'SOUZA

> family in case something happenstome." His days now revolve around calls from the

Karnataka health services department: he is told where to pick up potential patients from, and where to take them. He usually ferries primary and secondary contacts of those who have tested positive, from their homes to testing facilities and back. Like other ambulance drivers, he uses copious amounts of disinfectant to sanitise his vehicle.



their power breaks there.

Many nurses, she says, have stayed in the hospital for over a month now, some even leaving behind one-year-old children at home. Some have not informed their families that they are on Covid-19 duty. Many are the sole breadwinners for their families. "One male nurse had a baby about 10 days back but he has not been able to meet the infant as he is on Covid-19 duty," she says. Despite the challenges, she adds, no one has so far stepped back from the line of duty. Each nurse attends to one patient if he is on ventilation, two otherwise. In a ward, they attend to as many as six patients. -SohiniDas

#### MANJUSHA AGARWAL Doctor, Mumbai

**T** t is more a mental battle than a physical one, L says Manjusha Agarwal, consultant, internal medicine, Global Hospital. The stigma around a Covid-19 patient has to go as this disease is going to be around unless a vaccine is found, she says. "One of our colleagues was denied access to the elevator and had to walk 18 floors to his apartment where his parents had tested positive." -SohiniDas

#### **G VELKUMAR**

Pulmonologist, Madurai

tertiary care facility, Meenakshi Mission A Hospital and Research Centre gets an average of 1,500 outpatients every day, each of whom is screened for Covid-19. G Velkumar, consultant pulmonologist at the hospital, says a constant worry is that a patient might be asymptomatic but infected, or might hide it for fear of being quarantined. For instance, one patient who came through clear in the screening later revealed he had recently returned from Canada, leaving the health staff who had come in contact with him anxious. PPE also causes fatigue, he adds. Those on Covid-19 duty are required to wear it for six hours, "so you really have to concentrate hard to stay alert - and avoid getting infected".

-Gireesh Babu













#### THE WINE CLUB



ALOK CHANDRA

## A long, dry summer

arch 22: A "trial" lockdown for 24 hours shows how easy it is for people in India to stay at home — if you have a home, that is. Something novel for the novel coronavirus now "going viral".

March 24: A three-week lockdown announced by PM Modi in a dramatic 8 pm telecast the night before, giving four hours' notice - presumably so that people cannot "escape" to better climes. Word must have got out, though, for a goodly number of Delhi's denizens with hilltop homes seem to have made their way there.

No great change in my lifestyle: I am stocked, and in any case have been practising WFH since 2002. One does, however, miss the wine appreciation sessions and wine dinners organised by The Wine Connoisseurs, The Bangalore Wine Club and the Chaîne des Rôtisseurs.

April 15: The lockdown is extended for another three weeks up to May 3. No great surprise there, given the media hysteria and the expanding footprint of the pandemic. The issue of migrant workers struggling to return home is a grim reminder of the reality facing so many fellow citizens.

May 4: Lockdown 3.0 for another two weeks, up to May 10, with minor concessions regarding local travel and shopping. Liquor shops, however, continue to be shut, which is really getting people's spirits down. The media storm concerning the virus continues to crowd out all other news.



Ben Marco Malbec 2017 (₹4,151 in Bengaluru) is rated at 93 points ("Excellent") by James Suckling. It's a lovely fullbodied wine with ripe red fruit and roasted coffee bean aromas, soft tannins, and a bright chewy finish, well worth its premium price

May 11: Liquor shops in Karnataka open to huge queues. The story is repeated in other states to such an impact that shops in Mumbai are shut a day later. Fortunately, the Yediyurappa government holds its nerve, and although the lockdown will continue up to at least May 25 (and possibly May 31), things are no longer unbearable. "Progressive easing" is the new mantra, with the local authorities lifting some curbs almost daily: parks and barber shops opened in Bengaluru on May 19 (my shaggy dog days will draw to a close soon), and one looks to hotels and restaurants re-opening next week. However, the world will never be the same again: "social distancing" seems to have got entrenched in the psyche of people and it will be a long time before business in the travel and hospitality industries comes anywhere close to what it was before the pandemic. The wine industry in the West will be as badly hit as travel and hospitality. Anywhere between 30 per cent and 50 per cent of all wines are sold "on-premise", which necessitates a change in strategy to focus on retail and direct sales for the near future. In India, the proportion of wines sold through "on-premise" is a lot lower as the hospitality sector is less liberated than in Europe. However, wine importers and producers will both need to expand their footprint in retail and ramp-up direct sales and home deliveries to consumers, as is being planned by spirit majors Diageo and Pernod Ricard. So, a silver lining in the dark clouds of this 10-week lockdown and the attendant downturn in the economy is the possibility that online ordering and home deliveries of at least wines will continue. Wines I've been drinking: The Malbec grape originated in France but has become the signature red wine grape of Argentina - the sixth largest wine producer in the world. But the country exported less than 25 per cent of its 1.2 billion litres produced in 2017 (Chile with a similar production exports three times as much). The Dominio del Plata ("Domain of Silver") winery in its Mendoza region is family-owned and-run, and its Ben Marco Malbec 2017 (₹4,151 in Bengaluru) is rated at 93 points ("Excellent") by James Suckling. It's a lovely full-bodied wine with ripe red fruit and roasted coffee bean aromas, soft tannins, and a bright chewy finish, well worth its premium price.

# **No reservations**

Distanced from the exacting environment of restaurant kitchens, top chefs are sharing comfort food recipes to turn their followers into cooks, writes Ranjita Ganesan

ll of the Mangalorean gassi chef Manu Chandra recently made for an Instagram tutorial, which several hundred of his fans shadowed in their home kitchens, was packed up and dispatched to his friends. The Bengaluru-based founder of Monkey Bar himself eats just once a day. He was wary about posting anything decadent during weeks of general deprivation in the pandemic, but this coconut-infused curry from the western Indian coast seemed fuss-free enough to be made with whatever meat or vegetables were on hand.

The country's top chefs, in response to requests from followers and to tackle their own work-from-home blues, have been sharing culinary hacks in increasingly casual and honest tones. Outside of professional domains where precision rules, they are designing forgiving plates of comfort food. This has involved dipping into nostalgia and returning to basics. With the shortage of ingredients in this period, chef Ritu Dalmia says she has mastered zero-waste cooking. Beyond the signature styles of cooking they are known for, the lockdown has given the public glimpses on social media of their personal pantries and individual quirks.

For instance, a cook-along series on Instagram by Thomas Zacharias, executive chef of The Bombay Canteen, reveals his self-deprecating humour and musical preferences. He urges people to not fuss too much about getting every single ingredient together. His recipes for Sindhi sai bhaji or Kerala thoran are therefore accommodative of any available produce. "Authenticity (ugh!) and appropriation of cuisine are highly overrated when compared to the gratefulness for what you have," he writes. "Instead focus on the act of cooking itself. Taste, smell, appreciate."

There is a heightened sense of candidness. Chef Vinesh Johny, co-founder of Lavonne Academy in Bengaluru, frankly admits to mishaps like burning a batch of walnuts. He usually does not bake at home but the restrictions on movement have meant he is, after initial resistance to the idea, testing the limits of his modest OTG (oven toaster griller). Moving away from intricately plated desserts, he now posts about relatively accessible cakes, cookies and breads.

Their efforts have called for new skills like shooting and editing videos. Chandra's Instagram stories include mock complaints about having to click photos while cooking and cleaning the counters. But step-by-step images with explicit instructions are crucial, they have realised, because novice cooks lack the learnt intuition of professional cooks or even habitual ones.

"I have discovered that for many people the kitchen was uncharted territory before now. It was their moms and domestic help who did all the cooking," observes chef Megha Kohli, who has put out 17 recipes so far that are being replicated by some 100 people each time. Followers diligently send her photos of their results. Besides inputs and measurements, she reports that they have questions about what equipment to use and which cookbooks to read, even enquiries about careers in food.

The dishes are vastly different from what she used to cook as head chef of New Delhi's Lavaash by Saby until she left in March this year. Isolation has allowed her to spend time with family and dissect their heirloom recipes - such as her mother's special chhole or her grandmother's unique gur brownies. She had reservations at first about giving away these secrets to strangers online but her mother, who is also her videographer for Instagram, gave her food for thought: "She told me to think of how



Method

mustard seeds.

#### For the paste

▶8–10 badaygi chilli ▶ 6-8 sambar onion ▶10-12 fenugreek seeds ▶1 tbsp black peppercorns 1 tbsp coriander seeds 1 tbsp cumin seeds ▶5-6 cloves Small piece cinnamon ▶1/2 tsp turmeric ▶1/2 cup grated coconut

Heat 2 tbsp oil (coconut if

you like the flavour, else

regular). Add spices and let

crackle, then dunk in the

rest. After dunking and sautéeing, wait till onions

are soft. Add half a cup

then purée.

water and simmer. Cool,

chicken, give it a few good turns but do not caramelise. If you want more body and sweetness, add chopped onions and brown them. Add 3/4 cup of water, lower the heat, cover and simmer for 25-30 minutes or till the chicken is cooked but not falling apart. • Add the paste, keep a couple of spoons aside so you can adjust it to your taste and liking. Cover and simmer another 10 minutes. Add the tamarind gradually, checking the level of sourness. Be judicious, tamarind is not born equal. Add roughly 3/4 cup of thick

Heat oil in a pot, add 1 tbsp

In goes the marinated

coconut milk. Let it simmer another 15 minutes. Temper one split green chilli

and curry patta. Put in curry, mix and add more salt. Enjoy with rice or neer dosas.

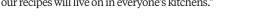
#### **MANGALOREAN** GASSI CHEF MANU CHANDRA

#### Prep

- Deseed two green chillies, peel an inch of ginger and 8-10 cloves of garlic. Purée with two teaspoons salt and some water.
- Marinate 500-600 grams of chicken, bone in preferably, with the paste and refrigerate.
- Meanwhile soak a walnut-sized piece of tamarind and some hing in some water for 30 minutes, strain and keep aside.



Alok Chandra is a Bengaluru-based wine consultant





#### TAMARIND RICE CHEF MEGHA KOHLI

#### Ingredients

▶ 3 cups cooked rice >2 tbsp oil ▶1 ½ tsp mustard seeds ▶ 1/2 tsp fenugreek seeds ▶2 pinches hing ▶3 dry whole red chillies ▶8–10 curry leaves >2 tbsp chana dal (cooked) ▶2 tbsp roasted peanuts >2 cups tamarind extract ▶1/2 tsp turmeric powder ▶1 tsp red chilli powder Salt to taste >2 green chillies

#### Method Heat oil in a pan, add mustard seeds and fenugreek seeds and stir. Mix in the hing. Add whole red chillies and curry leaves and

sauté. Add the chana dal and peanuts. If you use raw channa dal, stir it for two minutes before adding

the peanuts. Add the tamarind extract, turmeric and red chilli

powder and cook for 3-4 minutes. Add the rice and green chilli. Sauté well.

• Check seasoning and serve.

#### **PECAN HAZELNUT** COOKIES **CHEF VINESH JOHNY**

▶¹/₂ tsp baking Ingredients 150g butter soda 120g caster sugar ▶150g flour ▶60g cocoa 120g brown sugar powder ▶1 egg ▶ 1tsp vanilla >250g dark ▶140g hazelnut chocolate (chopped) pecan butter Some toasted (homemade; or anv nut butter you prefer) ▶1/2 tsp salt







Method • Cream together butter and sugar. Add the egg and nut butter and mix well.

 Finish by folding in dry ingredients and chopped chocolate. Allow the mixture to rest for 60-90 minutes in the fridge. Shape into balls weighing 40g each. Place toasted nuts on top and bake on a tray at 150 degrees for 15–18 minutes.

 When baked sprinkle some sea salt and allow it to cool.

# came up with recipes for

along kits at ₹1,500 a pop. Founder-chef Prateek Bakhtiani

lockdown indulgences such as banana bread or chocolate cake, enhancing them with Ghanaian chocolate chips or smoked Madagascar chocolate. His intention was "to add complexity to these dishes and get people to appreciate single-origin chocolate". His Mumbai-based artisanal company has seen enough demand to make the black-and-gold kits available in Bengaluru and Delhi next. Bakhtiani expects to be sending out boxes well beyond lockdown.



#### **Gourmet DIY**

or two months now, chef Ritu Dalmia has been stuck in Goa, but this week her restaurant Diva in Delhi started home deliveries with a twist. Rather than cooked food, the kitchen has been dishing out kits bearing precisely measured ingredients for pizzas, salads and desserts with instructions on how to assemble them. "Our food does not travel too well and does not taste good when reheated unless it is done super quick," says Dalmia. "Also we saw a lot of home cooks, every post was about what people cooked at home, so that's where the idea came from." The menu can be requested on WhatsApp (9582994095/9810442567) and orders worth a minimum of ₹1,500 can be placed.

To keep loyal diners and to attract new customers during lockdown, several restaurants are taking the DIY-kit route. Smoke House Deli has been sending out such boxes in various cities for families to cook its pastas

together (order on Zomato, Swiggy or Scootsy). As people encounter difficulty sourcing ingredients for more ambitious cooking, the interest in thoughtfully packaged kits could increase. These used to be offered by a handful of startups in the past – Burgundy Box, Chef's Basket, GetFresh - but delivery app Swiggy has begun adding recipe kits to its offerings. Some weeks ago, Ether Atelier Chocolat began selling bake-











# A pilgrim's limited progress

A readable account of a devotee and mythologist's visit to 32 sites overlooks or romanticises several questionable aspects of Hinduism, writes Chintan Girish Modi

he core meaning of pilgrimage, for me, is going on a physical journey to catalyse an inward exploration. The intention matters as much as the travel itself, if not more. What is needed on the way is a readiness to discover new maps of longing and desire, old pathways to resilience and wisdom, and fellow travellers who come and go.

PILGRIM

NATION

DEVDUTT

PATTANAIK

**PILGRIM NATION** THE MAKING OF BHARATVARSH

Author: Devdutt

Pattanaik

**Publisher:** 

**Price:** ₹349

Pages: 232

The Covid-19 pandemic brings us an opportunity to dive into what pilgrimage involves apart from deciding on a place, creating an itinerary, booking tickets, and sorting out the accommodation. How does it expand our notions of time and space? What does it teach us about our cultural inheritance? How can we continue to be pilgrims in a state of lockdown?

Mull over these questions as you read Devdutt Pattanaik's new book Pilgrim Nation: The Making of Bharatvarsh. It is woven around the author's personal connection with 32 pilgrim sites, many of which have also become tourist spots. He is not interested in telling

you how to get there, where to stay, and what to eat. He gives you an intimate narrative of what each place means to him as a devotee and mythologist.

Pattanaik writes, "To me, temples are centres of installation and performance art. Through these art forms, which include music, food, fashion, painting, poetry, dancing, every sense is aroused to experience the divine. Every temple has

its own flavour. The experience of Krishna as Vitthala of Pandharpur, presented through the lyrical march of the Varkaris, is very different from the Krishna experienced amidst the colourful chariots of Jagannath of Puri, Odisha."

Is this book only about Hindu shrines in India? No, the conceptual landscape of Bharatvarsh is informed by ideas of mythological time, sacred geography

and political ideology. It cannot be mapped on to post-1947 India or contemporary South Asia in any simplistic way. Read the book to know more. It covers Hindu, Buddhist, Jain, Sikh, Parsi, Christian and Islamic pilgrimage sites.

Since a pilgrimage is always about diving within, this book also turns its gaze towards the author's relationship with faith. A wonderful example of this is the chapter dedicated to Saundatti, the famous Renuka Temple on the border of Maharashtra and Karnataka. He was on his way to Dharwad from Belgaum Airport when he asked his host, 'Isn't Saundatti nearby?' Guess what happened after that.

Pattanaik writes, "The question came out of the blue. One thing led to another and, before we knew it, we were taking a

detour from the highway, and making our way to the pilgrim site." Going to that temple was not a part of his original plan but he was willing to accommodate it by acknowledging the concept of bulava or "calling", "when people feel an inexplicable urge and are drawn to a particular pilgrim site".

This conversational tone is what makes Pattanaik's book a joy to read. He believes that you get to see a deity only when the deity wants to see you. Many pilgrims returning from unsuccessful trips console masses, and spirituality to be an indulgence for the bourgeoisie.



age to Ranakpur, which is sacred to Jains, the author writes with emotion about an image on a ceiling. It is an exquisitely carved marble leaf of the Kalpa Vriksha, the mythical wish-fulfilling tree. If you stand under it, and make a wish, it will be granted. When the tourist guide offered this information, Pattanaik quickly joined a queue of eager pilgrims. He too wanted to make a wish.

While he made this wish, he overheard a woman say, "They don't seem to get the irony. Above is the leaf that fulfils all your desires. And before them is the sage, once king of all the world, who has given up all he possessed, for he has outgrown all desires." This kind of banter is commonplace at pilgrimage sites, where devotion and philosophy coexist with commerce and chaos.

 $\mathbf{W}^{\mathrm{hat}}_{\mathrm{Pattanaik's}}$  characterisation of Hinduism as a beacon of inclusion and tolerance. He seems reluctant to address the fact that a large number of temples restrict entry to people of the so-called lower castes because of rigid norms around purity and pollution. The ecstasy of darshan is not available to all. He also

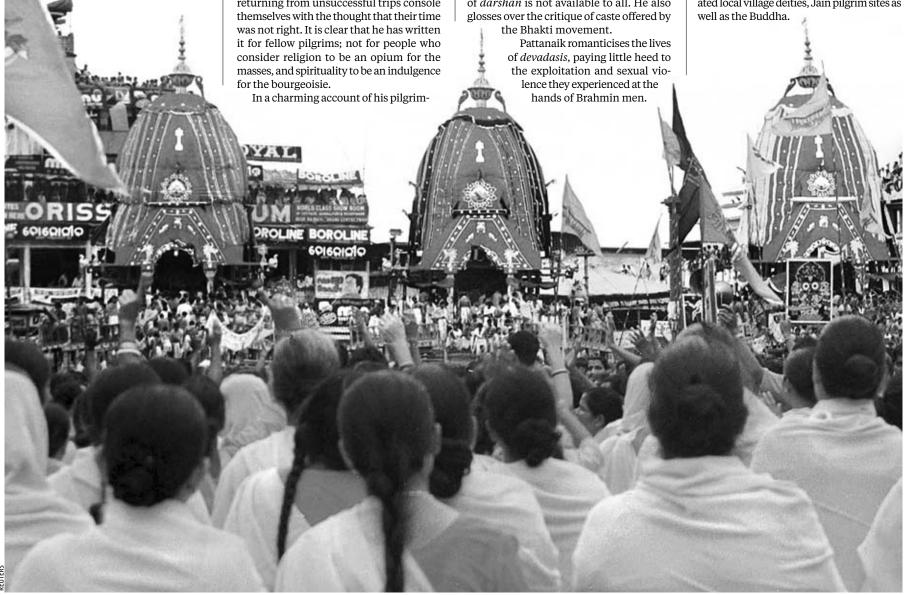
lence they experienced at the

**TEMPLE RUN:** Inside the Chaturmukha temple, the famous Jain place of worship in Ranakpur, Rajasthan: (bottom) devotees at the Jagannath Temple in Puri, Odisha

He writes, "Bejewelled women once lived in Hindu temples immersed in art, dancing, singing, and making music. They had multiple lovers, for they were bound to the deity and not to any one man. Their beauty was captured for posterity in the sensuous images on temple walls."

His view of the interface between Hinduism and Islam is also anchored in repeatedly casting Muslims as outsiders, idol breakers and those who ruled by the power of the sword. It is important to document destruction of Hindu heritage by Muslim rulers, and equally vital to recognise that people who were subject to discrimination within the caste system may have embraced Islam hoping to find dignity.

The householder versus hermit framework that he uses to compare Hinduism with Jainism and Buddhism is of limited value. It erases the experiences of women who are devotees, seekers and pilgrims. By reducing Jainism and Buddhism to the monastic communities of both religions, Pattanaik loses out on understanding the vibrant role played by lay practitioners in maintaining their pilgrimage sites. He also conveniently ignores how Brahminical Hinduism has appropriated local village deities, Jain pilgrim sites as



#### **VERSE AFFAIRS**



'Port of refuge'

y father died in April 2017. Last year, I could not be with my family around this time because I was in London. This year, yet again, I am far away in a small town in Haryana about 40 km north of Delhi, where I teach at a university. When the lockdown to check the spread of the novel coronavirus was hastily imposed by the government in late March - which now seems like the prehistoric age - I found myself here. Besides the ubiquitous uncertainty about the welfare of our loved ones (my mother and sister are in Kolkata), my life has been generally very comfortable, if a tad boring.

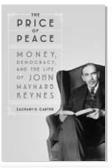
But it is still a coast not too far for the waves of sorrow to deposit their salt. It came as the news of the death of a friend's father last week. Thousands of people have died across the world due to Covid-19, but this was the first death of a person I knew. At this time of anxiety, I found refuge in the poetry of Tomas Tranströmer, who was awarded the Nobel Prize in Literature in 2011. Of course, I have known about him all these years, but it is only now that I have managed to read his works with any sort of serious engagement.

My friend Arun Sagar, the poet, lent me two volumes of Tranströmer's works in English translation — The Great Enigma (translator: Robin Fulton) and The Half-Finished Heaven (translator: Robert Bly). Though Bly is the more famous of the two translators, I prefer Fulton's selection. He presents a chronological path — always so attractive to a journalist - through Tranströmer's career from his earlier volume, 7 Dikter (1954) to his newer work Den Stora Gatan (2004). There are also a few chapters of his prose memoir Minnena Ser Mig (1993), which translates as Memories Look at Me.

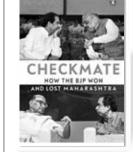


Tomas Tranströmer, who won the Nobel Prize in Literature in 2011

#### OUT NOW



THE PRICE OF PEACE: MONEY, DEMOCRACY, AND THE LIFE OF JOHN MAYNARD KEYNES A veteran journalist unearths the lost legacy of one of history's most fascinating minds. Zachary Carter Random House ₹543 (Kindle), 628 pages



CHECKMATE: HOW THE BJP WON AND LOST MAHARASHTRA One of several fly-onthe-wall accounts by a journalist of the month-long political machinations that saw the state slip from the ruling party's hands. Sudhir Suryawanshi Penguin Viking ₹399, 296 pages

ABDALLAH AZZAM AND THE RISE OF GLOBAL JIHAD A Norwegian specialist in terrorism traces the life of a little-known Palestinian cleric who played a critical role in the globalisation of jihad in the 1980s. Thomas Hegghammer **Cambridge University** Press ₹665 (Kindle), 718 pages

THE CARAVAN:

#### **BLACK WAVE: SAUDI** ARABIA, IRAN AND THE RIVALRY THAT UNRAVELLED THE MIDDLE EAST A journalist traces the turning point in West Asia's modern history to three events: Iran's

revolution; the siege of the Holy Mosque in Mecca; and the Soviet invasion of Afghanistan. Kim Ghattas Wildfire ₹764 (Kindle), 400 pages

The title of this book inspired American-Nigerian writer Teju Cole to name his weekly column for the Nigerian paper NEXT "Words Follow Me". In a piece on Tranströmer for the New Yorker, Cole writes: "His poems contain a luminous simplicity that expands until it pushes your ego out of the nest, and there you are alone with Truth." He also writes that he prefers Bly's translations and reads Tranströmer usually at night — both of which I disagree with. I usually read Tranströmer in the morning, from Fulton's book, as the daylight brightens outside the windows of my study and the lapwings take flight while letting out cries of alarm.

There are many birds in the housing society where I live - koels, peacocks, owls. The loudest among the winged creatures are lapwings, whose plaintive nocturnal cries have inspired my friend and neighbour Maaz Bin Bilal to compose an English ghazal. There are a lot of birds in the poems of Tranströmer as well. One of my favourites is "Morning Birds" from his 1966 collection, Bells and Tracks: "Through a backdoor in the landscape / comes the magpie / black and white. / And the blackbird darting to and fro / till everything becomes a charcoal drawing."

Before I knew it, I was feverishly rendering these verses into Bengali. Here I must shamefacedly confess that I have never till now taken up the responsibility of translating - barring a few instances — though, of course, I have been a great beneficiary of it. So, what prompted it this time? There is frankly no way to determine the motivation — perhaps it is unnecessary. Perhaps it was the result of spending Poila Boishak (Bengali New Year) without fish or Rabindra Jayanti without watching a bad performance of a Tagore play in Delhi's C R Park. Perhaps it was wholly a function of nostalgia, perhaps something else.

In an obituary for Tranströmer, Anisur Rahman writes: "Tomas had read Rabindranath like many Swedish poets." Perhaps I felt an essential urge to trans-create Tranströmer's words in Rabindranath's language. Will I ever publish these translations? I am not sure they are any good; also, this would be a double translation, because I do not know Swedish. Nor do I have any permission. For now, these poems remain in my notebook. Cole, in his article, writes: "(Tranströmer) has been one of my ports of refuge." This is a sentiment that I share completely. He has been my port, too, in these times of ubiquitous uncertainty.

The writer's novel, Ritual, was published earlier this year



# An avoiders' guide

In the absence of a cogent public advisory, Amrita Singh asks experts how we can 'live with the virus'

oronavirus epitomises the adage, "Prevention is better than cure." The raging pandemic — with its debated origins and undiscovered remedy — has made sanitisers and masks indispensable, and social-distancing and quarantine household terms. Vegetables are being washed with soap and newspapers microwaved to ensure the virus doesn't slip into our homes, while all around us we hear the refrain: "we have to learn to live with the virus".

Well, how? The Ministry of Health and Family Welfare has issued general guidelines such as covering your mouth when you sneeze and cough or wear-

ing masks at all times when you step out of home, but there isn't any clear advice on how to deal with basic, household items. In a May 22 update, "How Covid-19 Spreads", the Centers for Disease Control and Prevention (CDCP) in the US has stated that while the virus spreads easily from person to person, touching contaminated objects or surfaces, or exposure to infected animals, does not appear to be a significant mode of transmission. However, in the absence of clear guidelines or a prescribed protocol, people have devised their own ways of protecting themselves from the virus. But are these measures effective? And are they safe? Are they truly useful or merely paranoid? Let's ask the experts.

seconds before rinsing it off. One can even immerse fruits and vegetables in a solution of water (2l), salt (2 tablespoons) and vinegar (half a cup). Another option is to use potassium permanganate: soak the fruits and vegetables in a solution of water and the disinfectant (one part potassium permanganate for 100 parts of water) for five minutes and then wash them thoroughly.

If all this feels like a task, Sarman Singh, director and CEO of All India Institute of Medical Sciences, Bhopal, recommends exposing the veggies and fruits to direct sunlight for three to four hours. And while buying them, Singh suggests minimum handling of vegetables and fruits. "For instance, use your own carry bag and let the shopkeeper directly put the items in it," he says. Singh does not believe that there is a need to wash fruits and vegetables with soap if you are blanching the fruits and cooking the vegetables before consuming them.

T Jacob John, former head of the Indian Council for Medical Research's Centre for Advanced Research in Virology, says only those fruits and vegetables that have thicker, less permeable or useless skin should be dipped in soapy water for 20 to 30 seconds and then rinsed thoroughly. "Keeping these items untouched for 12 hours is also enough to kill viable viruses," he adds.



**'KEEPING FRUITS** AND VEGETABLES UNTOUCHED FOR 12 HOURS IS **ENOUGH TO KILL VIABLE VIRUSES'** 

T JACOB JOHN Former head, ICMR's Centre for Advanced Research in Virology

dicts this). Such items, Jameel says, "can be sprayed with a solution of a bleach. Regular fabric bleach diluted with water (1:100) is sufficient to clean such surfaces." This solution can be used on packaged groceries like packets of sugar, salt, pulses as also on bottles and cans. John's rule of thumb for dealing with couriers and packages is keeping them untouched for 12



**'THERE IS NOTHING** 'THE CHANCES OF CONTRACTING THE WASHING YOUR VIRUS REMAIN THE SAME IF ONE DOES HANDS WITH SOAP NOT WEAR GLOVES'

SHAHID JAMEEL CEO. DBT/Wellcome Trust Director & CEO, AIIMS, Bhopal India Alliance

> they should definitely clean the plastic cover and the hanger on which they are delivered.

#### Footwear

**BETTER THAN** 

AND WATER'

SARMAN SINGH

Singh says the risk of bringing the virus home on your shoes is high as the reach of these virus droplets is about one to one-and-a-half metres. What if you have stepped on a surface on which an infected person has spat or coughed, says Jameel. Though washing your hands after removing your shoes should do, if there are vulnerable people in the house (for instance, the elderly), shoes must be kept away from common areas.

#### CHESS #1402

#### By DEVANGSHU DATTA

huge number of online events have taken place in the past two months and there is serious money flowing into online rapids. Magnus Carlsen won the Steinitz Memorial with something to spare while Kateryna Lagno won the Women's version of the event.

Carlsen scored 12/18 in the ten player round robin while Daniil Dubov (10) won in one of their individual encounters but he couldn't match the world champ's pace. Lagno and Lei Tingjie (both 12) tied in the women's event but Lagno won an Armageddon.

Alexander Grischuk won the Play for Russia event. This is an eight-player RR followed by a semifinal and final. Vlad Kramnik who is mighty active for a retired player (!) lost in the semis to Grischuk while Evgeny Tomahevsky beat Peter Svidler in the other semi. Grischuk won 3-0 in the four game final.

The Lindores Abbey Rapid is the second leg of the Magnus Chess Tour. It started with a 12-player RR. The quarterfinal qualifiers are Hikaru Nakamura (7.5), Sergey Karjakin (7), Magnus Carlsen, Wesley So, Yu Yangyi, Ding Liren (all 6), Dubov (5.5) and Levon Aronian (5.5). Carlsen has lost thrice during the RR - to Dubov (again), Duda and Yu.

Sooner than pick on the many good games played in these events, the diagram, WHITE TO PLAY, is selected from an insane position Nihal Sarin posted recently on Instagram. Sarin played it in a blitz game and apparently won trivially. But the best play is fascinating and this is a terrific exercise. I don't think anybody could solve it in blitz though!

In the Nihal Challenge as this position is being called, White is down two pieces with a very strong attack. He continued with the forcing 1.Qg6+!! and black must capture because otherwise 2. Ng5 is an easy win. Black plays 1. fg6. How does white continue?

White plays 2. Ng5+ Kh6. Forced again [In the game, black tried 2. — Kg8??3.f7+Kh84.hg6# and 2.-Kh83. hxg6 Kg8 4. f7# is similar]. Now white has perpetual with 3.Nf7+ Kh7 and Ng5+.

But he can try to win with 4. hxg6+ Kxg6 5. Nh8+ Kg5 6. Rd4!! Threatening Rh5# This enters the realms of fantasy as black hands back material with 6.-Qxa2+!7. Kxa2 Rxc2+8. Kb1 Rh2!9. Rh2 Bd3+10. Rxd3.



#### **Fruits and vegetables**

According to Shahid Jameel, the CEO of DBT/Wellcome Trust India Alliance, a Delhibased biomedical research charity, washing vegetables and fruit under running water is adequate since the novel coronavirus is a fragile virus. But a more conservative way of ensuring they are clean and virus-free is spraying store-bought vegetables and fruit with a solution that's one part vinegar and three parts water. He recommends letting the solution stay on the fruits and vegetables for about 10

**EXPERTS SUGGEST INCORPORATING THE HABIT OF REGULARLY DISINFECTING** DOORKNOBS, DOORBELLS **AND HANDLES** 

#### **Couriers and packages**

Metal, plastic and cardboard are some commonly used surfaces on which the virus can thrive (though the CDCP report now contra-



hours. Make sure you sanitise your hands after you touch these packages." he says.

#### Newspapers and currency notes

"Yes, the virus can spread from glazed newspapers as even the hawkers who distribute it often use their saliva to turn the pages. This is very dangerous. The same goes for currency notes," says Singh. Jameel, too, is careful about touching newspapers and prefers to use a tong to pick them up. For both newspapers and currency notes, he suggests using a dry-iron. The heat applied to these objects would be enough to kill any virus on the surface. He warns against microwaving newspapers as that may lead to problems with the microwave. Coins should be washed thoroughly as they are metallic.

#### Laundered clothes

One might think getting clothes ironed by the local dhobi is dangerous, but Singh points out that it is actually the dhobi who is at a greater risk of contracting the virus from various households. "If clothes are washed and then sent for ironing, it is fine. But refrain from getting your clothes washed by a dhobi." The ironed clothes are not a problem as the heat would've killed the virus. The cloth in which these clothes are wrapped can remain untouched for a couple of hours, preferably under sunlight. Those using dry-cleaning services do not have to worry about their clothes being contaminated, but

#### How much is too much?

All three experts agree that wearing gloves as an extra layer of protection only adds to a false sense of security. "The chances of contracting the virus remain the same if one does not wear gloves," says Jameel. In fact, they believe people are more cautious of maintaining good hand hygiene, which is currently the need of the hour, when they are not wearing gloves. "There is nothing better than washing your hands with soap and water. Even sanitisers should be the second option," reaffirms Singh.

John and Jameel also stress the importance of using commonsensical measures like wearing masks, social distancing (since the virus spreads mainly through close contact, which is within about six feet) and handwashing as the best ways to keep the virus at bay.

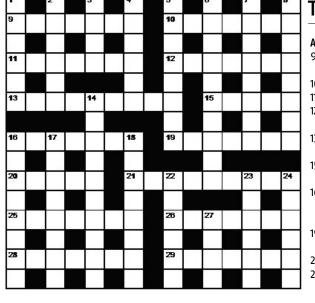
With gradual lifting of restrictions, regular life is bound to resume. And so the experts suggest incorporating the habit of regularly disinfecting doorknobs, doorbells and handles with either a sanitiser, detergent or bleach. Finally, the golden rule: Don't touch your mouth, eyes and nose.

How do you evaluate this? As IM Sagar Shah explained in an analysis that drew on Sarin's examination, this is really the critical position for a serious player to analyse. After a wild set of forcing lines, black is slightly down material but his king is more or less safe. According to Shah, white should win here but it's definitely not trivial.

Devangshu Datta is an internationally rated chess and correspondence chess player

#### **BS SUDOKU #3058**

				3				
		9					2	
8	3		9		5			
			4			3		
	1				8		7	
	8			2			9	5
1			8		3		5	
				4		7		
	2	6						8



#### THE BS CROSSWORD #3318

- ACROSS: 9 Asked for divine trouble to come round Thomas's head. (7) 10 A decent reform carried out (7) 11 He is not young any more (7) 12 Present with point for a woman (7) 13 Prefaces such as 'Look out for the
- golf-ball'? (9) 15 Scholar from Samuel E. Manfield's class, there's no key inside? (5)
- 16 Jack being upper clase and in a good job gives food for
- thought (7) 19 Bold Ben bent was prevented form running well (7)
- 20 Is his humour abrasive? (5)
- 21 Was he the one to sound as if
  - used the pan with the food for
- Robin Hood? (5,4) 25 It is involved with the rival of no importance (7) 26 Pipes for air intake? (7) 28 At end of evening, Merlin removed the small creature (7) 29 Return in the flesh to
- contemplate a malicious look (4,3)

#### DOWN:

- 1 To give prior warning is pointless (3,3)
- 2 He avoids backing the revolutionary way (6)
- Neat children turned up (4)
- 4 Make a fuss about right lover (6) 5 Rocker Joan is engaged to
- trash (8)

- 6 Welcome perhaps more unfeeling physical assessment? (4,6)
- 7 Delicate English lady tucked into
- duck (8) 8 Striker awaiting Satan's call ? (4,4)
- 14 The west needs Ray Illingworth to take on the north by himself, whether one likes it or not (5–5) 16 Standing order for priest before
- the Middle Ages (8) 17 Direct paths for workers? (8)
- 18 Quietly keeping one's neck
- warm ? (8) 22 Natural result of keeping it in
- the family (6) 23 Relatives form nucleus that
  - abandoned union ... (6)

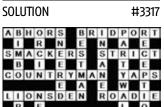
Medium:  $\star \star \star$ 24 A skier manoeuvred to Solution on Monday become such an emperor (6)

#### HOW TO PLAY

Fill in the grid so that every row, every column and every 3x3 box contains the digits 1 to 9

OLI	JTIC	) N T	0				# 3	805
5	6	9	2	7	1	4	8	3
3	1	8	5	9	4	7	2	6
2	4	7	3	6	8	5	9	1
6	2	4	7	5	3	8	1	9
8	3	5	1	2	9	6	7	4
7	9	1	4	8	6	3	5	2
4	8	6	9	1	7	2	3	5
9	7	2	6	3	5	1	4	8
1	5	3	8	4	2	9	6	7

27 Nothing on telerecording for poet (4)



#### WIDE ANGLE Business Standard WEEKEND

RYAN MORRIS/NATIONAL GEOGRAF

PAUL SALOPEK/NATIONAL GEOGRAPHIC





# Tracking Homosapiens

Two-time Pulitzer Prize-winning journalist Paul Salopek is on an intercontinental journey of 24,000 miles, tracing humankind's movement out of Africa right down to South America. Nikita Puri on his passage through India

> n February 2018, Arati Kumar-Rao waited at India's Wagah-Attari border with Pakistan. An environmental photographer and writer from Bengaluru, Kumar-Rao was there to welcome Paul Salopek, a journalist who by then had been walking across countries and documenting stories through writings, videos and pictures for five years.

> The American is a two-time Pulitzer Prize winner (1998 and 2001) and a National Geographic Fellow whose entry into India was part of a journey that spans 24,000 miles. He hopes to trace the paths of the first humans who migrated out of Africa 60,000 years ago. This project, called the "Out of Eden Walk", will end at Tierra del Fuego in South America, one of the last places to be inhabited by humans.

> Salopek's journey began in Ethiopia, at Herto Bouri, one of the world's oldest human fossil sites, in January 2013. It took him five years to reach the India-Pakistan border, where Kumar-Rao met him. She is among the nine men and women who became Salopek's walking partners

#### as he traversed India.

Every time Salopek crosses into another country, he writes a "goodbye letter", an essay commemorating his time in the country he leaves behind. His last dispatch from India is now online but differs from the previous essays - this time it is Salopek's walking partners who share their stories.

These, alongside Salopek's own documentations, sprawl across the fields and rivers of Punjab, Rajasthan's Thar Desert and the hills of Madhya Pradesh to Uttar Pradesh's holy cities. Stories from Bihar, West Bengal, Assam,

Meghalaya and Manipur also feature. For Salopek and his fellow trav-

ellers, shelter was sometimes the shade of a tree, or a granary. They'd walk between 15 and 27 miles a day. A break could mean sleeping on plastic chairs, waking up to find their t-shirts drenched with sweat. Salopek's route out of Africa was

planned taking into account archaeological records and advances in human genetics. The

TRAVELLERS, **SHELTER WAS SOMETIMES THE SHADE OF** ATREE, ORA GRANARY

(From left) The route of National Geographic Fellow Paul Salopek's 'Out of Eden Walk'; Salopek with some of his walking partners near Imphal

day-to-day diversions and stops are not. "In the short term the anchors for our routes were more for the stories we could find, and not really the cities and the towns," says Siddharth Agarwal, a Kolkata-based aerospace engineer who has been documenting India's rivers as the founder of a non-profit called Veditum. He was one of Salopek's walking partners.

Dependence on Google Maps meant unexpected adventures. When Bengaluru-based journalist Prem Panicker, another partner, sprained his ankle, he hitched a ride on a tractor to secure accommodation at a supposedly nearby guest house. (Panicker insists the ankle wasn't bad the first time he hurt it; Salopek insists it was amazing that Panicker walked for miles on desert roads with an ankle that had swollen to the size of a grapefruit.)

There was no guest house. The place was where a local family, the Tandis, would set up rest stops for pilgrims. It was a pilgrimage-season affair only.

That night, the Tandis fed their unexpected visitors in plates so large they had to be carried by two people. One of the biggest takeaways from the trip, says Panicker, was the kindness of strangers and the camaraderie between the walkers. Another, says Kumar-Rao, is the knowledge that all her needs can be packed into a bag: a case for mini-

malist, sustainable living.

Among the countless stories is the time when Kumar-Rao ventured out to the Beas river while Salopek was unwell. She asked a boatman if he had seen any Indus river dolphins - a 2018 WWF-India study indicated there are only five to 11 of them left in India.

"I just saw two," the boatman said. Kumar-Rao hopped on to his boat and they went up the river in time to spot a mother and a calf. Salopek dragged himself out of bed to see the dolphins.

The mother and calf finally rewarded him on his third attempt.

S alopek stumbled into journalism by accident. B He was headed to a job in the Gulf of Mexico, on a prawn fishing boat, when his bike broke down. Salopek picked up a reporting job in 1985 at a local newspaper only to earn money to fix the bike.

Stories are all that Salopek carries with him. "I can't carry much weight, so I don't collect sou-

# The dogged quest for alien life

#### DEVANGSHU DATTA

any hard-headed scientists have tried in various ways to find extra-terrestrial life. Xenobiologists try to detect microbes on Mars (not found yet), and amino acids, which are building blocks of life on comets (they have been found). Astronomers examine radio signals, hoping to decipher broadcasts from aliens.

The latest model assessing probability of life existing comes from Columbia University astronomer David Kipping.

Kipping used the statistical tools of Bayesian Inference to see if life should exist on Earth. (He knew the answer but it is a good way to test the model.) Bayesian statistics start with a hypothesis and update the probability for it as new information becomes known. It is being used all over the world right now to predict the pattern of the spread of Covid-19, for instance.

Kipping found the odds were better than 90 per cent. His model tested for a 2x2 matrix. Life is common, or rare. Intelligence often develops, or rarely develops. This gives four possibilities:

■ Life is common and often develops intelligence

■ Life is rare but often develops intelligence when it appears

Life is common but rarely develops intelligence

■ Life is rare and rarely develops

intelligence

He used fossil records and our knowledge of evolution to test for the probability of abiogenesis — life appearing from non-living amino acids. His model asked how often life and intelligence would re-emerge if Earth's geological and cosmological history were to repeat, again and again. His model suggests life is common (9:1 more likely than not) but rarely develops intelligence. His best guess is a weak inference of 3:2 against intelligence appearing.

This reinforces the argument for aliens and for the Search for Extra-Terrestrial intelligence (SETI). SETI - and its offspring, the SETI Project — started with the Drake Equation, which has been described as the second most famous equation.

In 1961, astrophysicist Frank Drake suggested our galaxy could have many intelligent civilisations. Drake, who will celebrate his 90th birthday on May 28, wanted to provoke a debate. The Drake Equation strings together many probabilities.

There may be a number (N) of civilisations in our galaxy, the Milky Way, using detectable electromagnetic signals the kind used for radio messages, TV programmes and cell phone chatter. These signals propagate out into space. The SETI Project, which Drake conceptualised and which was launched in 1999, used crowdsourced computer time to study radio signals from space to see if any intelligent broadcasts could be deciphered.

Now, the number of such civilisations depends on the number of stars capable of hosting suitable planets. Only a small percentage of stars are suitable and, in turn, a tiny fraction of suitable planets exists. And on a tiny fraction of these planets, life may appear. A fraction of that life may be intelligent, and may use electromagnetic signals in ways we can recognise. But although the Drake Equation assumes tiny fractions of tiny fractions as probabilities, it still suggests a huge number of intelligent civilisations exist. The Milky Way contains millions of suitable stars. Even a one in a million chance throws up many possibilities. We have detected thousands of exoplanets (planets that orbit around other stars) and quite a few are Earthlike. They are rocky, many have water and acceptable gravity. They are within the habitable "Goldilocks Zone" of their respective stars — "not too hot, not too cold", like the porridge Goldilocks ate. Now, electromagnetic waves propagate at the speed of light. The more distant a civilisation, the further back in time it would have had to develop electromagnetic technology for us to detect it. Xenobiologist Carl Sagan's novel, Contact, is set in 1988. The plot is about contact with an alien civilisation. The aliens relay back the first radio message they picked up from Earth. This is Hitler's opening speech at the Berlin Olympics in 1936. Astronomers deduce the aliens are 26 light years away to have received and relayed back this signal in 1988. The counter-argument to the Drake Equation came from the great physicist, Enrico Fermi, who simply asked, "Where are they?" The answer to Fermi's paradox involves the vast distances of space. We have only had electromagnetic detection for 60-odd years. We can only detect civilisations that developed electromagnetic signal technology within the range of 60 light years. Maybe there isn't one. We haven't found signs of extra-terrestrial life yet, despite UFO videos, Roswell conspiracy theories, the exploration of Mars, Venus, the Moon, asteroids and comets. The SETI Project, sadly, shut down in March. But the search for alien life goes on. Kipping's new approach may come in useful as we learn more about exoplanets.



(Below) Paul Salopek

leads his mule past the

Karakus royal tomb in

eastern Turkey; (bottom) Salopek's walking

partner Hormazd Mehta

'somewhere' in the

**FOR SALOPEK AND HIS FELLOW** 





venirs," he says. He accepts some gifts for their emotional significance, such as a keffiyeh headdress given by a walking partner in Saudi Arabia, slippers knitted by a host in Kurdistan, and a traditional Uzbek shirt. He ships these home to the United States.

"Paul wanted his walking partners to share their biases with him. He wanted to see India from our lens too," says Agarwal. This wouldn't be the first time Salopek has tried different perspectives. Salopek, who has a pilot's licence, has also worked as a labourer in a gold mine and on fruit farms, managed a cattle ranch, installed walk-in freezers, worked as a landscape labourer, and refuelled aircrafts at airports.

A coalition of perspectives shapes Salopek's writings which touch a multitude of subjects, from sand mining in Bihar to the songs of the cicadas in the Jaintia Hills. (These songs were so loud that Salopek says it was as if all the world's cicadas had converged there, a "global conclave of cicada-dom".)

He writes of meeting a former dacoit in Gwalior (who still sleeps with his rifle), and a pizza-maker from Bihar for whom the US-Afghanistan conflict meant good business. He writes of how farmers in Manipur find relics from the Battle of Imphal.

In between deep dives on subjects as serious as climate change, Salopek's humour shines through. One of the great dangers in the world is the "homicidal motorised traffic" of northern Pakistan, he writes.

The "Out of Eden Walk" was originally meant to take seven years — this could have been the year that marked the end of the walk. Instead, Salopek, who crossed into Myanmar through the Moreh Tamu crossing in Manipur, is currently in a remote town called Putao in the foothills of the Himalayas. Halted by Covid-19, he's researching the route ahead.

His commitment to the walk, of slowly discovering the world, has only deepened, says Salopek. "I never knew, leaving Africa, how far I would get. I can say now that I was measuring things all wrong stupidly - by distance, by time," he says. "Measured properly, by the quotient of joy this journey deposits in my heart every morning when I wake up, I can report that this journey is just beginning: it starts freshly again and again, every single day.'

Salopek doesn't always have guides or walking partners. His lean frame walking across countries might cut a solitary figure, but there's a world of readers that keeps step with him.

National Geographic Fellow Paul Salopek can be  $followed \, in \, real \, time \, on \, {\rm outofeden walk.org}$ 





#### DEEP DESIGN



# Dear Office, your services are terminated

"layer1" topic: the office, a space

we seek to re-habit. Also because

The demise of the office has

there's a lot of fight left in the old

against the grain of the moment,

is a precursor to doing it better as

Companies cutting back on

taking something away is the

surest way to appreciate it.

been foretold yet again. But

lady. Appreciating the office,

office floor space are also

pruning (or hacking away at)

staff. Some may never fully re-

Forced exposure to something

can lead to sticking with it. As

creatures of imitation, we

imitate ourselves: it was ok,

quite nice really, no problem,

Another way to examine a

we get back in.

I'll keep that.

Six weeks ago, 16 days into the lockdown, we speculated on the deep design of a post-corona world. The analysis had layers, from "layer 1", the physical spaces that we habit, to the psychological "layer 3": the arguable, hard-tospot, broad themes and sentiments and anxieties.

These moods govern societies and, it appears, governance itself. The Prime Minister's speech on May 12 underlined supply chains and self reliance. The previous ones, not only in tonality, talked of a great civilisation addressing the modern world. These were not speechwriters' platitudes.

Thegradualliftingofthe lockdown – because it was a success, a failure, or unaffordable -is the right time to examine a

thing is to see how it got there, and what preceded it. The first offices were extensions to royal courts. With greater devolution of power and organisational complexity, records became necessary and cloth or paper documents, scrolled or flat, dominated the walls (hence called libraries by later observers). They were parts of royal establishments and decorated as such, to the degree that their distance from the royal centre allowed.

The commercial revolutions of mercantile and industrial capitalism in the 18th and 19th centuries saw the rise of pure offices — for working staffers rather than public dealingeven in multi-storeyed buildings. The elevator arrived in 1852 and the office shot skywards.

The 20th century created the Productivity Office (capitals mine), designed for efficiency. It was also the time that regular hours of work became normal. The "Efficiency Desk" (as it was called) pushed storage drawers below the table, giving a supervisor clear views of people at work across large, clean floors. This was "Taylorism" (from FW Taylor's influential studies of time and motion). It asserted a mechanical, industrial logic for the office. Cubicles and rooms struck

back, of course. Privacy is a condition of creativity, or is it? flate. Some permanent changes may owe nothing to the disease. Modern offices, depending on the business you're in, consist of mixes of these. The argument isn't over; managements use bean bags and pool tables to signal one thing and rows of desks to mean quite another. Till the early to mid 20th



(Top) As the pandemic rages, many have speculated about the end of the office; (above) some methods that can be implemented in offices to battle the spread

century, we worked in the information office, built around the drawn, written or typed document. The information office in physical form became obsolete a while ago. Work from home (WFH) does it perfectly. If you have a server on site, consider the hint given. The same goes for

communication between people, if it is about information. Remote methods equal or better physical presencing. Meetings are crisper, less wasteful, scheduled more consciously.

But with the arrival of nonphysical, verbal and symbolmanipulating professions (eg advertising), creativity has became an office product. If you are a WFH creator,

aren't things better, while you're actually creating? (Ad legend David Ogilvy rarely wrote ads in office.) Until you must discuss the brief you just got, or have to deliver one. Online tools are poor at fluid non-verbal communication. The subjective professions ask us to do more than emit facts. We infect our listeners; with our temperaments, moods, and feelings. Reading and making expressions is crucial to effective conversations. It's a lightningfast, low-energy process we have evolved to be good at. Much of what is called Zoom fatigue

comes from the cognitive brain

underflow, not just bad audio.

trying to compensate for sensory

Perhaps more flexible work

contracts will emerge. Perhaps higher-resolution conferencing solutions will fill in the gaps. Etiquette could change to demand constant visibility, so we can see if you're texting when I'm feverishly trying to make a point. (Conference software can be done much better, but that's another story.) Perhaps even the need to use the office to barrier home and work can be worked around. Yet, the key parts of an office are those that technology will not simulate, because they spring from its symbolic and cultural

facets. Recall (as historian Yuval

Noah Harari posits) that we sapiens edged out the equally big-brained Neanderthal with communitarian cooperation built around common belief in fictions like the company, a creation of legal paperwork.

First, it's the office that lends the organisation a physique, a pet theme of this column, giving a visual presence to the cooperative fiction that the organisation really is. It is far easier to be loyal to a place or trust it to pay (remember scams that lead to post boxes?) or honour its word. It's a relatively expensive signal of commitment. Call it the Temple Office.

The second is culture. In management guru Peter Drucker's words, "culture eats strategy for breakfast". Culture means imitating behaviours modelled by humans, performed physically and in real time. Preferably, in public: mutually seen witnesses seal the deal. It's far harder to let down those you meet, and those you eat with. The Theatre Office, Town Hall Office and the Dining Office are all real things.

The pandemic will pass, but it has introduced us to new possibilities, and shown us how to improve the office. New work contracts will and should be created. Maybe there will be fewer desks. But mess with the office's fundamentally human core and you threaten the business. Loyalty is an asset to be invested in. Don't call HR yet to fire the office; it deserves to be retrained and retained.

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#### PEOPLE

# Donofanera



Vikram Gopal on the life and times of Muthappa Rai, whose sordid story played alongside Bengaluru's rise as India's IT capital

hearse made its way slowly across Bengaluru on May 15, flanked by a convoy of SUVs and supporters showering flower petals along the route. Casual onlookers might have mistaken the dead man for a political leader, but it was in fact the funeral of former underworld don Muthappa Rai.

Rai, 68, had died earlier that day after he lost the battle with cancer. With him ended a life that was symptomatic of the dark side of Bengaluru's often delirious growth to become the IT capital of the country.

those who lived in the city at the time that Bengaluru was about to witness a boom. Even then, Sridhar says, nobody could predict the massive impact that liberalisation and globalisation would have on the city after 1991.

"Land rates shot up beyond anybody's imagination. A one-acre plot that was earlier worth about ₹1 lakh was suddenly worth ₹1 crore," Sridhar says. This

the land market when the government sought to acquire land for the IT industry in the late '90s and early 2000s," Benjamin says. "All this was aided by a centralised accessible system of land records," he says.

These interventions in ensuring development often translated into displacement for the oppressed. Bengaluru's expansion into the hinterland often came at a huge cost for Dalits, says activist Mavalli Shankar. "Most Dalit settlements did not have proper records." However, overt political intervention was not possible because Dalits in these areas were organised. "In such cases, the political class relied on the underworld to address these problems, at times violently."

This metamorphosis of the city was shadowed by Rai's own life. Born in a small town called Puttur in the coastal district of Dakshina Kannada, Rai started out as a clerk at Vijaya Bank, where he was hired to help defeat the employees' union. In the middle of the 1980s, he shifted from Puttur to Bangalore (as it was then known) to run a bar. This was when he had his first brush with the underworld. By the end of that decade, Rai stamped his imprint on the city's underworld after he masterminded the murder of MP Jayaraj, Bengaluru's first don, with the help of the Mumbai underworld.

A few years later, Rai's notoriety reached its peak after he survived a murder attempt in a courtroom, where a gunman shot him five times. Rai fled to Dubai in 1996, where he was arrested and extradited to India. He was acquitted in all the cases against him and subsequently transformed into a real estate baron and leader of a political organisation.

#### **BOOM TOWN**

Rai was in many respects the beneficiary of a near-complete overhaul of Bengaluru. From 2.5 million in 1981, the city's population grew to 6.54 million in 2001, and by 2011 it had reached 9.62 million. This rapid rise was also mirrored  $in the huge \, growth \, in the \, physical$ dimensions of the city.

This provided Rai, and many others like him, opportunities to exploit a justice system creaking under the burden of history and a civic administration that could barely cope with the huge increase in population.

Speaking about that time, Rai's former  $nemesis\,and\,another\,reformed\,gangster$ Agni Sridhar says it was apparent to all

**RAI'S NOTORIETY REACHED ITS PEAK AFTER HE** SURVIVED A MURDER ATTEMPT IN A COURT-**ROOM, WHERE A GUNMAN SHOT HIM FIVE TIMES** 

increase in land prices led to an increase  $in \, litigation.\, ``Courts\, just weren't\, able\, to$ cope with this," says Sridhar, whose autobiography, My Days in the Underworld, captures this shift.

This changed the character of the underworld as well. "Before the underworld turned to real estate, it was involved in resolving minor disputes not related to land, and in selling drugs," explains Sridhar. "We realised that the real money was to be made in land litigation, because people were desperate for quick resolutions."

To be sure, Bengaluru had seen massive decadal increases in population earlier too. What had changed now was the influx of massive amounts of capital after liberalisation. "Businessmen from across the country suddenly saw the tremendous opportunity the city provided at that time and a lot of capital splashed into the real estate sector," says Congress MLA KR Ramesh Kumar, who was speaker of the Karnataka assembly between 1994 and 1999, and once again in 2018-19.

#### **CHANGE IN REAL ESTATE**

In an attempt to come to grips with this change in the city, the state government decided to bring more order into the management of its land records. It digitised the records, through a programme called Bhoomi which was lauded by multilateral organisations.

However, rather than eliminate corruption, this centralisation of information led to a more sophisticated form of corruption, according to Solomon Benjamin, faculty at the Indian Institute of Technology Madras, who has studied Bengaluru's transition extensively over the past three decades.

"Earlier, it was a very localised kind of corruption at the village level. The programme centralised information to

the district level, and this changed the institutional and political dynamics," Benjamin says.

This was where people like Rai came in. "We found that specialised agents came into play to influence

#### IMPACT ON POLITICS

Around the '90s there was also a shift in the economics of politics in the state. It had so far been dominated by the private education and liquor lobbies, Sridhar says. However, by the middle of the decade a new set of businessmen-politicians with access to land entered the fray.

"Overtime, winning elections became more of an art than a contest of competing convictions. Every party was handing out election tickets to the rich," Ramesh Kumar says. "Things changed with the  $influx \, of \, builders ... \, governments \, became$ subordinate before them."

The dynamic changed in favour of real estate interests in politics in 2003, after SM Krishna, then the chief minister, floated a government undertaking through which liquor was to be traded, eliminating a thriving business in "seconds", or non-duty-paid liquor, which had lubricated the political system for decades.

After this, the real estate lobby emerged as a dominant force, Kumar says. "All sorts of elements entered the political fray at the level of corporators and subsequently MLAs."

Attempting to make this change himself, Rai, too, floated a political organisation called Jaya Karnataka in 2008, seeking to promote "Kannada identity". Politics though proved to be much harder to master, even for Rai. He never contested an election.

Political analyst Narendar Pani, faculty at the National Institute of Advanced Studies, says the rise of real estate interests in politics was symptomatic of a shift away from state patronage to one of individual, constituency-level patronage.

"This system required some amount of corruption, including the profits that accrued from real estate," Pani says. "However, Rai and other criminal gangs were in fact on the fringes of politics. They supported politicians, but could never make it themselves."









